

System-Specific Long Range Financial Plan, Cost of Service, and Rate Design Report

February 2015



Moulton Niguel Water District



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February 6, 2015



Ruth Zintzun
Finance Manager
Moulton Niguel Water District

MWH Global is pleased to provide this system-specific financial plan, cost of service, and rate design recommendation report (Rate Study Report) for your review and comment.

This Rate Study Report encompasses a great deal of effort from not only MWH Global, but also from you and your staff. We are very thankful for the time and dedication put into the study by the Moulton Niguel Water District. Our efforts were completed using standard cost allocation and rate setting principles published in the case of water utilities by the American Water Works Association.

The enclosed Rate Study Report is a comprehensive but not exhaustive description of our analysis and findings. The Rate Study Report body is meant to provide the overall information and describe the basis for our findings.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mark Hildebrand", is written over a light blue circular stamp.

Mark Hildebrand
Project Manager



Executive Summary¹

Moulton Niguel Water District (“District” or “MNWD”) engaged MWH Global to study the District’s water, recycled water, and wastewater utility costs and develop recommendations for adjusting the rates to reflect the District’s cost of providing service to specific classes of customers. The Rate Study Report presents the aggregated findings of the District’s Long-Range Financial Plan, the cost-of-service study, and the rate design study, culminating in a recommendation for three-year rate schedules for each of the District’s three systems.

MWH Global used standard water and wastewater ratemaking practices to calculate the proposed rates as described by the American Water Works Association (AWWA) and the Water Environment Federation (WEF), respectively. The basis for the proposed rate schedules follows industry-accepted cost-of-service principals and complies with all State of California law requirements. The proposed rates are designed to meet current and future revenue needs.

General Overview of Methodology

This project followed three major phases:

1. Financial Planning compares the overall revenues of each of the District’s individual Systems to their overall revenue requirements in order to determine the rate adjustments needed over a multiyear period. This Rate Study Report repeats information also provided in the District’s Long Range Financial Plan report.
2. Cost-of-Service Analysis proportionally allocates the revenue requirements for a specific System among the respective Systems various customer classes.
3. Rate Design determines how rate revenues will be collected from the respective customer classes in a manner that respects the results of the cost-of-service analysis while also addressing District goals and objectives for pricing, and impacts to customers.

The methodologies above are consistent with industry standards established by the AWWA, Principles of Water Rates, Fees and Charges: Manual of Water Supply Practices M1 (the “M1 Manual”). Each of the above steps are described in more detail in the complete Rate Study Report.

Financial Plan

The District developed a long-range financial planning model (“10-Year Cash Flow Model”) which projects the District’s future expenditures in order to calculate the required rate revenue. The results from the model are presented in detail in the District’s Long Range Financial Plan. The 10-Year Cash Flow

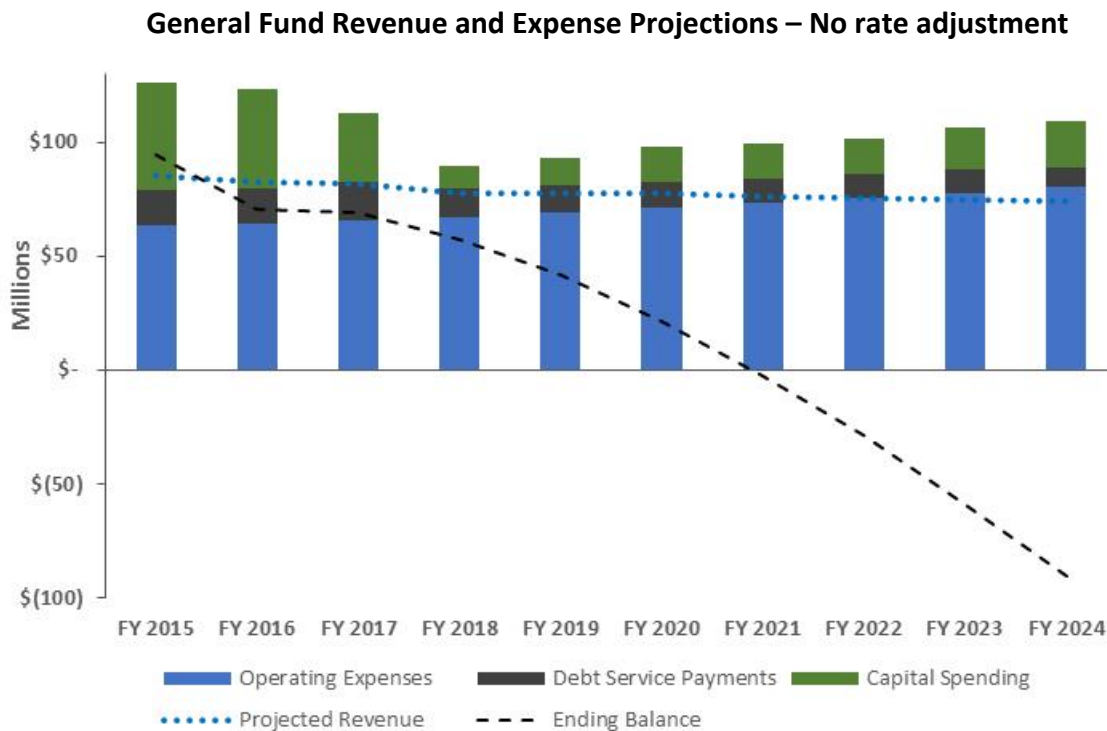
¹ This Executive Summary does not include important details regarding the methodology used in calculating the recommended rates. Those details were provided as part of the complete Rate Study Report.



Model considers the costs of operations and maintenance (O&M), capital, and debt, while also accounting for non-rate revenue, rate revenue, reserve targets and financial performance metrics. The Long-Range Financial Plan respects the District's financial policies with respect to its debt coverage ratio (the ratio of revenues net of expenses relative to the annual debt service) and reserve policies.

The 10-Year Cash Flow Model uses the most recent audited financial information and Board adopted budgets for the study period. Cost inflation assumptions were applied to specific expenditure categories, including assumptions regarding the future costs of water supply. The District's revenue requirements were organized into four components: O&M costs, capital costs (cash and debt service), reserve requirements and debt service coverage requirements.

The following figure provides a 10-year forecast of the District's General Fund projected total revenue requirements as compared to projected revenues.

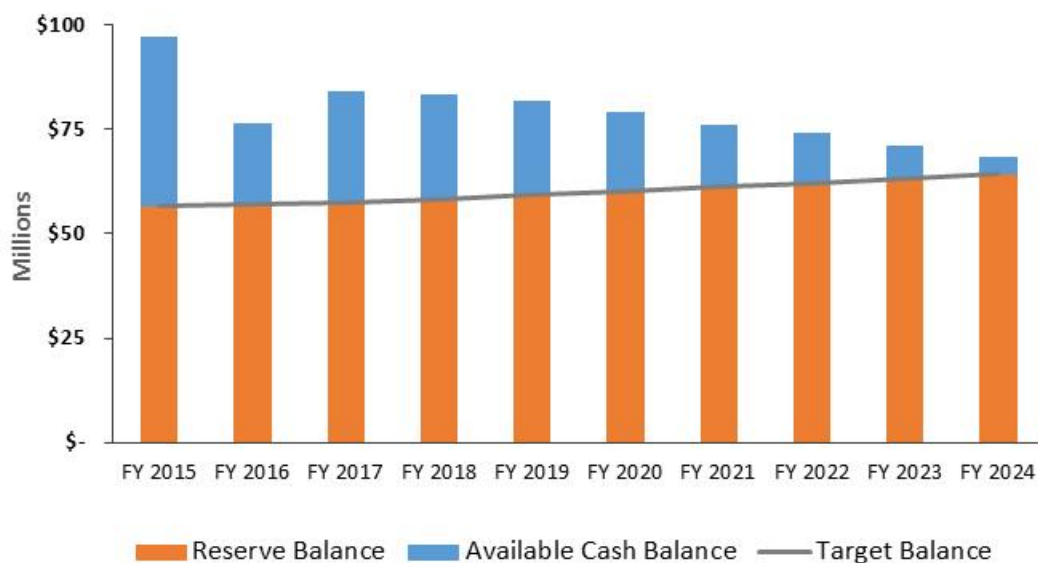


This Rate Study Report recommends a financial strategy that includes a combination of drawing on unrestricted cash and issuing debt in order to minimize rate adjustments and smooth out the costs of the immediate capital program in order to meet the revenue requirements. The rate adjustments are summarized below.

**Summary of General Fund Rate Adjustments**

Implementation Day	General Fund Rate Adjustment			
	Water System	Recycled Water System	Wastewater System	Overall
April 1, 2015	5.9%	5.9%	9.0%	7.0%
July 1, 2016	5.6%	5.6%	9.5%	7.0%
July 1, 2017	4.6%	4.6%	5.6%	5.0%
July 1, 2018	3.7%	3.7%	4.6%	4.0%
July 1, 2019	3.7%	3.7%	4.5%	4.0%
July 1, 2020	3.7%	3.7%	4.5%	4.0%
July 1, 2021	3.7%	3.7%	4.5%	4.0%
July 1, 2022	3.7%	3.7%	4.5%	4.0%
July 1, 2023	3.7%	3.7%	4.5%	4.0%
July 1, 2024	3.7%	3.7%	4.5%	4.0%

This strategy consists of drawing down on cash reserves to fund near-term capital spending and issuing Certificates of Participation (COPs) worth \$30 million in 2017 to fund capital projects. Throughout the 10-year planning period the District's reserve levels will be, at a minimum, maintained at targets adopted in the District's Reserve Policy. The figure below provides a 10-year forecast of the District's General Fund reserve levels based on projected financial outcome of implementing the above financial strategy.

General Fund Projection – Recommended Finance Strategy

The Water Use Efficiency ("WUE") Fund is managed independently from the General Fund.



Cost-of-Service Analysis

Cost-of-service ratemaking is a process of allocating a system's user-charge revenue requirements to customers based on their demands. Individual customer demands vary depending on the nature of the utility use at the location where service is provided. The demands placed on a water system by customers are measured in terms of the number of customers and their water demands, including average-day water use and peak water use. Peak usage is important because it dictates the required size of the District's distribution infrastructure. Joint costs are shared among all customers in the system proportionately based on their service requirements that drive costs; some specific costs are borne by specific customer classes based on the characteristics of that group alone. A customer class consists of customers that commonly create or share responsibility for certain costs incurred by the utility.

The District's Water System is made up of Single-Family Residential customers, Multi-Family Residential customers, Commercial customers, Irrigation customers, Construction Meters, and Private Fire Protection. The total rate revenue requirement is determined by combining the O&M and capital costs and subtracting the credits for non-rate revenues for each respective class. The values in the last column of the table below are the revenue requirements that were used when calculating the water rates for each customer class.

Rate Revenue Requirements - Water System

	(a) Total Capital Revenue Requirement	(b) Total O&M Revenue Requirement	(c) Non-Rate Revenue Credit	(d) Ad Valorem Tax Credit	(a)+(b)-(c)-(d) Total Rate Revenue Requirement	Allocate Public Fire Protection	Billed Rate Revenue Requirement
Residential	\$7,747,545	\$30,003,934	\$4,982,763	\$13,515,780	\$19,252,936	\$211,284	\$19,464,220
Multi-Family	959,694	4,090,199	679,573	1,958,839	2,411,480	46,185	2,457,666
Commercial	1,058,423	4,500,881	712,090	2,027,145	2,820,070	33,590	2,853,660
Irrigation	1,991,608	6,565,780	1,086,637	2,817,341	4,653,409	28,439	4,681,849
Construction Meter	36,356	63,179	13,617	0	85,917	0	85,917
Private Fire Protection	205,990	1,026,849	168,665	0	1,064,174	179,474	1,243,648
Public Fire Protection	344,560	228,685	74,272	0	498,973	-498,973	0
TOTALS	\$12,344,176	\$46,479,506	\$7,717,618	\$20,319,105	\$30,786,959	\$0	\$30,786,959

The table below summarizes the shift of cost responsibilities for water customers recommended by this study. The reduction in cost responsibility by the Multi-Family customers was driven by the customer class' low peaking requirements.

**Water System Cost-of-Service Comparison**

Customer Class	FY 2015 Cost-of-Service Allocation	Current Revenues	Difference	
Residential	\$19,464,220	\$18,594,448	\$869,772	5%
Multi-Family	\$2,457,666	2,936,975	(479,309)	-16%
Commercial	\$2,853,660	3,025,084	(171,424)	-6%
Irrigation	\$4,681,849	4,292,975	388,874	9%
Construction Meter	\$85,917	65,027	20,890	32%
Private Fire Protection	\$1,243,648	339,448	904,200	266%

Similarly, the total rate revenue requirements for Recycled Water are shown in the following table.

Rate Revenue Requirements – Recycled Water System

(a)	(b)	(c)	(d)	(a) + (b) - (c) - (d)
Total Capital Revenue Requirement	Total O&M Revenue Requirement	Non-Rate Revenue Credit	Ad Valorem Tax Credit	Rate Revenue Requirement
\$2,477,060	\$5,226,827	\$483,374	\$1,529,395	\$5,691,118

The methodology for allocating wastewater service costs is different from the cost-of-service methodology for water due to the fundamental difference in cost drivers. Customer characteristics for wastewater systems are measured in terms of estimated wastewater flows and sewage loadings. Sewage loadings are measures of the “strength” or concentrations of the wastewater being discharged to the wastewater system.

In addition to flow and strength, other costs drivers include bill processing, customer service, and other administrative services which are primarily driven by the number of customers connected to the collection system. The District’s Wastewater System is made up of Single-family residential customers, Multi-family residential customers, and Commercial customers, which is subdivided into four categories based on sewage strength.

The total rate revenue requirement is determined by combining O&M and capital costs and subtracting the credits for non-rate revenues for each respective class. The values in the last column of the table below are the revenue requirements that were used when calculating the wastewater rates for each customer class.

**Rate Revenue Requirements – Wastewater System**

	(a) Total Capital Revenue Requirement	(b) Total O&M Revenue Requirement	(c) Non-Rate Revenue Credit	(a) + (b) - (c) Total Rate Revenue Requirement
Residential	\$3,134,873	\$10,701,223	\$1,131,343	\$12,724,836
Multi-family	736,766	2,312,820	249,041	2,800,545
Commercial 1	237,893	786,223	83,267	938,890
Commercial 2	194,690	619,636	66,419	746,906
Commercial 3	124,763	433,339	47,210	530,894
Commercial 4	66,323	231,329	23,937	291,896
	\$4,535,514	\$15,123,572	\$1,605,438	\$18,053,647

The table below summarizes the shift of cost responsibilities for wastewater customers recommended by this study. The reduction in cost responsibility by the Multi-Family customers was driven by the recognition of the customer class' low sewage loadings and high return-to-sewer ratio (which describes how much potable water is discharged back to a sewer drain).

Wastewater System Cost-of-Service Comparison

Customer Class	FY 2014 Cost-of-Service Cost Allocation	Current Revenue	Difference	
Residential	\$12,724,556	\$11,879,081	\$845,476	7%
Multi-family	2,800,545	3,414,914	(614,369)	-18%
Commercial 1	958,850	619,451	339,398	55%
Commercial 2	746,906	451,985	294,922	65%
Commercial 3	530,894	242,356	288,538	119%
Commercial 4	291,896	132,354	159,542	121%

The District has a FOG program that is administered by a third party. The current FOG fees collect approximately \$35 thousand per year, while this cost-of-service study found that the total cost of the program is actually \$215 thousand per year. The District staff's intention is to update the FOG fees and apply them to all applicable accounts in the near future.

Rate Recommendations

The rates recommended by this study were designed in a manner such that they will comply with the cost-of-service results and addresses the District's pricing objectives. The recommended rate schedules are designed to recover the revenue requirement particular to a customer class such that each class pays its own proportionate share of costs of providing service for the respective utilities, and each customer within each customer class pays his or her portion of the proportionate share of the cost of service on a parcel basis.



This study recommends the following modifications to the existing Water and Recycled Water rate structures:

1. Reduce the indoor “gallons per capita day” allocation from 65 gallons to 60 gallons.
2. Reduce the outdoor water budget plant factor from 0.80 to 0.70 (except for recycled water and high public-use areas).
3. Create a 4-tier rate structure for Commercial, Irrigation, and Recycled water customers.
4. Make budget allocations for the (new) Tier 2 and Tier 3 for Commercial and Irrigation customers each equal to 25% of their budget.
5. Assign each Water customer class its own respective fixed Service Charge schedule.
6. Retain the same unit price for volumetric Water rates for all customer classes (excluding Recycled water).
7. All Water rate revenue in excess of \$2.27 per hundreds of cubic feet (ccf), which is the District’s marginal cost of water, will be designated for the WUE Fund.

The recommended FY 2015 rate schedule for Water and Recycled Water is summarized in the table below. The recommended rate schedule was designed in order to meet the cost-of-service results by customer class and by customer within each customer class. These costs were calculated using a complex rate model which calculated anticipated revenue based on the current water use patterns of existing customers.

Recommended Water and Recycled Water Rate Schedule – Effective April 1, 2015

Volumetric Rates (\$/ccf)			Service Charge (\$/month)					
Residential & Multifamily	Commercial & Irrigation	Recycled Water	Meter Size	Residential	Multifamily	Commercial	Irrigation	Recycled
Tier 1 \$1.41	Tier 1 \$1.61	Tier 1 \$1.17	5/8"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 2 \$1.61	Tier 2 \$2.49	Tier 2 \$1.66	3/4"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 3 \$2.49	Tier 3 \$4.25	Tier 3 \$3.42	1"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 4 \$4.25	Tier 4 \$9.04	Tier 4 \$8.21	1 1/2"	\$35.97	\$22.14	\$19.78	\$56.25	\$56.27
Tier 5 \$9.04			2"	\$57.55	\$35.43	\$31.64	\$90.00	\$90.02
			3"	\$125.89	\$77.50	\$69.21	\$196.88	\$196.93
			4"	\$215.81	\$132.85	\$118.65	\$337.50	\$337.59
			6"	\$449.96	\$276.98	\$247.39	\$703.69	\$703.88
			8"	\$647.42	\$398.54	\$355.95	\$1,012.50	\$1,012.78
			10"	\$1,043.43	\$642.31	\$573.67	\$1,631.82	\$1,632.26

The recommended monthly service charge and volumetric usage charge for private fire protection and construction meters for FY 2015 are provided below.

**Proposed Private Fire Protection Rates – Effective April 1, 2015**

Meter Size	Meter Equivalency Schedule	Current Rate (\$/month)	Proposed Rate (\$/month)
5/8"	1.00	\$6.28	\$3.58
3/4"	1.00	\$6.28	\$3.58
1"	1.00	\$6.28	\$3.58
1 1/2"	3.33	\$9.42	\$11.94
2"	5.33	\$12.56	\$19.11
2.5"	8.50	\$15.70	\$30.45
3"	11.67	\$18.84	\$41.80
4"	20.00	\$25.12	\$71.65
6"	41.67	\$37.68	\$149.27
8"	60.00	\$50.24	\$214.95
10"	96.67	\$62.80	\$346.31

Proposed Construction Meter - Effective April 1, 2015

Meter Charge (\$/month)	\$114.78
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Volumetric Charge (\$/ccf)

Potable Water	\$2.45
Recycled Water	\$2.38

Using the results of the cost-of-service analysis, the following is the recommended wastewater rate schedule.

Proposed Wastewater Rate Schedule - Effective April 1, 2015

Meter Size	5/8"	3/4"	1"	1 1/2"	2"	2.5"
Single Family Residential	\$22.68	\$22.68	\$22.68	\$22.68	\$22.68	\$22.68
Multi-family Residential	\$24.72	\$24.72	\$24.72	\$75.90	\$119.77	\$119.77
Commercial 1	\$17.87	\$17.87	\$17.87	\$53.05	\$83.22	\$83.22
Commercial 2	\$38.07	\$38.07	\$38.07	\$120.39	\$190.96	\$190.96
Commercial 3	\$78.32	\$78.32	\$78.32	\$254.54	\$405.60	\$405.60
Commercial 4	\$84.49	\$84.49	\$84.49	\$275.11	\$438.53	\$438.53

Meter Size	3"	4"	6"	8"	10"
Single Family Residential	NA	NA	NA	NA	NA
Multi-family Residential	\$258.72	\$441.52	\$916.83	\$1,319.01	\$2,123.37
Commercial 1	\$178.75	\$304.43	\$631.22	\$907.72	\$1,460.74
Commercial 2	\$414.46	\$708.50	\$1,473.04	\$2,119.93	\$3,413.76
Commercial 3	\$884.04	\$1,513.46	\$3,150.05	\$4,534.81	\$7,304.41
Commercial 4	\$956.06	\$1,636.92	\$3,407.27	\$4,905.21	\$7,901.16



A complete 3-year schedule of the proposed Water, Recycled Water, and Wastewater Rates is provided with the complete Rate Study Report.

Conclusion

This rate study used methodologies that are aligned with industry standard practices for rate setting as promulgated by AWWA's M1 Manual and WEF, and all applicable law, including Proposition 218. The rate adjustments recommended by the Long Range Financial Plan are proposed to take effect on April 1, 2015. The District's water budget based rates have proven to be an effective demand-side management tool that allows the District to equitably share target usages by providing targeted messaging to the public regarding efficient water use, and proportionately allocating the costs of service to those who place the greatest demands on the system. These rates contribute toward the District's ability to comply with the requirements of the State's Section 865 Mandatory Actions by Water Suppliers and play a key role in the District's ability to achieve a level of conservation that is superior to that achieved by implementing limitations on outdoor irrigation of ornamental landscapes or turf with potable water. The adjustments to the Wastewater rates will provide revenue stability and continue to equitably and proportionately recover costs from the appropriate customers.



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1. Introduction

Moulton Niguel Water District (“District” or “MNWD”) engaged MWH Global to study the District’s water, recycled water, and wastewater utility costs and develop recommendations for adjusting the rates to reflect the District’s cost of providing service to specific classes of customers, and to proportionately allocate the costs of providing service to each customer within their customer class.

The District is made up of three distinct utility services: (1) potable water distribution (“Water System”), (2) wastewater collection and treatment² (“Wastewater System”), and (3) recycled water distribution (“Recycled Water System”), collectively the “Systems”. While the District has historically aggregated financial information across all utilities, this Rate Study Report provides specific financial information for each of the three Systems.

This Rate Study Report presents the aggregated findings of the District’s Long Range Financial Plan, the cost-of-service study, and the rate design study, culminating in a recommendation for three-year rate schedules for each of the District’s three Systems.

1.1. System Overview

The District was created in 1960 to provide a reliable water supply to south Orange County. In 1964, the District assumed wastewater services from the County of Orange. MNWD expanded to provide recycled water for irrigation in 1974. Today, MNWD provides water, recycled water, and wastewater service to over 170,000 people in South Orange County. The District’s service area includes the Cities of Aliso Viejo, Laguna Niguel, Laguna Hills, and Mission Viejo, as well as portions of the City of Dana Point. All of the District’s potable water supply is currently imported by the Metropolitan Water District of Southern California (MWD) and delivered to the District by the Municipal Water District of Orange County (MWDOC). The District operates and maintains over 700 miles of distribution pipelines and has 28 reservoirs on 18 sites located at the top of each of 7 pressure zones, for a total storage capacity of 70 million gallons (MG). The District also owns capacity in three potable water reservoirs operated by South Coast Water District, El Toro Water District, and Santa Margarita Water District, respectively. The District serves areas ranging in elevation from approximately 140 feet above mean sea level to approximately 930 feet above mean sea level, and has pump stations to pump water from the lower pressure zones to the higher-pressure zones. The Water System includes the following infrastructure and characteristics:

- 36.5 square miles of service area
- 26.2 million gallons per day (MGD) of water demand
- 53,312 water accounts

² While the District has an ownership stake in treatment facilities, the operations of wastewater treatment is provided by the South Orange County Wastewater Authority (SOCWA), a Joint Powers Authority consisting of ten agencies, including MNWD. The District owns and operates its wastewater collection system.



- 2,860 public hydrants
- 30 pump stations
- 20 pressure reducing stations and flow control facilities

The District is a member agency of the South Orange County Wastewater Authority (SOCWA), a joint powers agency comprised of ten governmental agencies. SOCWA owns and operates four regional wastewater treatment plants and two ocean outfalls. The District directly provides wastewater collection services to its customers, while wastewater treatment and discharge services are provided by SOCWA. The Wastewater System includes the following infrastructure and characteristics:

- 29 square miles of service area
- 50,627 accounts
- 22.7 MGD of wastewater treatment capacity
- 13.5 MGD average treatment demand
- 537 miles of wastewater pipelines
- 8,291 manholes
- 19 lift stations

The District owns and operates a Recycled Water distribution system, which receives Title 22 water from 2 separate SOCWA treatment facilities. The Recycled Water System includes the following infrastructure and characteristics:

- 1,274 accounts
- 2 Advanced Wastewater Treatment facilities
- 13.8 MGD treatment capacity
- 11 recycled water reservoirs
- 18.7 MG of water storage
- 180 miles of recycled water pipelines
- 12 recycled-water pump stations
- 2.7 billion gallons of water per year saved

1.2. Purpose of the Study

The purpose of this study is to assess MNWD's changing rate revenue requirements. Historically (over the past decade), MNWD had average annual potable water sales of approximately 30,500 AF and recycled water sales of approximately 7,500 AF. The current five-year average potable sales are 26,600 AF, with each of the last three years below the five-year average. The current five-year average recycled water sales are 6,800 AF. Such changes in water consumption patterns impacts the District's water sales revenues. In addition, the District's Capital Improvement Program (CIP) has transitioned to largely repair and replacement of assets, as opposed to construction of new facilities to meet new growth. The CIP results in approximately \$230 million of forecasted expenditures over the next 10 years. This increase in



capital spending over historical amounts will impact the District revenue requirements. In addition, the study looked at the potential impacts of future growth and water conservation on District revenues.

1.3. Project Methodology

MWH Global used standard water and wastewater ratemaking practices to calculate the proposed rates as described by the American Water Works Association (AWWA)³ and the Water Environment Federation (WEF), respectively. The basis for the proposed rate schedules follows industry-accepted cost-of-service principals and complies with all State of California law requirements. The proposed rates are designed to meet current and future revenue needs.

This project followed three major phases:

1. **Financial Planning** compares the overall revenues of each of the District's individual Systems to their overall revenue requirements in order to determine the rate adjustments needed over a multiyear period. This Rate Study Report repeats information also provided in the District's Long Range Financial Plan report. The revenue requirements methodology used in this Rate Study Report is consistent with industry standards established by the AWWA, Principles of Water Rates, Fees and Charges: Manual of Water Supply Practices M1 (the "M1 Manual"). The study's revenue requirements analysis "[c]ompare[s] the revenues of the utility to its operating and capital costs to determine the adequacy of the existing rates to recover the utility's costs⁴." The revenue requirements are analyzed through the development of a long-term financial plan. Based on the best information currently available, the current financial plan incorporates projected operations and maintenance costs, capital expenditures, debt service, growth, and conservation assumptions to estimate annual revenues.

The **Cost-of-Service** analysis proportionally allocates the revenue requirements for a specific System among the respective Systems various customer classes. Following the determination of revenue requirements, the Study arranged the costs, expenses, and assets of each System by major operating functions to determine the cost of service. After the assets and the costs of operating those assets were properly categorized by function, the Rate Study Report classifies them and allocates the revenue requirements to the various customer classes (e.g., single-family residential, irrigation, and commercial) by determining the characteristics of those classes and the customer class' contribution to the incurred costs, such as peaking factors or different delivery costs, service characteristics and demand patterns for water service. This analysis included a review of such matters as system operations and water usage data—e.g., capacity (peak demand),⁵ commodity (average demand),⁶ number of customers,⁷ customer service and accounting,⁸ equivalent meter size, and public fire

³ AWWA's "M1 Manual" documents many of the standards used by professionals in the water utility rate-setting industry.

⁴ Per AWWA's M1 Manual, 6th ed. 2012

⁵ System capacity is the system's ability to supply water to all delivery points at the time when demanded. It is measured by each customer's water demand at the time of greatest system demand. The time of greatest demand is known as peak demand. Peak demand costs recover the costs of facilities needed to meet the peak use, or demands, placed on the system by each customer class. Both the operating costs and the capital assets related costs incurred to accommodate the peak flows are allocated to each customer class based upon the class's contribution to the peak day event.

⁶ Commodity refers to the amount of metered water usage over a specific time period, typically a twelve-month period.

⁷ Some operating and administrative costs vary directly with the number of customers.



protection services.⁹ The impact that these matters have on system operations determined how the costs were allocated among the various customer classes.

The final part of the analysis, **Rate Design**, determines how rate revenues will be collected from the respective customer classes in a manner that respects the results of the cost-of-service analysis while also addressing District goals and objectives for pricing, and impacts to customers. The rate design involved developing a rate structure that proportionately recovers costs from customers within the identified customer classes. The final rate structures and rate recommendations are designed to fund each of the utilities' long-term projected costs of providing service; proportionally allocate costs to all customers; provide a reasonable and prudent balance of revenue stability while encouraging conservation; and comply with the substantive requirements of California Constitution article XIII D, section 6 ("Article XIII D").

Each of these steps is described in more detail below and in this Rate Study Report.

1.4. Intended Use and Users of this Rate Study Report

This Rate Study Report is intended to provide a summarized discussion of the analysis developed by MWH Global in completing the associated rate study. As such, this Rate Study Report explains our methodologies, materials considered, key assumptions, findings and recommendations. No other use is intended or implied. The Rate Study Report and its contents are the property of MNWD and the District is the only intended user of the Rate Study Report. MNWD may choose to distribute this Rate Study Report to others. However, the Rate Study Report itself was prepared solely for the use of MNWD.

The body of the Rate Study Report is meant to be a summarized narrative of the technical analysis completed by MWH Global during our study.

1.5. Sources of Information Used in this Rate Study Report

We have reviewed a number of documents provided by MNWD during the course of our study. Where applicable, we have made a works-cited notation indicating the source and date of the documents within the body of this Rate Study Report. A summary of the key information reviewed for all three Systems includes, but is not limited to:

- Detailed line-item budget for Fiscal Year(FY) 2012, FY 2013 & FY 2014
- Long Range Financial Plan, dated November 2014
- Ten-Year Capital Improvement Plan
- 2011 rate study report
- Comprehensive Annual Financial Report (CAFR) for FY 2011, FY 2012, and FY 2013
- Customer billing data by customer class for FY 2012, FY 2013, and most of FY 2014 from the District's billing database

⁸ Some customer classes may require more effort and time to provide accounting services.

⁹ This refers to the need to increase the size of mainlines to provide public fire protection requirements.



- Historic water and wastewater plant production
- Comprehensive list of District assets as of April 2014
- Potable and recycled water flow reports FY 2009 to FY 2014 (partial)
- Debt repayment schedules
- Reserve policies (adopted August 2014)
- “FOG” (Fats, Oils & Grease abatement) program costs and list of registered accounts
- SOCWA audited financial statement FY 2013
- SOCWA Budget FY 2015

Each of these documents is incorporated by reference into this Rate Study Report.

1.6. Acronyms

AF	acre-foot
AWWA	American Water Works Association
BOD	biochemical oxygen demand
ccf	hundreds of cubic feet
CIP	Capital Improvement Plan
COP	Certificates of Participation (debt instrument)
CPI	consumer price index
FEMA	Federal Emergency Management Agency
FOG	fats, oils & grease
FY	fiscal year ending June 30
GO	General Obligation (bond type)
gpm	gallons per minute
gpcd	gallons per capita per day
JRWSS	Joint Regional Water Supply System
lbs	pounds
MG	million gallons
mg/L	milligrams per liter
MGD	millions of gallons per day
MOU	memorandum of understanding
MNWD	Moulton Niguel Water District
MWD	Metropolitan Water District of Southern California
MWDOC	Municipal Water District of Orange County
O&M	operation and maintenance
R&R	Replacement and Refurbishment
SOCWA	South Orange County Water Authority
TSS	total suspended solids



WBBRS	water budget based rate structure
WEF	Water Environment Federation
WUE	Water Use Efficiency



2. Financial Plan

The District's stated vision is to "lead the way, work together, and provide excellence in service". The District is a community-oriented utility dedicated to serving its customers and the environment with reliable, economical, and high-quality water and wastewater service. The financial planning associated with this Rate Study Report furthers these goals by developing rates that support the District's financial goals and policies.

The District has developed a long range financial planning model ("10-Year Cash Flow Model") which projects the District's future expenditures in order to calculate the required rate revenue for a ten-year period. As detailed below, the 10-Year Cash Flow Model considers the costs of operations and maintenance (O&M), capital, and debt, while also accounting for non-rate revenue, reserve targets and financial performance metrics. The following subsections provide financial planning information over the next ten years for all three Systems.

2.1. Capital Financing Policies

The District's policy is to manage rates and debt levels such that the District's overall "debt coverage ratio" (the ratio of revenues net of all expenses relative to the annual debt service) can be maintained above a target of 1.75, with a minimum of 1.25 as required by bond covenants. Maintaining a coverage ratio at the target level allows the District to keep a strong credit rating, which in turn gives the District the ability to borrow at low interest rates. Historically, the District has maintained debt coverage ratios in excess of 2.00 and is currently rated AA+ by Standard and Poor's and AAA by Fitch Ratings.

It is important to understand that the District measures its debt coverage ratio at the District level (as opposed to tracking the debt coverage ratio of the individual Systems). For this reason, the debt coverage ratio is not discussed in this Rate Study Report at the System level.

2.2. Reserve Policies

The District has adopted reserves in order to mitigate potential revenue and expense volatility and reduce the risk of requiring unplanned, large rate adjustments. The reserve policies help to maintain the District's credit-worthiness by adequately providing for:

- Economic uncertainties, extraordinary costs, and other financial impacts;
- Revenue uncertainties, such as loss of property tax receipts, connection fees or water sales;
- Disasters or catastrophic events;
- Losses not covered by insurance;
- Compliance with debt obligations;
- Working capital requirements; and
- Funding designated infrastructure replacement and refurbishment.

The District's Reserve Policy was last updated in August 2014.



2.2.1. General Reserves

The following are the District's general reserves.

General Operating Reserve - The General Operating Reserve provides liquidity for funding day-to-day operating expenses. The General Operating Reserve supports the District's cash flow needs during normal operations and will mitigate or eliminate the risk of monthly shortfalls due to the delay between the receipt of revenues and the payment of expenses. The target amount of the General Operating Reserve is equal to four (4) months of operating expenses, allowing for both monthly and bi-monthly cash flow fluctuations.

Self-Insurance Reserve – The Self-Insurance Reserve funds property and liability insurance deductibles, losses exceeding insurance limits, and unemployment claims. The target level of Self-Insurance Reserve is equal to five times the current Joint Powers Insurance Authority (JPIA) property insurance deductible (the current deductible is up to \$50,000). The Self-Insurance Reserve is maintained in the District's General Fund.

Rate Stabilization Reserve - Since one of the District's biggest financial risks would be a loss of property tax revenues, the District has a Rate Stabilization Reserve to provide for losses of revenue (both rate and non-rate revenue), significant increases in water purchase costs, and other extraordinary financial impacts to revenues and expenses. The Rate Stabilization Reserve target level is set equal to fifty (50) percent of the District's 1% ad valorem property tax revenue. The Rate Stabilization Reserve is maintained in the Rate Stabilization Fund.

2.2.2. Capital Improvement Reserves

The Replacement and Refurbishment (R&R) Reserve and the Emergency Reserve constitute the District's Capital Reserves. Key objectives for accumulating these Reserves are to fund projects identified in the Long Range Financial Plan to help smooth the annual schedule of water and wastewater rate adjustments, and to repair critical assets quickly in the event of a natural disaster or facility failure.

Replacement and Refurbishment (R&R) Reserve - The R&R Reserve funds the replacement and refurbishment of existing assets in conjunction with the District's Asset Management Plan. The reserve's target is equal to the annual average of the ten-year expected capital spending on R&R projects as outlined in the District's 10-year CIP. All amounts will be maintained in a separate R&R Reserve Fund.

Emergency Reserve - The Emergency Reserve provides funds to enable the District to quickly repair critical assets in the event of a natural disaster or facility failure. The target amount of the Emergency Reserve is equal to 2% of the historic values of the District's assets, as outlined in current guidelines from the Federal Emergency Management Agency (FEMA). All amounts are maintained in a separate Emergency Reserve Fund.



2.2.3. Debt Service Reserve

The Debt Service Reserves are held in trust with a third party trustee as required by specific bond covenants. Increases and decreases to these reserves are in accordance with the bond covenants. The District's accounting records show these amounts in various debt funds.

Table 1 – Summary of Reserve Targets*

Reserve	Target
Self-Insurance Reserve	\$250,000
Replacement and Refurbishment	\$17,061,912
Rate Stabilization	\$10,663,995
General Operating	\$20,262,901
Emergency	\$6,884,925
Debt Service Reserves	\$9,406,042
Total Reserves	\$64,529,776

* Reserve Targets are based on end of Fiscal Year 2014 financial information.

2.3. Modeling Assumptions

The 10-Year Cash Flow Model employs assumptions to calculate future year revenues and expenses where budget projections are not available. The following assumptions were reviewed by District staff and consultants as part of the development of the November 2014 Long Range Financial Plan report.

The 10-Year Cash Flow Model uses the most recent audited financial information and Board adopted budgets for the study period. The District's fiscal year (FY) starts July 1 of each year. For example, FY 2014 runs from July 1, 2013 to June 30, 2014.

The cost-of-service analysis is based on the financial information for FY 2015 (i.e., the "Test Year").

2.3.1. Inflation Assumptions

The following describes the cost inflation factors that were applied to specific expenditure categories. All inflation factors are summarized in Table 2.

**Table 2 –Summary of Inflation Assumptions**

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Utilities	3.9%	3.6%	3.4%	3.6%	3.6%
Benefits	3.5%	5.5%	5.5%	1.8%	1.8%
Salaries	2.5%	4.5%	4.5%	2.5%	2.5%
General	1.8%	1.8%	1.8%	1.8%	1.8%
Water Purchase	3.9%	2.3%	3.4%	3.0%	3.3%
Capital	0.5%	0.5%	0.5%	0.5%	0.5%
Property	2.0%	2.0%	2.0%	2.0%	2.0%
Investment Return	1.5%	2.0%	3.0%	3.0%	3.0%

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Utilities	3.6%	3.6%	3.6%	3.6%	3.6%
Benefits	1.8%	1.8%	1.8%	1.8%	1.8%
Salaries	2.5%	2.5%	2.5%	2.5%	2.5%
General	1.8%	1.8%	1.8%	1.8%	1.8%
Water Purchase	4.1%	3.6%	3.4%	3.7%	3.7%
Capital	0.5%	0.5%	0.5%	0.5%	0.5%
Property	2.0%	2.0%	2.0%	2.0%	2.0%
Investment Return	4.0%	4.0%	4.0%	4.0%	4.0%

- **Utilities:** The first three years are based on the California Department of Finance’s projection for electricity and fuel rates in southern California. The remaining seven years assume the average of the first three years.
- **Benefits:** The first three years represent the District staff’s estimate of anticipated health and retirement increases in the near future based on the current Employee Association MOU. In the remaining seven years, the value is based on the long-term average Consumer Price Index (CPI) rate for southern California as calculated by the California Department of Finance.
- **Salaries:** The first three years are taken from the District’s Memorandum of Understanding (MOU) with the Employee Association. The remaining seven years reflect the long-term average CPI rate for southern California as calculated by the California Department of Finance.
- **General:** Based on CPI data provided by the California Department of Finance.
- **Water Purchase Costs:** Based on projections provided by MWD and MWDOC staff.
- **Capital:** The low rate reflects both the uncertainty in future capital expenses and the uncertainty of the rate of inflation of those expenses.
- **Investment Return:** Based on the District’s actual long-term return and short-term estimates from the District’s investment manager.



2.3.2. Water Supply Assumptions

Currently, the District imports all of its potable water supplies from the MWDOC, which receives its supplies from the MWD. The Baker Water Treatment Plant is planned to start treating MWD raw water in FY 2016 and ramp up to full capacity in FY 2017, ultimately providing the District with over 8,000 acre feet annually. In the past five years the District has averaged 11% in non-revenue water (water used by the District or water loss due to leaks or inaccuracies in the system). Details regarding the District's assumptions of future water supply and the projected escalation of supply costs can be found in the Long Range Financial Plan.

2.3.3. Debt Financing Assumptions

In evaluating future financing needs, the 10-Year Cash Flow Model made assumptions on the initial and ongoing costs associated with issuing debt. Table 3 summarizes the projected terms for debt issuance mechanisms the District has historically implemented. These were provided by District staff based on conservative estimates of long-term trends.

Table 3 – Summary of Debt Financing Assumptions

Debt Mechanism	Interest Rate	Term (Years)	Issuance Cost
Certificates of Participation (COP)	5.0%	30	\$250,000
General Obligation Bonds	5.0%	30	\$250,000
State Revolving Fund Loans	2.7%	20	\$150,000

2.4. Water System Financial Plan

The District's revenue requirements can be organized into four components: O&M costs, capital costs (cash and debt service), reserve requirements, and debt service coverage requirements. The former two components are described below, while the latter two components were described in Section 2.1 and Section 2.2.

O&M Costs - The 10-Year Cash Flow Model was populated with the District's two-year O&M budget for FY 2015 and FY 2016. Operating costs beyond FY 2016 were calculated based on cost escalation assumptions (see Section 2.3.1) unless specified otherwise in this Rate Study Report.

Capital Costs - The District maintains a long-range fiscal perspective through the use of a CIP to maintain the quality of District water and wastewater infrastructure. The capital spending projections in the 10-Year Cash Flow Model are based on the District's CIP. Capital spending has been projected as far as FY 2024, although it should be noted that spending projections beyond FY 2019 are significantly less reliable than those in the next 5 years.



The following describes the revenue requirements over the next ten years for the Water System.

2.4.1. Water System Revenue Requirements

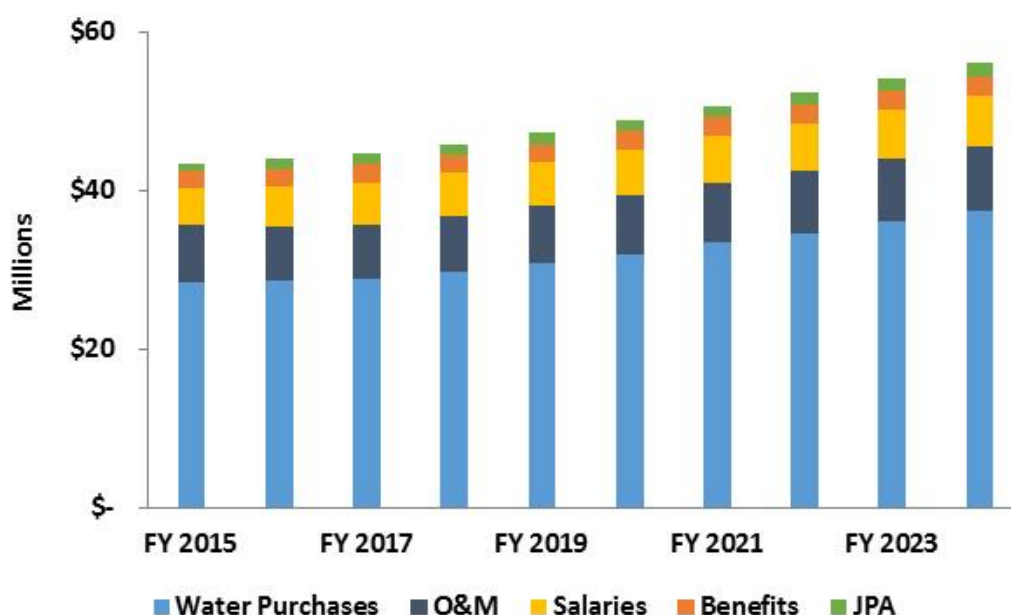
The Water System's O&M budget projections for the study period are summarized in Table 4 and displayed as a graph in Figure 1. All cost projections are based on the District staff's best available data on wholesale water costs, future operational needs and cost escalation.

Table 4 - Water System O&M Budget Summary

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Water Purchases	\$28,514,417	\$28,790,898	\$28,894,760	\$29,796,280	\$30,809,912
O&M	7,211,338	6,790,595	6,948,245	7,109,194	7,274,210
Salaries	4,741,626	5,050,171	5,277,429	5,409,365	5,544,599
Benefits	2,019,900	2,126,662	2,239,990	2,280,130	2,320,929
JPA	1,050,370	1,254,000	1,296,127	1,342,945	1,391,453
Total O&M Budget	\$43,537,651	\$44,012,325	\$44,656,551	\$45,937,913	\$47,341,103

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Water Purchases	\$32,105,621	\$33,457,850	\$34,744,329	\$36,108,427	\$37,581,872
O&M	7,443,411	7,616,915	7,794,846	7,977,331	8,164,500
Salaries	5,683,214	5,825,294	5,970,926	6,120,200	6,273,204
Benefits	2,362,398	2,404,545	2,447,382	2,490,917	2,535,162
JPA	1,441,714	1,493,790	1,547,748	1,603,654	1,661,580
Total O&M Budget	\$49,036,357	\$50,798,395	\$52,505,231	\$54,300,528	\$56,216,318

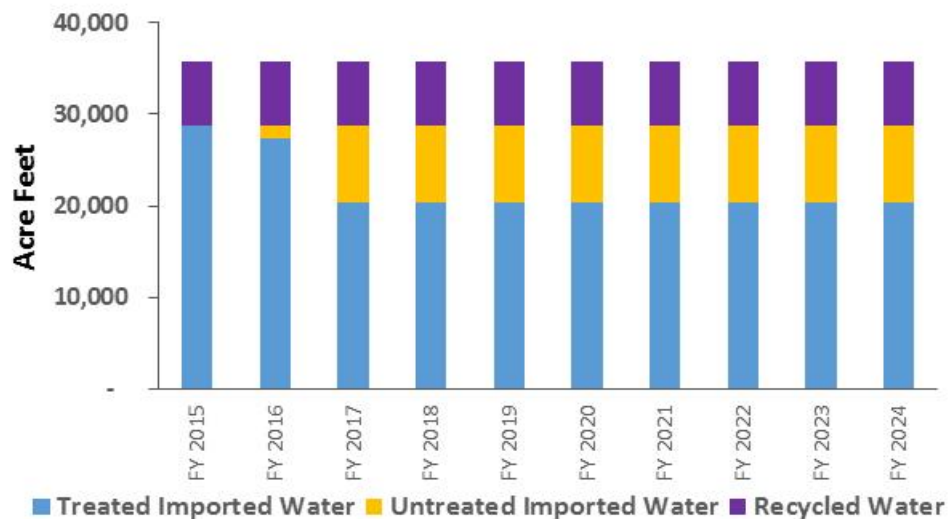
Figure 1 - Water System Operating Budget Summary





The largest operating expense for the Water System is water purchases. Currently, the District purchases all of its potable water supply from the MWDOC. The regional Baker Water Treatment Plant is expected to come online in 2016 and reach full capacity in 2017, ultimately meeting approximately 25% of the District's total potable water demand. Another 22% of demand is currently met with recycled water. MNWD has invested in the Baker Water Treatment Plant and its recycled water facilities as potable water reliability projects. Figure 2 shows the forecasted potable and non-potable water supply portfolio.

Figure 2- Water Supply Portfolio



The District's Long Range Financial Plan projects capital spending from FY 2015 through FY 2024 based on the District's 10-Year CIP. The Water System has an expected CIP of approximately \$105 million over the next 10 years. This is an increase over historical capital spending levels, and is due to a combination of aging infrastructure with forecasted replacement and rehabilitation, as well as large regional capital projects. Anticipated projects include various Joint Regional Water Supply System (JRWSS) projects, the Baker Water Treatment Plant, and additional repair and replacement project of District assets.

Figure 3 provides a summary of the major capital expenses for the Water System based on the District's FY 2014 CIP.

Figure 3 – Water System Capital Project Summary

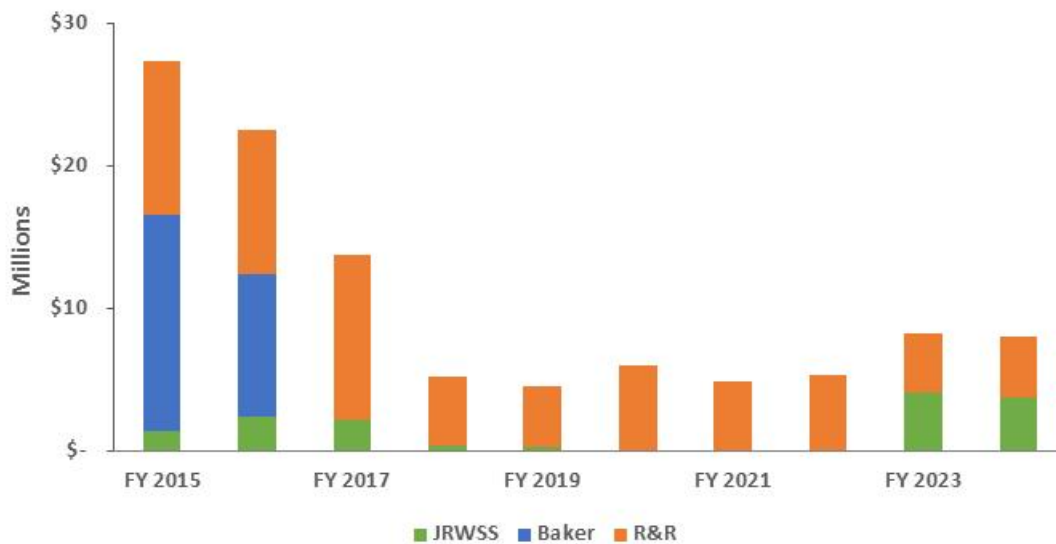
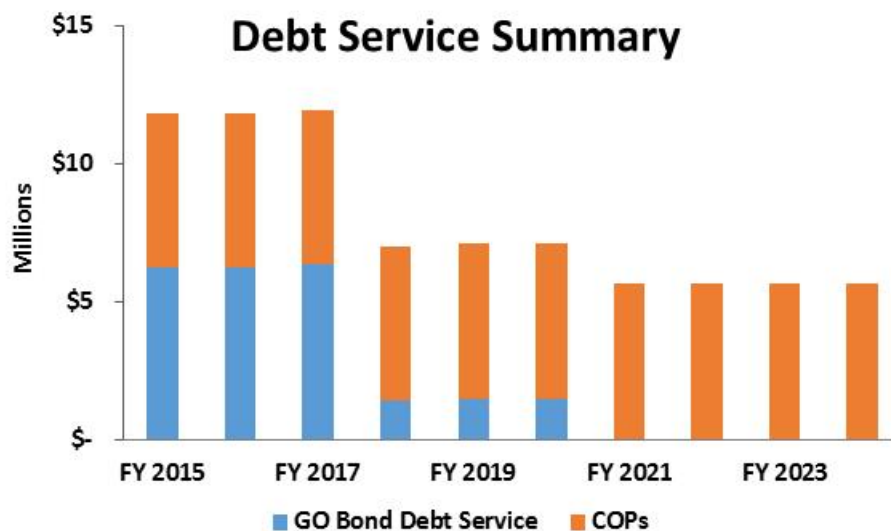


Figure 4 provides a breakdown of existing debt associated with the Water System.

Figure 4 – Water System Debt Service Summary



For a complete picture of the Water System’s projected O&M and capital expenditures, refer to Appendix A which contains a 10-year cash flow proforma.

2.4.2. Water System Existing Revenue

The Water System receives a mix of both rate and non-rate revenue (as listed in Figure 5) to support its General Fund. Figure 5 presents the relative amount of revenue that the Water System is projected to receive in FY 2015 by revenue type. The “Connection Fees” are the District’s charges for new



development to buy into existing assets and pay for growth related future capital. The “Other Income” is made up of miscellaneous fees and charges.

Figure 5 – Water System General Fund Revenue Types

Revenue Sources

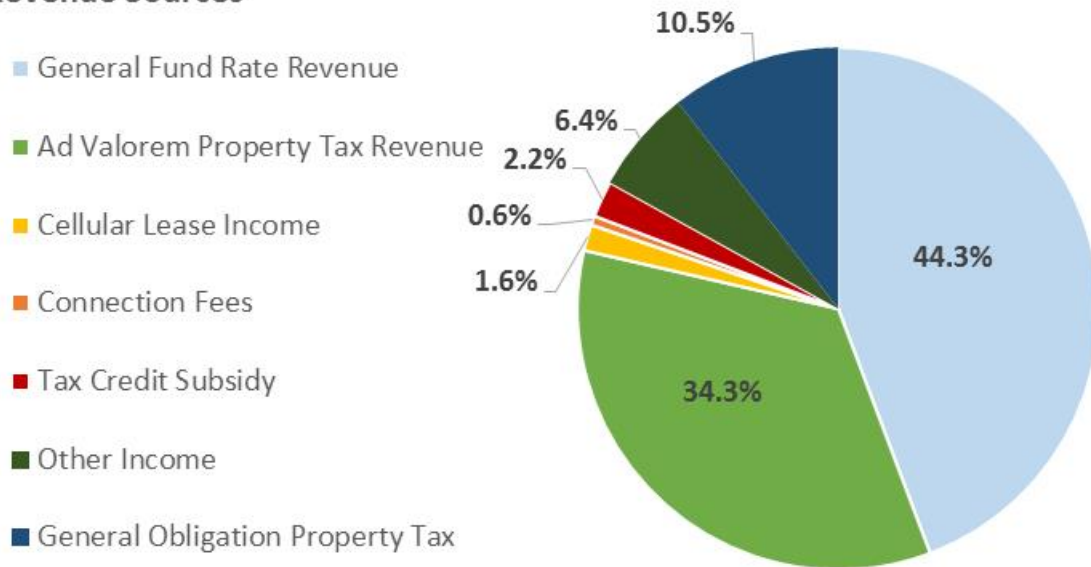


Table 5 shows a summary of the Water System’s projected revenues through FY 2024 assuming no rate adjustments.

**Table 5 – Water System Current and Projected Revenues (No Rate Adjustment)**

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Current Rate Revenue	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790
Ad Valorem Property Tax Revenue	20,319,105	20,519,055	20,929,436	21,348,025	21,774,985
Cellular Lease Income	957,000	946,000	897,237	885,296	847,652
Connection Fees	339,265	680,988	98,533	98,533	98,533
Tax Credit Subsidy	1,331,147	1,331,147	1,331,147	1,331,147	1,331,147
AMP RPOI	23,663	6,968	6,834	0	0
Other Income	3,793,956	330,249	273,236	273,236	273,236
General Obligation Property Tax	6,227,747	6,240,500	6,365,900	1,419,500	1,449,875
Investment Income	1,193,141	1,157,920	1,643,161	1,767,109	1,558,607
Total Revenues	\$ 60,388,814	\$ 57,416,616	\$ 57,749,274	\$ 53,326,636	\$ 53,537,825

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Current Rate Revenue	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790
Ad Valorem Property Tax Revenue	22,210,485	22,654,695	23,107,789	23,569,944	24,041,343
Cellular Lease Income	858,405	873,720	889,285	905,104	921,181
Connection Fees	98,533	98,533	98,533	98,533	98,533
Tax Credit Subsidy	1,331,147	1,331,147	1,331,147	1,331,147	1,331,147
AMP RPOI	0	0	0	0	0
Other Income	273,236	273,236	273,236	273,236	273,236
General Obligation Property Tax	1,490,375	0	0	0	0
Investment Income	1,730,807	1,332,236	879,958	301,052	(380,515)
Total Revenues	\$ 54,196,777	\$ 52,767,356	\$ 52,783,738	\$ 53,167,576	\$ 53,960,962

The proforma in Appendix A provides a 10-year cash flow projection given the scenario where the District makes no adjustment to water rates and doesn't issue any new debt.

2.5. Recycled Water Financial Plan

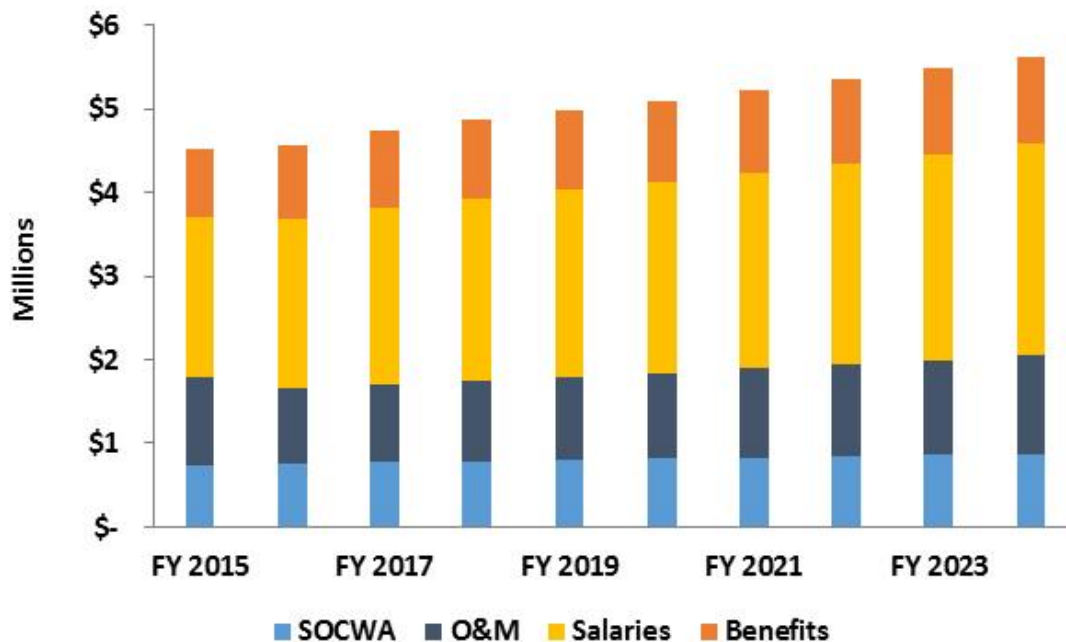
The principles for the Recycled Water System financial plan mirror the organization of the Water System financial plan as described in Section 2.4. The following describes the revenue requirements over the next ten fiscal years for the Recycled Water System.

2.5.1. Recycled Water System Revenue Requirements

The Recycled Water System's O&M budget projections for the study period are summarized in Table 6 and displayed as a graph in Figure 6.

**Table 6 - Recycled Water System O&M Budget Summary**

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Salaries	1,907,953	2,034,165	2,125,702	2,178,845	2,233,316
Benefits	831,110	874,358	920,804	937,305	954,076
O&M	1,044,556	893,296	925,175	957,609	991,195
SOCWA	745,161	760,848	774,336	788,212	802,316
Total O&M Budget	\$ 4,528,781	\$ 4,562,666	\$ 4,746,018	\$ 4,861,970	\$ 4,980,903
	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Salaries	2,289,149	2,346,378	2,405,037	2,465,163	2,526,792
Benefits	971,123	988,449	1,006,058	1,023,954	1,042,142
O&M	1,025,975	1,061,991	1,099,288	1,137,912	1,177,910
SOCWA	816,651	831,221	846,029	861,079	876,374
Total O&M Budget	\$ 5,102,898	\$ 5,228,039	\$ 5,356,412	\$ 5,488,108	\$ 5,623,218

Figure 6 – Recycled Water System Operating Budget Summary

The District's Long Range Financial Plan projects capital spending from FY 2015 through FY 2024 based on the District's 10-Year CIP. The Recycled Water System has an expected CIP of approximately \$22.6 million over the next 10 years. This is an increase over historical capital spending levels, and is due to a combination of aging infrastructure with forecasted replacement, rehabilitation, and expansion of the system. Figure 7 provides a summary of the major capital expenses for the Recycled Water System based on the District's 2014 CIP.

Figure 7 – Recycled Water System Capital Project Summary

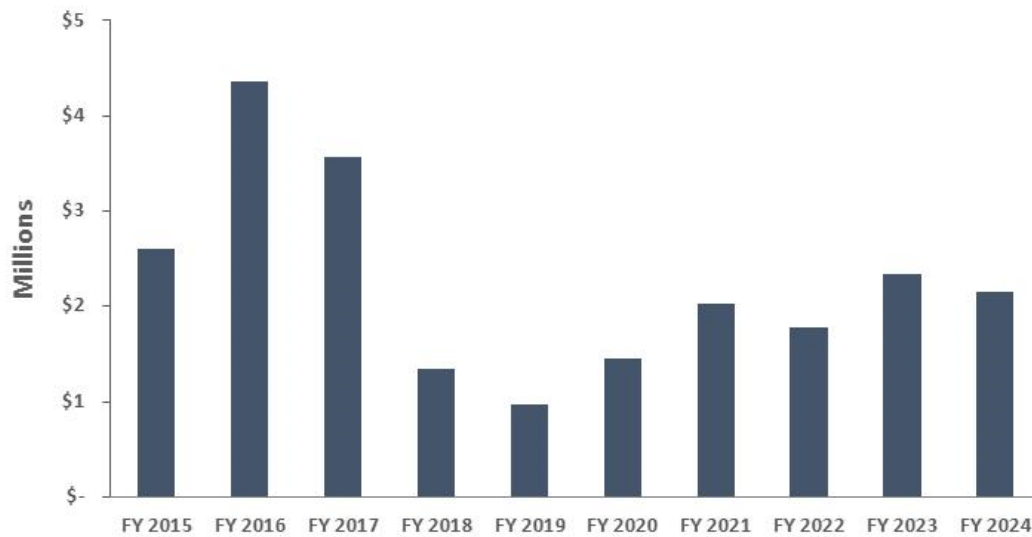
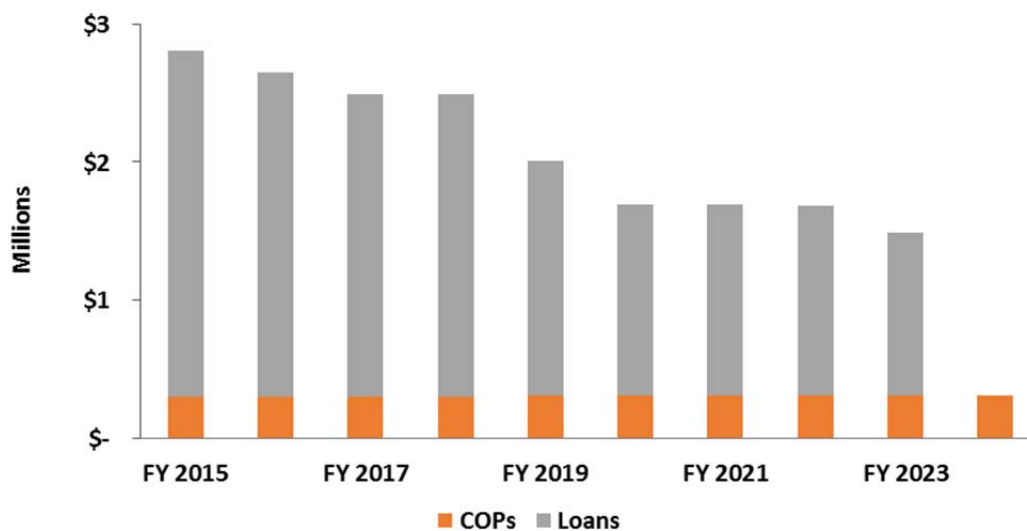


Figure 8 provides a breakdown of existing debt associated with the Recycled Water System.

Figure 8 – Recycled Water System Debt Service Summary



For a complete picture of the Recycled Water System’s projected O&M and capital expenditures, refer to Appendix B which contains a 10-year cash flow proforma.

2.5.2. Recycled Water System Existing Revenue

The Recycled Water System receives a mix of both rate and non-rate revenue (as listed in Figure 9) to support its General Fund. Figure 9 presents the relative amount of revenue that the Recycled Water System is projected to receive in FY 2015 by revenue type.

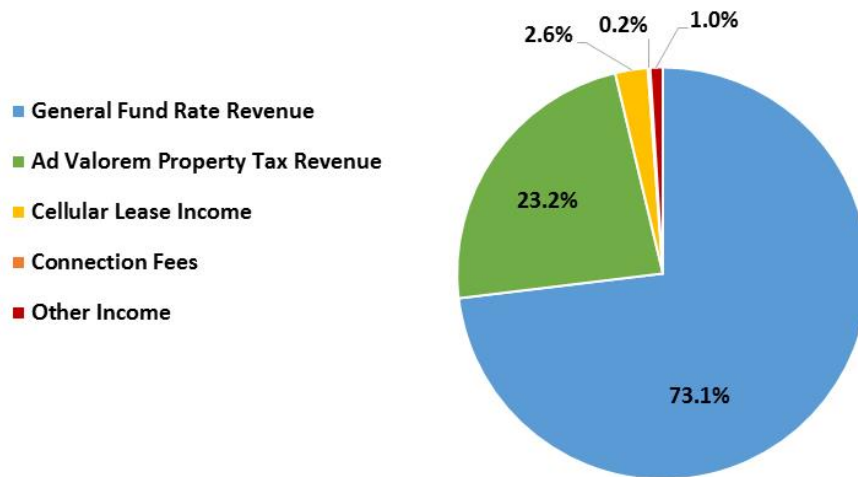
**Figure 9 – Recycled Water System Revenue Types**

Table 7 shows a summary of the Recycled Water System’s projected revenues through FY 2024 assuming no rate adjustments.

Table 7 – Recycled Water System Current and Projected Revenues (No Rate Adjustment)

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Current Rate Revenue	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591
Ad Valorem Property Tax Revenue	1,529,395	1,544,445	1,590,778	1,638,502	1,687,657
Cellular Lease Income	174,000	172,000	163,134	160,963	154,119
Connection Fees	61,685	123,816	17,915	17,915	17,915
Other Income	53,447	60,045	49,679	49,679	49,679
Investment Income	176,537	155,160	98,632	5,319	(46,663)
Total Revenues	\$ 6,700,654	\$ 6,761,057	\$ 6,625,730	\$ 6,577,969	\$ 6,568,298

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Current Rate Revenue	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591
Ad Valorem Property Tax Revenue	1,755,163	1,825,370	1,898,384	1,974,320	2,053,292
Cellular Lease Income	156,074	158,858	161,688	164,564	167,487
Connection Fees	17,915	17,915	17,915	17,915	17,915
Other Income	49,679	49,679	49,679	49,679	49,679
Investment Income	(122,156)	(201,812)	(293,369)	(393,013)	(478,504)
Total Revenues	\$ 6,562,266	\$ 6,555,602	\$ 6,539,889	\$ 6,519,056	\$ 6,515,462

The proforma in Appendix A provides a 10-year cash flow projection given the scenario where the District makes no adjustment to water rates and doesn’t issue any new debt.



2.6. Wastewater System Financial Plan

The principles for the Wastewater System financial plan mirror the organization of the Water System financial plan as described in Section 2.4. The following describes the revenue requirements over the next ten years for the Wastewater System.

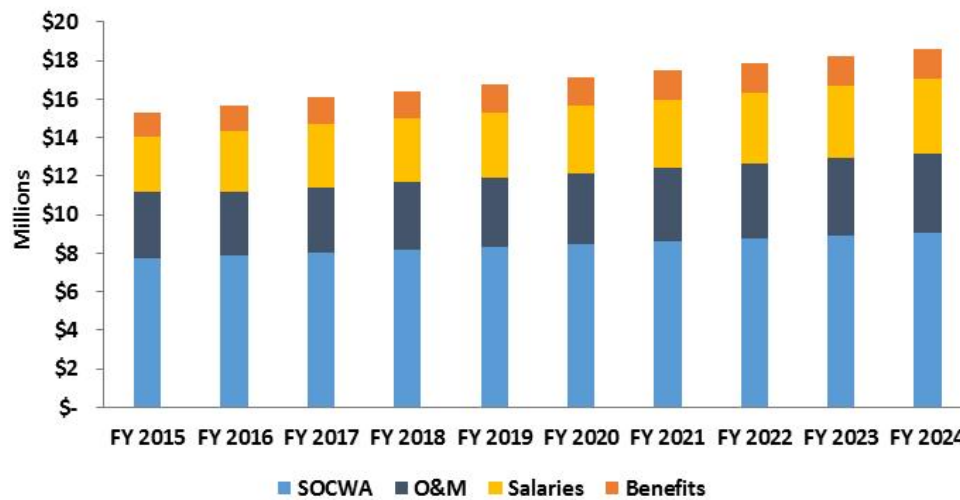
2.6.1. Wastewater System Revenue Requirements

The Wastewater System's O&M budget projections for the study period are summarized in Table 8 and displayed as a graph in Figure 10.

Table 8 – Wastewater System O&M Budget Summary¹⁰

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
SOCWA	\$ 7,705,659	\$ 7,869,152	\$ 8,008,656	\$ 8,152,169	\$ 8,298,039
O&M	3,440,304	3,325,941	3,414,002	3,504,856	3,598,362
Salaries	2,915,535	3,107,801	3,247,652	3,328,843	3,412,064
Benefits	1,255,493	1,322,298	1,392,858	1,417,818	1,443,188
Total O&M Budget	\$ 15,316,992	\$ 15,625,192	\$ 16,063,168	\$ 16,403,685	\$ 16,751,653
	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
SOCWA	\$ 8,446,302	\$ 8,596,993	\$ 8,750,147	\$ 8,905,800	\$ 9,063,988
O&M	3,694,605	3,793,672	3,895,654	4,000,645	4,108,740
Salaries	3,497,366	3,584,800	3,674,420	3,766,281	3,860,438
Benefits	1,468,973	1,495,181	1,521,818	1,548,889	1,576,401
Total O&M Budget	\$ 17,107,246	\$ 17,470,647	\$ 17,842,039	\$ 18,221,614	\$ 18,609,566

¹⁰ Table numbers may not add up due to rounding

**Figure 10 – Wastewater Operating Budget Summary**

The District's Long Range Financial Plan projects capital spending from FY 2015 through FY 2024 based on the District's 10-Year CIP. The Wastewater System has an expected CIP of approximately \$100.4 million over the next 10 years. This is an increase over historical capital spending levels, and is due to a combination of aging infrastructure with forecasted replacement and rehabilitation.

Figure 11 provides a summary of the major capital expenses for the Wastewater System based on the District's 2014 CIP.

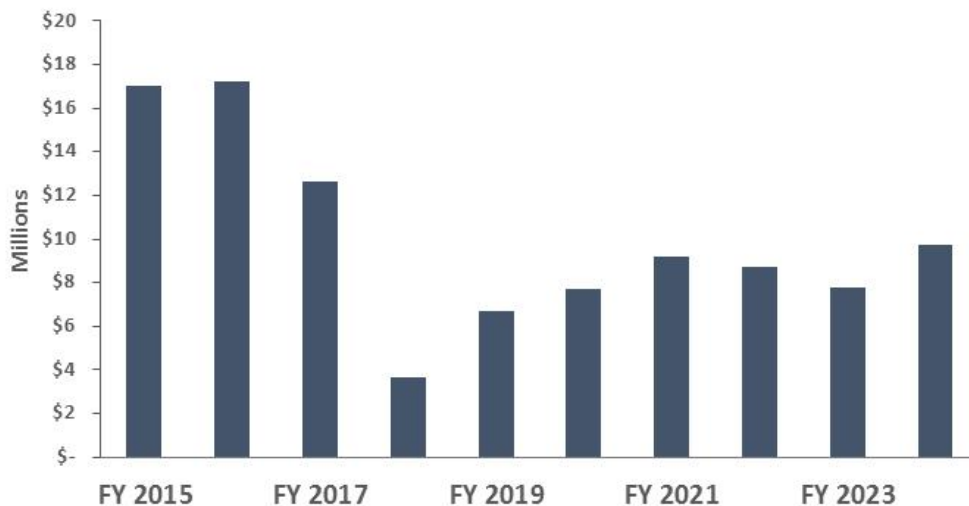
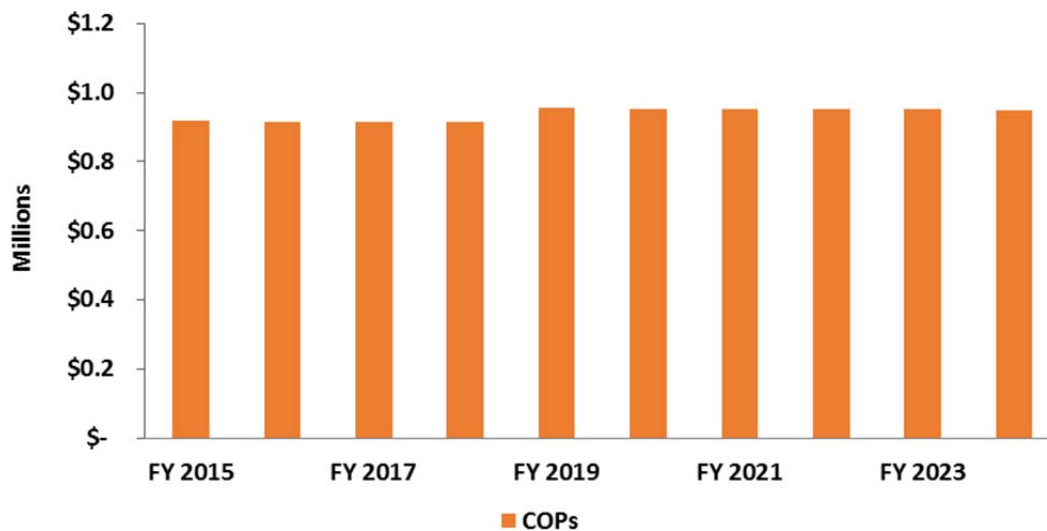
Figure 11 – Wastewater System Capital Project Summary

Figure 12 provides a breakdown of existing debt associated with the Wastewater System.

Figure 12 – Wastewater System Debt Service Summary



For a complete picture of the Wastewater System’s projected O&M and capital expenditures, refer to Appendix C which contains a 10-year cash flow proforma.

2.6.2. Wastewater System Existing Revenue

The Wastewater System receives a mix of both rate and non-rate revenue (as listed in Figure 13) to support its General Fund. Figure 13 presents the relative amount of revenue that the Wastewater System is projected to receive in FY 2015 by revenue type.

Figure 13 – Wastewater Water System Revenue Types

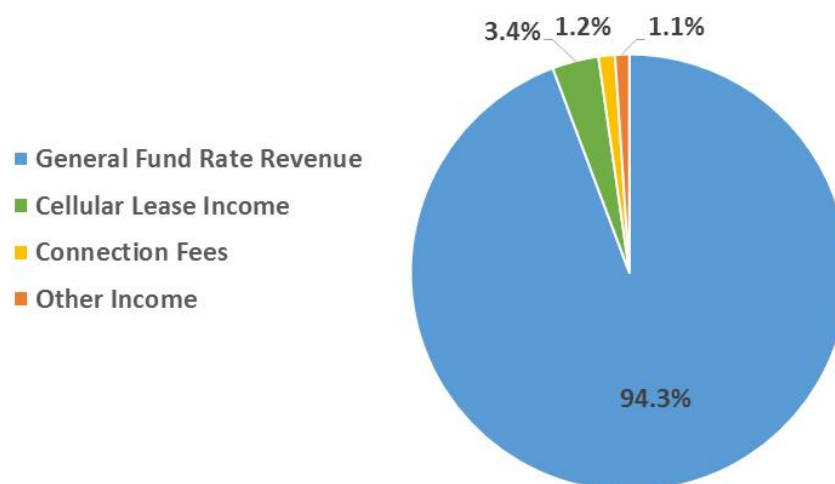


Table 9 shows a summary of the Wastewater System’s projected revenues through FY 2024 assuming no rate adjustments.

**Table 9 – Wastewater System Current and Projected Revenues (No Rate Adjustment)¹¹**

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Current Rate Revenue	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141
Cellular Lease Income	609,000	602,000	570,969	563,370	539,415
Connection Fees	215,896	433,356	62,703	62,703	62,703
Other Income	187,063	210,158	173,878	173,878	173,878
Investment Income	590,968	486,773	327,451	104,565	(47,803)
Total Revenues	\$ 18,343,068	\$ 18,472,428	\$ 17,875,141	\$ 17,644,657	\$ 17,468,333
	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Current Rate Revenue	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141
Cellular Lease Income	546,258	556,003	565,909	575,975	586,206
Connection Fees	62,703	62,703	62,703	62,703	62,703
Other Income	173,878	173,878	173,878	173,878	173,878
Investment Income	(368,519)	(749,416)	(1,179,881)	(1,614,250)	(2,101,197)
Total Revenues	\$ 17,154,459	\$ 16,783,308	\$ 16,362,749	\$ 15,938,447	\$ 15,461,730

The proforma in Appendix C provides a 10-year cash flow projection given the scenario where the District makes no adjustment to water rates and doesn't issue any new debt.

2.7. Water Use Efficiency Fund Financial Plan

In November 2009, a bipartisan package of five bills emerged from the state legislature's 2009 Extraordinary Session to address California's mounting water crisis. The bills passed in November 2009 and took effect January 1, 2010. Senate Bill 7X7 (2009-2010 7th Ex. Sess.) ("SB 7") proposes to protect water supplies by mandating a statewide twenty percent reduction in urban per capita water use by 2020. The state is required to make incremental progress toward achieving this goal by reducing per capita water use by at least ten percent by 2015, and both urban water suppliers and agricultural water suppliers are required to develop plans for reducing water use.

SB 7 requires urban retail water suppliers, such as MNWD, to formulate water demand reduction targets and to reduce per capita water¹² use within their service area by ten percent by 2015 and by twenty percent by 2020 (the "20x2020 goal").¹³ Urban retail water suppliers must report their interim and overall water use targets in their UWMP due July 1, 2011, and must report their progress toward

¹¹ Table numbers may not add up due to rounding

¹² When calculating per capita values, an urban retail water supplier is required to determine population using federal, state and local population reports and projections as applicable. Cal. Water Code § 10608.20(f).

¹³ There are several alternatives for urban water suppliers to accomplish their water use targets. For example, urban water suppliers may elect to determine and report progress toward achieving their targets on an individual or regional basis, or on a fiscal or calendar-year basis. Cal. Water Code §§ 10608.20(a), 10608.24.



reaching their targets in their 2015 UWMP. The Water Use Efficiency (WUE) Fund is a dedicated fund for the management of the District's water resources through conservation programs and to assist the District in meeting and maintaining its 20x2020 goal. The program uses instruments such as rebates for water efficient appliances (such as clothes washers and toilets), rebates for turf removal, home efficiency surveys, and conservation awareness campaigns. The WUE Fund receives most of its funding through the "non-budget tiers" (currently Tiers 3, 4 & 5) of Water and Recycled Water rate revenue. MNWD has determined that if every customer stayed within their water budget, the District would continue to meet its statutory obligation to meet its 20x2020 goal. The WUE program costs are allocated to the non-budget tiers because those customers who use more than what has been determined to be efficient water use (i.e., water use within their respective budget) generate the need for, and therefore the costs associated with, the water use efficiency program. The greater the demand for water, the greater the need to expand the WUE program and incur costs related thereto. These incremental cost increases are therefore proportionately allocated to customers who use water within Tiers 3, 4, and 5. The WUE Fund is projected to have a large budget increase in FY 2015 and FY 2016 compared to previous spending levels with an approximate doubling of the planned expenditures, due largely to the planned doubling of rebate expenses for FY 2015.

The principles for the WUE Fund financial plan mirror the organization of the Water System financial plan as described in Section 2.4. The following describes the revenue requirements over the next ten fiscal years for the WUE Fund.

2.7.1. Water Use Efficiency Program Revenue Requirements

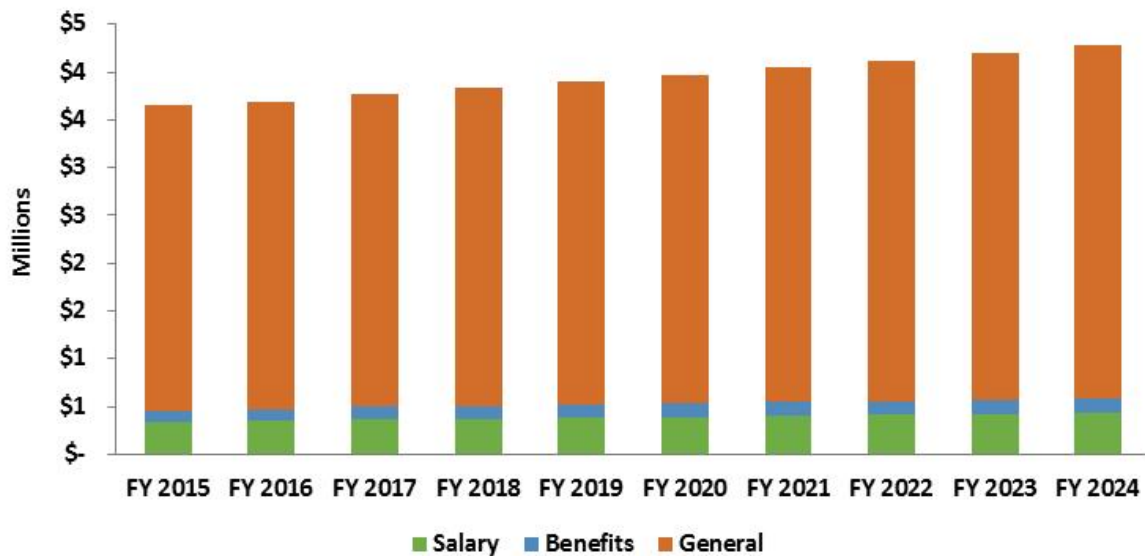
The WUE program O&M budget projections for the study period are summarized in Table 10 and displayed as a graph in Figure 14.

Table 10 – WUE Program O&M Budget Summary¹⁴

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
General	\$ 3,209,934	\$ 3,207,434	\$ 3,264,295	\$ 3,322,790	\$ 3,382,247
Salary	330,618	348,149	363,816	372,911	382,234
Benefits	121,896	127,077	134,066	136,469	138,911
	\$ 3,662,448	\$ 3,682,660	\$ 3,762,177	\$ 3,832,170	\$ 3,903,391
	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
General	\$ 3,442,678	\$ 3,504,099	\$ 3,566,524	\$ 3,629,967	\$ 3,694,444
Salary	391,790	401,584	411,624	421,915	432,463
Benefits	141,393	143,915	146,479	149,085	151,733
	\$ 3,975,860	\$ 4,049,599	\$ 4,124,627	\$ 4,200,967	\$ 4,278,639

¹⁴ Table numbers may not add up due to rounding

Figure 14 – WUE Fund Operating Budget Summary



2.7.2. WUE Fund Existing Revenue

The revenue for the WUE Fund comes from the portion of Tier 3, 4 & 5 rate revenue from Water and Recycled Water rates to recover the incremental costs of funding the program from those who create the need for and costs related to the program, in addition to some interest earnings (see Section 4.1.3 for explanation). Figure 15 presents the relative amount of revenue that the WUE Fund is projected to receive in FY 2015 by revenue type.

Figure 15 – WUE Fund Revenue Types

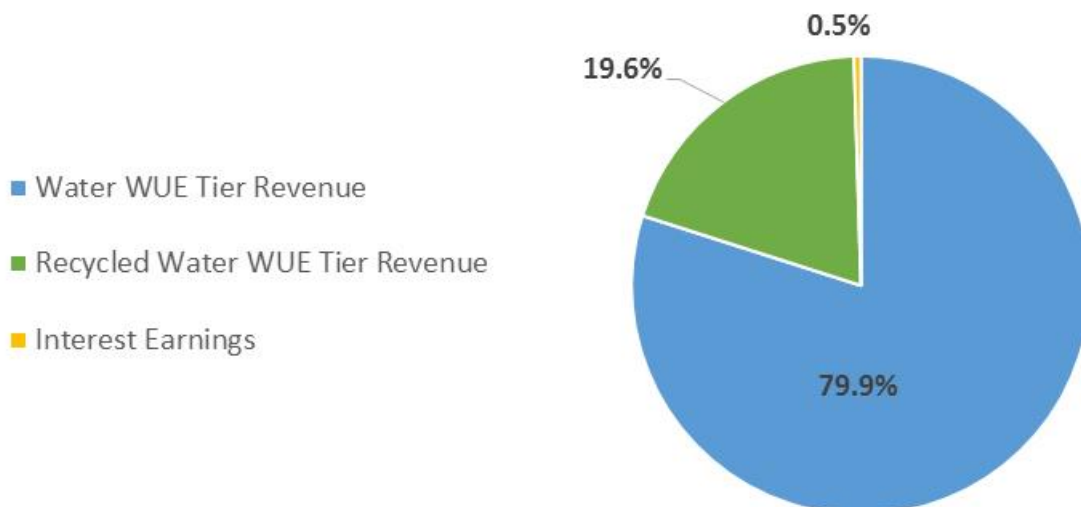


Table 11 shows a summary of the WUE Fund’s projected revenues through FY 2024 assuming no rate adjustments.

**Table 11 – WUE Fund Current and Projected Revenues (No Rate Adjustment)¹⁵**

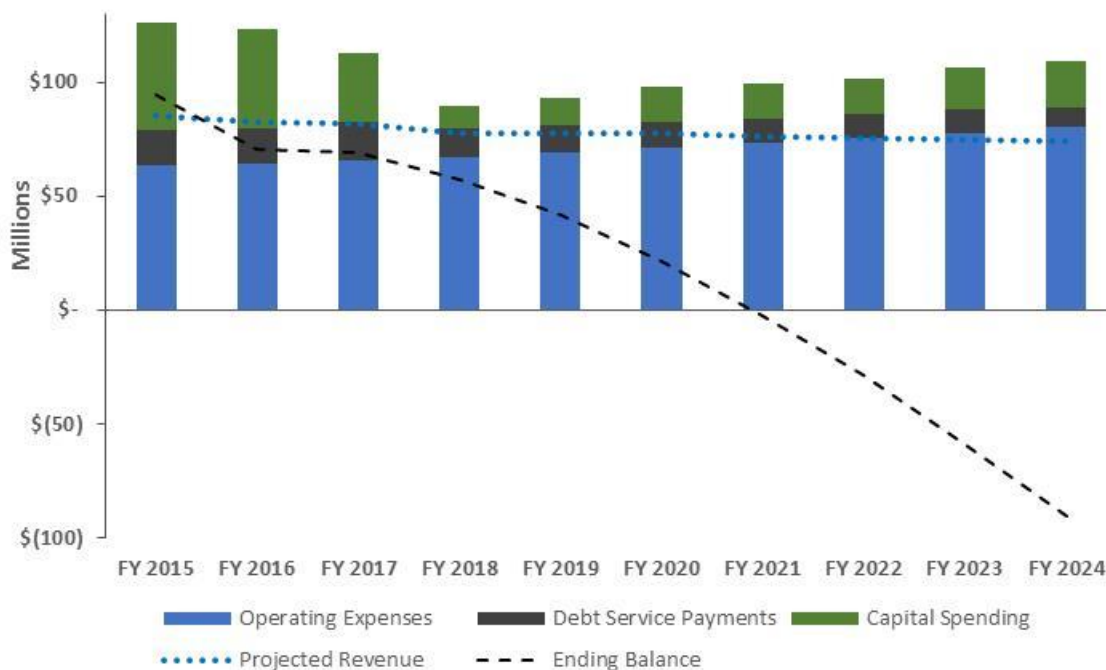
	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Water WUE Tier Revenue	\$ 3,037,146	\$ 3,037,146	\$ 3,037,146	\$ 3,037,146	\$ 3,037,146
Recycled Water WUE Tier Revenue	743,935	743,935	743,935	743,935	743,935
Interest Earnings	18,750	25,802	39,823	40,923	41,639
Total	\$ 3,799,830	\$ 3,806,882	\$ 3,820,903	\$ 3,822,003	\$ 3,822,719

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Water WUE Tier Revenue	\$ 3,037,146	\$ 3,037,146	\$ 3,037,146	\$ 3,037,146	\$ 3,037,146
Recycled Water WUE Tier Revenue	743,935	743,935	743,935	743,935	743,935
Interest Earnings	55,936	56,351	56,196	55,440	54,047
	\$ 3,837,016	\$ 3,837,431	\$ 3,837,276	\$ 3,836,520	\$ 3,835,127

2.8. District-wide General Fund Financial Projections

While it is important to understand the financial condition of each individual System within the District, it is important to understand that the District's reserve levels and debt coverage ratio are managed at the District level, not at the individual System level.

Figure 16 provides a 10-year forecast of the District's General Fund projected revenue requirements as compared to projected revenues.

Figure 16 – General Fund Revenue and Expense Projections – No rate adjustment

¹⁵ Table numbers may not add up due to rounding



2.9. Recommended General Fund Rate Adjustments

The following describes a financial strategy (as provided by the Long Range Financial Plan) consisting of a combination drawing on cash reserves and issuing debt in order to minimize rate increases and smooth out the costs of the immediate capital program. Near-term capital will be funded by drawing down on cash reserves. The District has advised that it plans to issue Certificates of Participation (COPs) worth \$30 million in FY 2017 to fund system projects. Throughout the 10-year planning period the District's reserve levels will be maintained, at a minimum, at the targets adopted in the District's Reserve Policy. Table 12 provides the planned adjustments to the General Fund rate revenue for all three Systems in order to maintain the District's debt coverage ratio at 1.75 and reserve levels at target levels over the course of the 10-year planning period.

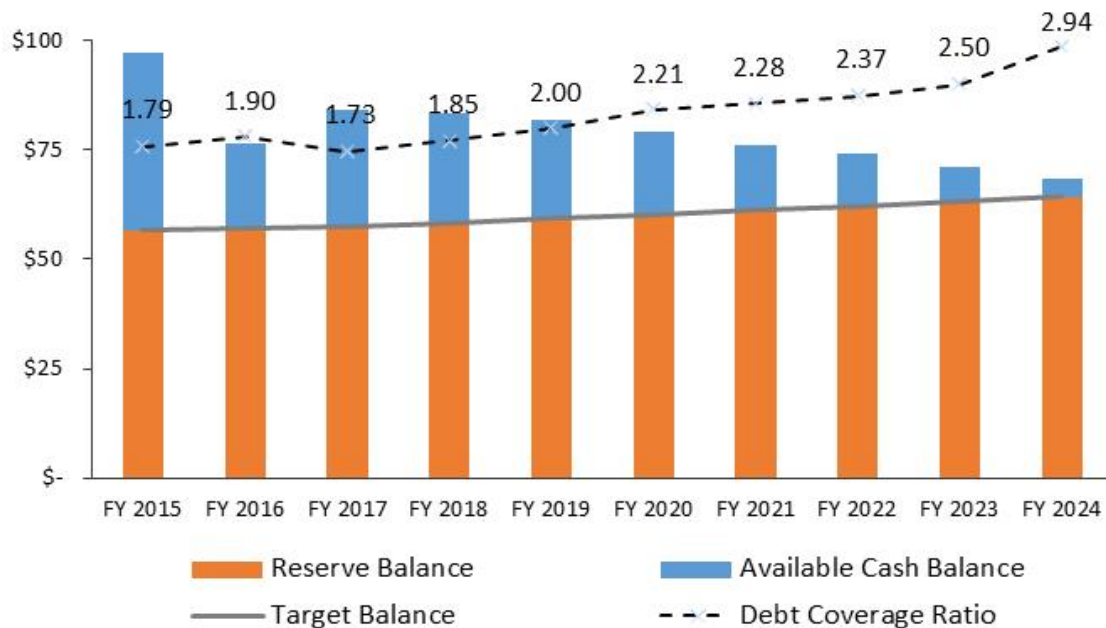
Table 12 – Summary of General Fund Rate Adjustments

Implementation Day	General Fund Rate Adjustment			
	Water System	Recycled Water System	Wastewater System	Overall
April 1, 2015	5.9%	5.9%	9.0%	7.0%
July 1, 2016	5.6%	5.6%	9.5%	7.0%
July 1, 2017	4.6%	4.6%	5.6%	5.0%
July 1, 2018	3.7%	3.7%	4.6%	4.0%
July 1, 2019	3.7%	3.7%	4.5%	4.0%
July 1, 2020	3.7%	3.7%	4.5%	4.0%
July 1, 2021	3.7%	3.7%	4.5%	4.0%
July 1, 2022	3.7%	3.7%	4.5%	4.0%
July 1, 2023	3.7%	3.7%	4.5%	4.0%
July 1, 2024	3.7%	3.7%	4.5%	4.0%

Figure 17 provides a 10-year forecast of the District's General Fund reserve levels based on the projected financial outcome of implementing the above financial strategy. Aggregated across all three Systems, the proposed financial strategy will maintain the District's coverage ratios and reserves at target levels. Specifically, the figure shows that the reserve balance is projected to gradually get drawn down to target levels by the end of the planning period. This approach will give the District the option of using cash balances to fund capital projects and will provide additional policy options and the ability to meet unforeseen risks. The debt coverage ratio is projected to remain above target levels through the planning period.

In looking at the schedule of proposed rate adjustments summarized in Table 12, the adjustments at the beginning of the planning period are primarily needed to keep the debt coverage ratio at or above target levels. By the end of the planning period, the rate adjustments are primarily needed to maintain the reserves above their target levels.

Figure 17 – General Fund Projection – Recommended Finance Strategy

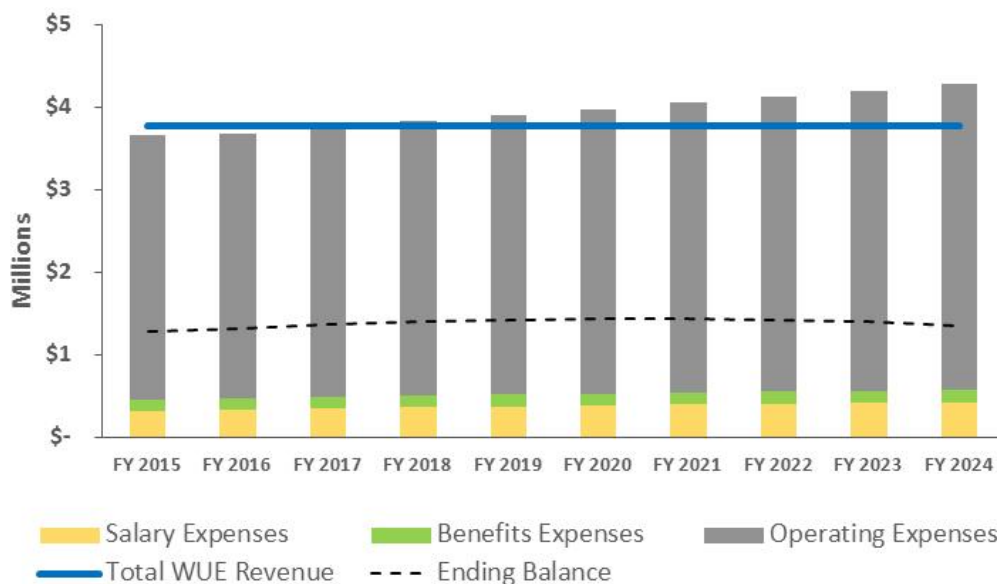


The proformas in Appendix D, Appendix E, and Appendix F show the overall revenues, operating expenses, debt service, capital expenses, and fund balances for each respective System's portion of the General Fund assuming the implementation of the recommended financial strategy (rate adjustments and debt issuance for capital projects in FY 2017).

2.10. WUE Fund Financial Projections

The WUE Fund is managed independently from the General Fund.

Figure 18 – WUE Fund Projection – No Rate Adjustment





3. Cost of Service Analysis

Cost-of-service ratemaking is a process of allocating the utility system user-charge revenue requirements to customers based on their water use needs. Individual customer demands vary depending on the nature of the utility use at the location where service is provided. For example, water and wastewater demand for a family residing in a typical single-family home is different than the water and wastewater demand for a large commercial customer. As a practical matter, it is not feasible to allocate system revenue requirements at the individual account level. As such, the standard ratemaking practice is to group customers with similar system needs into customer classes. Rates are then developed for each customer class with each individual customer paying the class' average allocated cost of service for each unit of specific usage.

3.1. Water System Cost of Service

Generally speaking, water utility customers place the following demands on a water system:

1. The number of customers connected to a water system presents one level of demand that is typically related to the utility's need to provide for customer services such as bill processing, customer service support, meter and meter reading, and other administrative services;
2. Actual water capacity demands are typically measured in terms of each class' average-day use, maximum-day use, and peak-hour use (and impacts the size of a customer's meter); and
3. Reservation for fire flow capacity is another system demand that is applicable to a water system.

3.1.1. Water System Customers Classes

A customer class consists of a group of customers, with common characteristics, who share responsibility for certain costs incurred by the utility. Joint costs are shared among all customers in the system proportionately based on their service requirements that drive costs; some specific costs are borne by specific classes based on the characteristics of that group alone. The District's Water System is made up of the following customer classes:

- **Residential:** Residential customers include single-family homes used as domiciles and individually-metered condominiums, townhouses, and apartments.
- **Multi-Family:** Multi-Family customers include multiple dwelling units with a single meter (master meter). Multi-Family customers are most often master-metered apartment buildings, condominiums, and multi-plex (townhome) units.
- **Commercial:** Commercial customers include all businesses from small retail shops to office buildings, car washes, and restaurants.
- **Irrigation:** Irrigation customers are customers who use the water system for the sole purpose of outdoor irrigation. This class includes both private irrigation connections, such as homeowners associations, as well as some municipal accounts with a separate meter dedicated to outdoor irrigation.



- **Temporary Accounts (“Construction Meters”):** The District provides customers with the ability to rent temporary meters for installation on (typically) fire hydrants for temporary activities such as providing water to construction sites or street cleaning.
- **Private Fire Protection:** Some larger accounts, such as apartments or commercial buildings are equipped with water systems that provide sufficient capacity to provide fire protection within the structure. While these accounts use very little water, the District’s distribution infrastructure has to be sized in order to be able to serve those water systems.
- **Public Fire Protection:** This customer class is included to account for the general fire protection costs of the water system (i.e. public fire hydrants). The costs allocated to this class are eventually reallocated to all other customer classes as part of the cost-of-service allocation methodology discussed below.

3.1.2. Water Utility Cost Allocation Methodology

Costs of a water system are incurred as a result of customer demands. We measure customer demands on various levels based on the notion of cost causation. Essentially, cost causation means that the District incurs a cost of providing service as a result of a particular kind of demand. This Rate Study Report used what is commonly referred to as the base extra-capacity method¹⁶, under which customer demands are measured, and costs are allocated, as one of the following:

- **Base Costs:** Costs that tend to vary with the total quantity of water used, plus the costs incurred to provide water under average daily demand conditions. Base demands for customer classes are measured as each class' average daily demand.
- **Extra-Capacity Costs:** Costs incurred as a result of having to meet rate of use requirements in excess of the average daily demands. Extra-capacity costs are measured as maximum-day ("max-day") costs and peak-hour ("max-hour") costs. Extra-capacity demands are measured as each class' maximum-day and peak-hour demands. See Section 3.1.4 for more information.
- **Customer & Meter Costs:** Costs incurred as a result of serving customers without regard to the amount of water used. These costs are incurred at the same level whether the utility provides any water or no water. Customer costs include the costs of meter reading, meter maintenance, customer accounting, general and administrative costs, and other related costs. Measurements of demand for customer costs are based on the number of customer accounts. Meter costs are those costs associated with maintaining a customer’s meter, the costs of which vary based on the size of the meter. Measurements of demand for meter costs are based on the meter equivalency count for customer classes.
- **Fire Protection Costs:** Costs incurred as a result of sizing the distribution infrastructure in order to be able to serve (both public and private) fire protection infrastructure.

In addition to these common allocation factors, the District added **Water Use Efficiency Costs, which are costs** attributable to managing the District’s water supplies through water conservation efforts and water efficiency programs, as tracked by the District’s dedicated WUE Fund.

¹⁶ See AWWA M1 Manual



The following sections describe the measurements of demand related to each of the above.

3.1.3. Average Daily Water Demands

The base costs of a water system are incurred as a result of providing water demands at an average daily rate. Since customers' meters are not read on a daily basis, we estimate average daily demands by dividing total annual demand by 365 days. Based on the best available data, this cost-of-service analysis used the water usage from FY 2013 (Table 13). The cost implications of water demand are discussed in the next section.

Table 13 - Water Demand by Customer Class for FY 2013

	Total Annual Demand (ccf)	Average Monthly Demand (ccf)
Residential	7,424,526	618,711
Multi-Family	1,076,035	89,670
Commercial	1,113,966	92,831
Irrigation	1,547,630	128,969
Construction Meter	14,556	1,213
Private Fire Protection	1,081	90

3.1.4. Maximum-Day and Peak-Hour Demands

A significant characteristic of customer demand is the maximum-day and peak-hour demands that customers place on the system. Maximum-day and peak-hour demands describe the amount of water needed by customers on the day of greatest water need and hour of greatest water need, respectively. These demands have significant cost-of-service implications because the infrastructure for water supply and distribution needs to be sized to provide not just the average water demand, but rather the peak demands of customers. This infrastructure includes transmission pipes, meters, pump stations, pressure-reducing stations, storage, and distribution pipes. Customers with high seasonal use, such as summertime irrigators, tend to have the highest maximum day and peak-hour demands¹⁷.

Since customers' meters are not read daily, we estimate daily class peaks based on the maximum daily production over the last 10 years divided by the average daily production over the last 10 years, which yields 1.71 (times average daily demand) for the District. The max hour demand is estimated to be equal to 1.5 times¹⁸ the max day demand (yielding 2.56). We estimated class maximum-day and peak-hour demands using the following procedures:

1. We assumed a system maximum-day factor of 1.71 times the average day and a system peak-hour factor of 2.56 times the average day for the Test Year.

¹⁷ These concepts are described in more detail in AWWA's M1 Manual

¹⁸ Per California Code of Regulations (CCR), Title 22, Section 64554.



2. We divided total annual demand (see Figure 19) by 365 days to determine the system average day and multiplied that value by the maximum-day (1.71) and peak-hour (2.65) factors to determine the system maximum day and peak hour, respectively.
3. Each class' maximum-day demands were determined by dividing the class' peak month by the system peak month, and the resulting percentage was then multiplied by the estimate for the system maximum day (i.e., each class was allocated a proportionate share of the system maximum day based on its respective peak-month measured demand).
4. Peak-hour demand by class was calculate by multiplying each class's maximum-day demands by 1.5.

The results are summarized in Table 14.

Table 14 - Water Demand and Peaking Factor Summary¹⁹

	Average Day (ccf)	Max Day Factor	Max-Day Demand (ccf)	Max-Hr Factor	Max-Hr. Demand (ccf)
Single Family Residential	20,341	1.76	35,734	2.64	53,601
Multi-Family Residential	2,948	1.44	4,248	2.16	6,372
Commercial	3,052	1.59	4,838	2.38	7,256
Irrigation	4,240	2.24	9,483	3.35	14,225
Fire Hydrant	40	4.51	180	6.76	270
Private Fire Protection	3	1.83	5	2.74	8
Public Fire Protection	-	0.00	642	0.00	3,850
Total	30,624	1.80	55,130	2.79	85,582

3.1.5. Customer Counts, Meters in Service, and Customer Service Units

The number of customers and meters in service is another measure of demand for certain costs. Meter costs are related to the number and size of the meters in service, while other customer costs are related to the number of customers served. We determined equivalent meters (i.e., all meter sizes stated in terms of multiples of a single-family meter) and number of customer accounts Table 15 summarizes the number of units for both of these metrics in FY 2013.

¹⁹ These maximum-day and peak-hour estimates are estimates of these demand measurements to be used for ratemaking purposes. They are meant to be reasonable approximations of maximum-day and peak-hour demand and should not be construed as actual measurements.

**Table 15 – FY 2013 Water Customer Metrics**

	Number of Accounts	Number of Equivalent Meters	Total Annual Usage (ccf)
Residential	47,168	47,478	7,424,526
Multi-Family	2,051	10,378	1,076,035
Commercial	1,808	7,548	1,113,966
Irrigation	1,331	6,391	1,547,630
Private Fire Protection	954	28,929	1,081

To add more detail to the customer unit data shown above, the number of meters in service by size is provided in Table 16.

Table 16 – Summary of Water Meters by Size and Customer Class

Meter Size	5/8"	3/4"	1"	1 1/2"	2"	2.5"	3"	4"	6"	8"	10"	Total Count
Equivalent Meter Ratio	1.0	1.0	1.0	3.3	5.3	8.5	11.7	20.0	41.7	60.0	96.7	
Residential	109	35,923	11,022	92	22	-	-	-	-	-	-	47,168
Multi-Family	-	18	95	220	1,688	-	18	10	-	2	-	2,051
Commercial	4	291	336	292	807	-	27	42	5	3	1	1,808
Irrigation	-	24	93	192	1,007	-	7	7	1	-	-	1,331
Private Fire Protection	-	-	64	57	160	28	51	93	303	181	17	954
Total	113	36,256	11,610	853	3,684	28	103	152	309	186	18	53,312

Fire protection capacity was added to reflect a fire flow requirement of 2,000 gallons per minute (gpm) for 4-hour duration, yielding a 64,167 maximum-day demand and a 385,001 peak-hour demand. The methodology used for calculating fire protection demands and associated costs was obtained from the M1 Manual (Chapter 30), which is produced by the American Water Works Association.

3.1.6. Procedure 1: Functionalize Water System Costs

O&M costs of water service were analyzed and segregated by system function. The functional categories and their associated values were instrumental in determining the proper allocation of the O&M costs to the various classes of customers based on their characteristics. The functions included in the cost-of-service study were as follows:

- Pumping
- Treatment/Supply
- Storage
- Transmission
- Distribution
- Meters
- Fire



- Customer Service
- Billing
- WUE (Conservation Program, three levels of effort)
- General/Administrative

Table 17 provides a summary of the Test Year O&M expenses by function. The values were assigned based on reviewing each line item of the District's O&M budget.

Table 17 – Water System FY 2015 O&M Budget by Function

System Function	Total
Pumping	\$1,433,192
Treatment/Supply	28,334,128
Storage	771,451
Transmission	2,104,901
Distribution	1,780,818
Meters	3,095,063
Fire	70
Customer Service	794,274
Billing	496,136
Basic WUE	735,464
Escalated WUE	735,464
Aggressive WUE	1,470,927
General / Admin (O&M)	4,727,617
Total	\$46,479,506
General Fund Budget	\$43,537,651
WUE Budget	\$2,941,855

Similar to O&M, the capital costs of the water utility were analyzed and segregated by system function. The functional categories listed above are instrumental in determining the proper allocation of capital costs to respective classes of customers based on their characteristics. The values for each function were determined by assigning the net value of each of the District's asset to a specific function or functions in the established categories.

The functionalized asset listing was utilized, in large part, to determine the Test Year capital costs attributable to each function. In order to accomplish this, the Test Year capital costs were multiplied by the percentage of fixed assets by function. The total Test Year cash-needs capital costs for the water system are \$12.3 million (the amount needed to be funded through rate revenue). A summary of the net capital assets by function and the resultant capital budget allocation by function can be found in Table 18.

**Table 18 – Water System Plant in Service and FY 2015 Capital Budget Allocation by Function**

System Function	Plant in Service	Percent of Total Net Assets	FY2015 Capital Budget Allocation
Pumping	\$12,896,968	9.8%	\$1,207,834
Treatment/Supply	\$3,288,848	2.5%	\$308,009
Storage	\$23,895,143	18.1%	\$2,237,841
Transmission	\$46,253,235	35.1%	\$4,331,733
Distribution	\$8,147,319	6.2%	\$763,017
Meters	\$5,813,361	4.4%	\$544,436
Fire	\$323,461	0.2%	\$30,293
General / Admin (CAP)	\$30,978,110	23.5%	\$2,901,179
Customer Service	\$211,789	0.2%	\$19,835
Total	\$131,808,234		\$12,344,176

3.1.7. Procedure 2: Allocate Costs Based on Customer Service Characteristics

The functionalized O&M and capital costs are then assigned to the cost categories described in Section 3.1.2. The O&M and capital costs are allocated to various classes of customers based on the respective customer class' system demand and usage characteristics. A summary of the Test Year assignment of O&M and capital costs to each of the customer classes are shown in Table 19 and Table 20. The ratios and relative values in Table 14 and Table 15 were used to functionalize the capital costs shown in Table 17 and Table 18.

Table 19 - Allocation of Functionalized Water System Capital Costs

	Base	Max-Day	Max-Hour	Customer	Meter	Totals
Residential	\$3,664,401	\$2,571,580	\$1,153,149	\$22,940	\$335,475	\$7,747,545
Multi-Family	531,081	217,195	137,088	998	73,333	959,694
Commercial	549,802	298,300	156,108	879	53,333	1,058,423
Irrigation	763,838	875,940	306,028	647	45,155	1,991,608
Construction Meter	7,184	23,370	5,801	-	-	36,356
Private Fire Protection	534	410	175	464	204,408	205,990
Public Fire Protection	-	112,248	232,312	-	-	344,560
TOTALS	\$5,516,840	\$4,099,043	\$1,990,661	\$25,928	\$711,704	\$12,344,176
	45%	33%	16%	0.2%	6%	

**Table 20 - Allocation of Functionalized Water System O&M Costs**

	Base	Max-Day	Max-Hour	Customer	Meter	WUE and Water Resources	Totals
Residential	\$23,046,586	\$1,463,456	\$933,405	\$1,280,771	\$1,636,632	\$1,643,084	\$30,003,934
Multi-Family	3,340,137	123,603	110,965	55,692	357,757	102,046	4,090,199
Commercial	3,457,879	169,759	126,360	49,093	260,189	437,600	4,500,881
Irrigation	4,804,022	498,487	247,711	36,141	220,293	759,125	6,565,780
Construction Meter	45,184	13,300	4,696	-	-	-	63,179
Private Fire Protection	3,356	234	142	25,904	997,214	-	1,026,849
Public Fire Protection	-	61,017	167,668	-	-	-	228,685
TOTALS	\$34,697,163	\$2,329,856	\$1,590,947	\$1,447,601	\$3,472,086	\$2,941,855	\$46,479,506

3.1.8. Procedure 3: Allocate Non-Rate Revenues to Customer Classes

Non-rate revenues are allocated to specific customer classes, thereby reducing the rate revenue requirement for each respective class. Non-rate revenues are applied as credits for each of the customer classes based on the same methodology described in Procedure 2. It is necessary on occasion to allocate certain non-rate revenues to specific classes or groups of classes. For example, in this case, the interest earnings from the WUE Fund were only applied to the WUE function. The District collects a 1% ad valorem property tax, of which 93% was allocated to the Water System (see Table 22). The remaining 7% was allocated to the Recycled Water System (see Section 3.1.8). The non-rate revenues are unrestricted revenues that may be used for any purpose of the District. The District elected to use the forgoing allocations of non-rate revenue based on the relative size of each system, as measured by the number of equivalent meters. Table 21 summarizes the non-rate revenue²⁰ credits by class.

Table 21 – Water System Non-Rate Revenue Credits by Function

	Base	Max-Day	Max-Hour	Customer	Meter	WUE and Water Resource	Total
Residential	\$3,654,345	\$552,036	\$285,463	\$178,361	\$269,805	\$42,753	\$4,982,763
Multi-Family	529,624	46,625	33,936	7,756	58,978	2,655	679,573
Commercial	548,293	64,036	38,645	6,837	42,893	11,386	712,090
Irrigation	761,742	188,036	75,757	5,033	36,316	19,752	1,086,637
Construction Meter	7,164	5,017	1,436	-	-	-	13,617
Private Fire Protection	532	88	43	3,607	164,394	-	168,665
Public Fire Protection	-	23,012	51,260	-	-	-	74,272
TOTALS	\$5,501,701	\$878,849	\$486,540	\$201,594	\$572,387	\$76,547	\$7,717,618
	71%	11%	6%	3%	7%	1%	

²⁰ The non-rate revenue in this table does not include Ad Valorem property tax revenue.



3.1.9. Procedure 4: Distribute Total Costs to Specific Customer Classes

The total rate revenue requirement is determined by combining the O&M and capital costs and subtracting the credits for non-rate revenues for each respective class. From the total rate revenue requirements, the Public Fire Protection revenue requirements are allocated among the remaining customer classes (except Construction Meters) based on their respective capacity demands on the distribution system. The values in the last column of Table 22 are the revenue requirements that were used when calculating the water rates for each customer class, as described in Section 4.1.

Table 22 - Total Rate Revenue Requirements by Class - Water System

	(a) Total Capital Revenue Requirement	(b) Total O&M Revenue Requirement	(c) Non-Rate Revenue Credit	(d) Ad Valorem Tax Credit	(a)+(b)-(c)-(d) Total Rate Revenue Requirement	Reallocate Public Fire Protection	Billed Rate Revenue Requirement
Residential	\$7,747,545	\$30,003,934	\$4,982,763	\$13,515,780	\$19,252,936	\$211,284	\$19,464,220
Multi-Family	959,694	4,090,199	679,573	1,958,839	2,411,480	46,185	2,457,666
Commercial	1,058,423	4,500,881	712,090	2,027,145	2,820,070	33,590	2,853,660
Irrigation	1,991,608	6,565,780	1,086,637	2,817,341	4,653,409	28,439	4,681,849
Construction Meter	36,356	63,179	13,617	0	85,917	0	85,917
Private Fire Protection	205,990	1,026,849	168,665	0	1,064,174	179,474	1,243,648
Public Fire Protection	344,560	228,685	74,272	0	498,973	-498,973	0
TOTALS	\$12,344,176	\$46,479,506	\$7,717,618	\$20,319,105	\$30,786,959	\$0	\$30,786,959

Table 23 summarizes the shift of cost responsibilities recommended by this Rate Study Report. The shifting of cost responsibilities between customer classes is a normal phenomenon as water use patterns change and better data becomes available. In this case, the reduction in cost responsibility by the Multi-Family customers was driven by the customer class' low peaking requirements. The large increase in the Private Fire Protection was due to improved estimates of the fire meters' impacts on system capacity costs through the adoption of a meter equivalency schedule that is consistent with AWWA standards.

Table 23 - Water System Cost-of-Service Comparison

Customer Class	FY 2015 Cost-of- Service Allocation	Current Revenues	Difference	
Residential	\$19,464,220	\$18,594,448	\$869,772	5%
Multi-Family	\$2,457,666	2,936,975	(479,309)	-16%
Commercial	\$2,853,660	3,025,084	(171,424)	-6%
Irrigation	\$4,681,849	4,292,975	388,874	9%
Construction Meter	\$85,917	65,027	20,890	32%
Private Fire Protection	\$1,243,648	339,448	904,200	266%



3.2. Recycled Water System Cost of Service

The cost-of-service methodology for recycled water is nearly identical to the methodology for potable water, with the exception of a few small system characteristics such as not having a fire protection component. The following will describe the results for the recycled water cost-of-service analysis, while not unnecessarily repeating the description of the methodology provided in Section 3.1.

3.2.1. Recycled Water System Customers Classes

The District currently only has one class of customer for its recycled water service (retail service), which greatly simplifies the cost-of-service analysis.

3.2.2. Water Utility Cost Allocation Methodology

Recycled Water customer demands were measured, and costs were allocated, as one of the following:

- Base costs
- Extra-capacity costs
- Customer & meter costs
- WUE costs

3.2.3. Average Daily Water Demands

Based on the best available data, this cost-of-service analysis used water usage during FY 2013 (see Table 24).

Table 24 - Recycled Water Demand

Total Annual Demand (ccf)	Average Monthly Demand (ccf)
3,063,673	255,306

3.2.4. Maximum-Day and Peak-Hour Demands

Recycled water maximum day peaking yielded a factor of 2.21 while the maximum hour yielded a factor of 3.32. The Recycled Water maximum-day and peak-hour demands results are summarized in Table 25.

**Table 25 – Recycled Water Demand and Peaking Factor Summary²¹**

Average Day (ccf)	Max Day Factor	Max-Day Demand (ccf)	Max-Hour Factor	Max-Hour Demand (ccf)
8,388	2.21	18,547	3.32	27,821

3.2.5. FY 2013 Recycled Water Customer Metrics

Table 26 summarizes the amount of Recycled Water used in FY 2013 by units of water in hundreds of cubic feet (ccf).

Table 26 - Recycled Water Historical Customer Units

No. of Customer Accounts	No. of Equivalent Meters	Total Annual Usage (ccf)
1,274	7,240	3,063,673

The number of Recycled Water meters-in-service by size is provided in Table 27.

Table 27 – Summary of Recycled Water Meters

Meter Size	5/8"	3/4"	1"	1 1/2"	2"	2.5"	3"	4"	6"	8"	10"	Total Count
Equivalent Meter Ratio	1.0	1.0	1.0	3.3	5.3	8.5	11.7	20.0	41.7	60.0	96.7	
Meter Count	0	0	11	74	1,168	0	4	6	8	1	2	1,274

3.2.6. Procedure 1: Functionalize Recycled Water System Costs

O&M costs of Recycled Water service were analyzed and segregated by system function. The functions included in the Recycled Water cost-of-service study were as follows:

- Pumping
- Treatment/Supply
- Storage
- Transmission
- Distribution
- Meters
- Customer Service
- Billing
- WUE (Conservation Program, three levels of effort)
- General/Administrative

²¹ These maximum-day and peak-hour estimates are estimates of these demand measurements to be used for ratemaking purposes. They are meant to be reasonable approximations of maximum-day and peak-hour demand and should not be construed as actual measurements.



Table 28 provides a summary of the Test Year O&M expenses by function.

Table 28 – Recycled Water System FY 2015 O&M Budget by Function²²

System Function	FY2015 O&M Budget
Pumping	\$846,146
Treatment/Supply	-221,442
Storage	303,942
Transmission	586,699
Distribution	54,079
Meters	1,184,814
Customer Service	208,102
Billing	14,787
Basic WUE	180,148
Escalated WUE	180,148
Aggressive WUE	360,297
General / Admin (O&M)	1,551,654
Total	\$5,249,374
General Fund Total	\$4,528,781
WUE Total	\$720,593

The total Test Year cash-needs capital costs for the Recycled Water system are \$2.49 million (the amount need to be funded through rate revenue). A summary of the net capital assets by function and the resultant capital budget allocation by function can be found in Table 29.

Table 29 – Recycled Water Plant in Service and FY 2015 Capital Budget Allocation by Function

System Function	Plant in Service	Percent of Total Net Assets	FY2015 Capital Budget Allocation
Pumping	\$7,470,421	8.0%	\$199,223
Treatment/Supply	11,420,951	12.2%	304,577
Storage	6,626,408	7.1%	176,715
Transmission	41,710,634	44.6%	1,112,349
Distribution	4,748,319	5.1%	126,629
Meters	1,206,469	1.3%	32,174
General / Admin (CAP)	20,208,791	21.6%	538,933
Customer Service	20,558	0.02%	548
Billing	36,265	0.04%	967
Total	\$93,448,815		\$2,492,115

²² Negative value for Treatment/Supply due to one-time rebate from MWDOC



3.2.7. Procedure 2: Allocate Costs Based on Customer Service Characteristics

A summary of the Test Year assignment of O&M and capital costs to the customer service characteristics are shown in Table 30 and Table 31. The ratios and relative values in Table 25 and Table 26 were used to functionalize the capital costs shown in Table 28 and Table 29.

Table 30 - Allocation of Functionalized Recycled Water Capital Costs

Base	Max-Day	Max-Hour	Customer	Meter	Water Resources	Totals
\$1,010,951	\$1,224,432	\$213,746	\$1,933	\$41,052	\$0	\$2,492,115

Table 31 - Allocation of Functionalized Recycled Water O&M Costs

Base	Max-Day	Max-Hour	Customer	Meter	Water Resources	Totals
\$803,559	\$973,245	\$610,590	\$339,057	\$1,802,329	\$720,593	\$5,249,374

3.2.8. Procedure 3: Allocate Non-Rate Revenues to Customer Classes

As with the water system, non-rate revenues are applied as credits against the rate revenue requirement for Recycled Water. Again, the interest earnings from the WUE Fund were only applied to the WUE function. Table 32 summarizes the non-rate revenue credits by function. The District receives a portion of the 1% ad valorem property tax collected by Orange County, of which 7% was allocated to the Recycled Water System (see Table 33). As explained in Section 3.1.8, the other 93% was allocated to the Water System based on the relative size of each system, as measured by the number of equivalent meters.

Table 32 - Non-Rate Recycled Water Revenue Credits by Function

Base	Max-Day	Max-Hour	Customer	Meter	Water Resources	Total
\$120,484	\$145,926	\$54,736	\$22,642	\$122,401	\$18,750	\$484,939

3.2.9. Procedure 4: Distribute Total Costs

The total rate revenue requirements for Recycled Water are shown in Table 33. The values in the last column are the revenue requirements that were used when calculating the Recycled Water as covered in Section 4.1.

Table 33 - Total Rate Revenue Requirements – Recycled Water System

(a) Total Capital Revenue	(b) Total O&M Revenue Requireme	(c) Non-Rate Revenue Credit	(d) Ad Valorem Tax Credit	(a) + (b) - (c) - (d) Rate Revenue Requirement
\$2,492,115	\$5,249,374	\$484,939	\$1,529,395	\$5,727,155



3.3. Wastewater Cost of Service

The following will describe the methodology used for allocating costs to the customer classes within the Wastewater System. The methodology for allocating wastewater service costs is different from the cost-of-service methodology for water due to the fundamental differences in cost drivers. That being said, those concepts that are similar won't be explained in as much detail as provided in Section 3.1.

Customer characteristics for wastewater systems are measured in terms of estimated wastewater flows and sewage loadings. Sewage loadings are measures of the "strength" or concentrations of the wastewater being discharged to the wastewater system. The District assesses strength with two measures: (1) biochemical oxygen demand (BOD) and (2) total suspended solids (TSS). Understanding strength is important in a cost-of-service study because sewage loadings are a primary driver for the cost of treatment. In addition to flow and strength, other cost drivers include bill processing, customer service, and other administrative services that are primarily driven by the number of customers connected to the collection system.

3.3.1. Wastewater Utility Cost Allocation Methodology

Much like with water, costs in a wastewater system are incurred as a result of customer demands. In this case, customer demands were measured, and costs were allocated, as one of the following:

- **Flow:** Costs that vary with the hydraulic flow of sewage. Flow costs typically include the operating, maintenance, and capital costs associated with treatment, collection lines, lift stations, and outfall infrastructure, which are typically designed to accommodate maximum hydraulic flow rates. These costs were assigned to the customer classes based on each class' demand characteristics.
- **BOD and TSS Loadings:** Costs associated with sewage loadings. Loadings are measures of the concentrations and mass of wastes contributed to the wastewater system. SOCWA, like most wastewater utilities, measures waste composition for two primary categories: BOD and TSS. The removal of BOD is primarily associated with the degradation of organic compounds. The cost of BOD removal is measured by total BOD loadings by customer class, as described in Section 3.3.2. The cost of TSS removal is primarily associated with the separation and disposal of solids. The cost of TSS removal is measured by total TSS loadings by customer class, as described in Section 3.3.2.
- **Customer Costs:** Costs incurred as a result of serving customers are determined without regard for the amount of wastewater produced because these costs are not impacted by the amount of wastewater produced. This decision was driven by the Districts' service agreement with SOCWA whereby the District pays for SOCWA's O&M and capital costs based on the District's ownership of SOCWA facilities, not based on actual wastewater flows or composition. Customer costs include the costs of billing, customer accounting, general and administrative costs, and other related costs. Measurements of demand for customer costs are based on the number of customer accounts.

The following sections describe the measurements of demand related to each of the above.

3.3.2. Wastewater System Customers Classes and Assumptions

The District's Wastewater System is made up of the following customer classes:

- Residential
- Multi-Family
- Commercial, which is subdivided into four categories based on sewage strength, as explained below

Costs were allocated to customer classes using the same general methodology used for the current wastewater rates, whereby customers are charged based on the approximate volume and strength of their wastewater. Table 34 lists the six customer classes, along with industry standard values²³ for wastewater concentrations by customer class, including examples of the type of customers that fall into each respective class.

Table 34 – Wastewater Strength by Customer Class²⁴

	BOD (mg/L)	TSS (mg/L)	Type of Accounts
Residential	213	213	Single meter residential
Multi-family	213	213	Master metered residential
Commercial 1	132	134	Banks, car washes, churches, department stores, laundromats, offices, schools and colleges.
Commercial 2	278	188	Beauty and barber shops, hospitals and convalescence, commercial laundry, repair shops, service stations and veterinarian hospitals.
Commercial 3	700	733	Hotels with dining facilities, markets with garbage disposals, mortuaries and fast food restaurants.
Commercial 4	955	783	Restaurants, auto steam cleaning and bakeries.

Wastewater flow demands are difficult to measure accurately since individual customer discharges to the wastewater system are not metered. Currently wastewater demands are estimated based on metered potable water usage. Using metered water as a proxy for the volume of wastewater discharge however doesn't fully account for the "return-to-sewer" factor, which describes how much potable water is discharged back to a sewer drain. Best available data was used to estimate the return-to-sewer factor for each respective customer class. To do this, average wintertime (December through March) water usage was compared to year-round average water usage; with the idea that in the winter the water demand is primarily for indoor use (i.e., returned to the wastewater system) while during other times of the year there is both indoor and outdoor water use. While it is acknowledged that some

²³ This study used standard user strength data published by the California State Water Quality Control Board in the Revenue Program Guidelines, Appendix G, March 1998.

²⁴ Sewer strength data as per the California State Water Quality Control Board (Revenue Program Guidelines, Appendix G, March 1998 Edition).



irrigation does occur during the winter, the approach uses the best available data and is applied equally (therefore equitably) to all customer classes. For purposes of this Rate Study Report, water usage data was used from FY 2012 and FY 2013. The results are provided in Table 35 .

Table 35 – Calculated Return-To-Sewer Factors by Customer Class

Class	Factor
Residential	0.79
Multi-Family	0.89
Commercial	0.99

Based on the assumptions listed above and using projected water usage data, the total flow and loading values by customer class were projected for the Test Year and are provided in Table 36.

Table 36 - Projected Wastewater Flows and Loading (FY 2015)

	No. of Customers (Accounts)	Equivalent Meters (Meters)	Assumed Wastewater Flow (ccf)	BOD Loadings (lbs)	TSS Loadings (lbs)
Residential	46,760	46,760	4,269,028	10,120,867	10,120,867
Multi-family	2,051	10,378	1,044,813	2,477,008	2,477,008
Commercial 1	1,229	5,071	391,686	577,187	584,470
Commercial 2	351	1,736	273,176	847,260	572,967
Commercial 3	156	580	121,330	947,538	992,659
Commercial 4	80	295	59,434	633,242	518,860

3.3.3. Procedure 1: Functionalize Costs

O&M costs for wastewater service were analyzed and segregated by distinct system functions. The functions were as follows:

- **Collection System:** Costs associated with conveying sewage from the customer site to treatment facilities.
- **Treatment Admin:** Costs associated with the administrative function at SOCWA.
- **Treatment Flow:** Costs associated with the conveyance of sewage through the treatment plant(s).
- **Treatment BOD:** Costs associated with the removal of BOD.
- **Treatment TSS:** Costs associated with the removal of TSS.
- **Billing:** Costs associated with billing customers for wastewater services.
- **Customer Service:** Costs associated with serving customers.
- **General/Administrative:** District overhead costs.



Table 37 provides a summary of the Test Year O&M expenses by function.

Table 37 – Wastewater System FY 2015 O&M Budget by Function

System Function	Total
Collection System	\$4,580,256
Treatment Admin	953,996
Treatment Flow	2,892,442
Treatment BOD	2,103,934
Treatment TSS	1,701,867
Customer Service	156,075
Billing	445,644
General / Admin (O&M)	2,289,359
TOTAL*	\$15,123,572

* FOG costs expected to be collected through non-rate revenue

Similar to O&M, the capital costs of the wastewater utility were analyzed and segregated by system function. Like with water, the functions were determined by reviewing the District's most recent listing of capital assets and functionalizing those assets, net of depreciation, in the established categories. The functionalized asset listing was used to determine the Test Year capital costs attributable to each function. The total Test Year cash-needs capital costs for the water system are \$4.5 million (the amount needed to be funded through rate revenue). A summary of the net capital assets by function and the resultant capital budget allocation by function can be found in Table 38.

Table 38 – Wastewater System Plant in Service and FY 2015 Capital Budget Allocation by Function²⁵

System Function	Plant in Service	Percent of Total	FY 2015 Capital Budget Allocation
Collection System	\$73,536,262	62%	\$2,792,653
Treatment Admin	\$4,725,908	4%	\$179,474
Treatment Flow	\$16,901,464	14%	\$641,859
Treatment BOD	\$10,422,470	9%	\$395,809
Treatment TSS	\$12,720,942	11%	\$483,097
General / Admin	\$943,193	1%	\$35,819
Customer Service	\$179,089	0.1%	\$6,801
Total	\$119,429,328		\$4,535,514

3.3.4. Procedure 2: Allocate Costs Based on Customer Service Characteristics

The functionalized O&M and capital costs were then assigned to the cost categories described in Section 3.1.2. A summary of the Test Year assignment of O&M and capital costs to each of the customer classes

²⁵ Table numbers may not add up due to rounding



are shown in Table 39 and Table 40. The relative values in Table 36 were used to functionalize the capital costs shown in Table 37 and Table 38.

Table 39 - Allocation of Functionalized Wastewater Capital Costs²⁶

System Function	FLOW	BOD	TSS	Customer	Totals
Residential	\$2,394,860	\$260,548	\$323,409	\$176,057	\$3,154,875
Multi-family	586,125	63,767	79,152	7,722	736,766
Commercial 1	219,730	14,859	18,677	4,627	257,893
Commercial 2	153,247	21,812	18,309	1,322	194,690
Commercial 3	68,064	24,393	31,720	587	124,765
Commercial 4	33,342	16,302	16,580	301	66,525
TOTALS	\$3,455,368	\$401,681	\$487,847	\$190,617	\$4,535,514

Table 40 - Allocation of Functionalized Wastewater O&M Costs²⁷

Class	FLOW	BOD	TSS	Customer	Totals
Residential	\$6,390,312	\$1,495,329	\$1,291,164	\$1,524,420	\$10,701,225
Multi-family	1,563,982	365,971	316,003	66,865	2,312,820
Commercial 1	586,316	85,278	74,563	40,067	786,223
Commercial 2	408,917	125,180	73,096	11,443	618,636
Commercial 3	181,619	139,996	126,638	5,086	453,339
Commercial 4	88,967	93,560	66,193	2,608	251,328
TOTALS	\$9,220,112	\$2,305,314	\$1,947,658	\$1,650,488	\$15,123,572

3.3.5. Procedure 3: Allocate Non-Rate Revenues to Customer Classes

As with the Water system, non-rate revenues are applied as credits against the rate revenue requirement for Wastewater. Table 41 summarizes the non-rate revenue credits by function.

²⁶ Table numbers may not add up due to rounding

²⁷ Table numbers may not add up due to rounding

Table 41 - Non-Rate Revenue Credits by Function

Customer Class	FLOW	BOD	TSS	Customer	Total
Residential	\$717,432	\$143,392	\$131,852	\$138,868	\$1,131,543
Multi-family	175,586	35,094	32,270	6,091	249,041
Commercial 1	65,825	8,178	7,614	3,650	85,267
Commercial 2	45,909	12,004	7,464	1,042	66,419
Commercial 3	20,390	13,425	12,932	463	47,210
Commercial 4	9,988	8,972	6,760	238	25,957
TOTALS	\$1,035,129	\$221,064	\$198,893	\$150,352	\$1,605,438

3.3.6. Procedure 4: Distribute Total Costs to Specific Customer Classes

The total rate revenue requirements for the Wastewater System are shown in Table 42. The values in the last column are the revenue requirements that were used when calculating the Wastewater rates for each customer class, as described in Section 4.2.1.

Table 42 - Total Rate Revenue Requirements – Wastewater System

	(a) Total Capital Revenue Requirement	(b) Total O&M Revenue Requirement	(c) Non-Rate Revenue Credit	(a) + (b) - (c) Total Rate Revenue Requirement
Residential	\$8,134,873	\$10,701,223	\$1,131,543	\$12,724,536
Multi-family	736,766	2,312,820	249,041	2,800,543
Commercial 1	237,893	786,223	85,267	938,839
Commercial 2	194,690	618,636	66,419	746,906
Commercial 3	124,763	433,339	47,210	520,894
Commercial 4	66,323	231,329	23,937	291,996
	\$4,535,514	\$15,123,572	\$1,605,438	\$18,053,647

Table 43 summarizes the shift of cost responsibilities recommended by this Rate Study Report. The shifting of cost responsibilities between customer classes is a normal phenomenon as service requirements change and better data becomes available. In this case the reduction in cost responsibility by the Multi-Family customers was driven by the recognition of the customer class' low sewage loadings and high return-to-sewer ratio. Those costs, in turn, shifted to other customer classes such as the commercial customers with higher sewage strengths.

**Table 43 - Wastewater System Cost-of-Service Comparison**

Customer Class	FY 2014 Cost-of-Service Cost Allocation	Current Revenue	Difference	
Residential	\$12,724,556	\$11,879,081	\$845,476	7%
Multi-family	2,800,545	3,414,914	(614,369)	-18%
Commercial 1	958,850	619,451	339,398	55%
Commercial 2	746,906	451,985	294,922	65%
Commercial 3	530,894	242,356	288,538	119%
Commercial 4	291,896	132,354	159,542	121%

3.3.7. FOG Program

The District has a FOG program that is administered by a third party. The current FOG fees collect approximately \$35 thousand per year, while this cost-of-service study found that the total cost of the program is actually \$215 thousand per year. The District staff's intention is to update the FOG fees and apply them to all applicable accounts in the near future.



4. Rate Design & Rate Schedule Recommendation

The following explains how the recommended rates were designed in a manner such that they will comply with the cost-of-service results and address District pricing objectives. The recommended rate schedules are designed to recover the revenue requirement particular to a customer class such that each class pays its own proportionate share the costs of services, and customers within each customer class pay their proportionate share of the cost of providing service.

4.1. Water and Recycled Water Rates

4.1.1. Current Water and Recycled Budget Allocations

The District currently provides potable and recycled water service to customers via a Water Budget Based Rate Structure (“WBBRS”) which is made up two parts:

1. Basic Service Charge; and
2. Consumption Charge.

The Basic Service Charge is a fixed charge that is assessed based on the meter size at the service address.

The Consumption Charge is a variable charge, which is determined by the amount of water served to the property and is measured in ccf. Each customer receives an allocation (also referred to as a “budget”) of water that is individualized to their indoor and outdoor water needs. This is done for purposes of equity since some accounts require more water than others. For example, a large home with a large yard requires more water than a condominium with a small yard. Moreover, businesses use water in a variety of different ways. The goal of the WBBRS is to individualize the water rate structure such that the lower tier rates reflect the reasonable water needs of each respective customer and proportionately allocate the costs associated with providing water service. Those customers who are efficient with their water use and stay within their allocations will be able to pay the lowest rates. Those who use water in excess of their budget pay for incremental costs associated with the greater demands that they place on the water system.

Residential and Multifamily Customer Water Budgets

Current Residential and Multi-Family water allocations are made up of two budgets: an indoor budget and an outdoor budget. The indoor water budget is calculated using the following three factors:

1. 65 gallons of water per person per day (gpcd).
2. The number of people in the household (assumed to be 4 per Residential account or 3 per Multi-family unit).
3. The number of days in the billing cycle.

As an equation, the indoor water budget allocation is expressed as follows:

$$\text{Indoor Water Allocation} = [\text{Household Size}] \times [65 \text{ gallons}] \times [\text{Days Billed}]$$

The outdoor water budget is calculated based on the following three factors:



1. Amount of irrigated area per parcel, based on County Assessor parcel data and the District's Geographic Information System (GIS), site measurements for all non-residential accounts, and aerial imagery where appropriate.
2. Actual daily evapotranspiration (ET) as measured at 110 virtual weather stations that calculate data for distinct microclimate zones within the District's service area. ET is the amount of water that is lost due to evaporation and plant transpiration. ET will vary due to factors such as wind, humidity and temperature.
3. A plant factor which reflects the water needs of specific types of plants. Currently the District uses a plant factor of 0.8, which is associated with water-thirsty grass.

As an equation, the outdoor water budget allocation is expressed as follows:

Outdoor Water Allocation

$$= [\text{Actual evapotranspiration (inches)}] \times [\text{Irrigation Area (ft}^2\text{)}] \times [0.8 (\text{Plant Factor})]$$

Residential and Multifamily customer rates are ultimately made up of five tiers, as follows:

Tier 1 - Indoor water budget (see above)

Tier 2 - Outdoor water budget (see above)

Tier 3 - Based on exceeding the combined Tier 1 and Tier 2 water budget by up to 25%.

Tier 4 - Based on exceeding the combined Tier 1 and Tier 2 water budget by up to 50%.

Tier 5 – All remaining water usage

Irrigation and Recycled Water Customer Water Budgets

Irrigation and Recycled Water customers also have a two-part budget. The first budget consists of a 20 ccf of water per month allowance for all Irrigation customers. The second budget is determined by the account's outdoor budget, which is calculated in the same manner as residential outdoor budgets (see above). Irrigation and Recycled Water customer current rates are ultimately made up of five tiers, as follows:

Tier 1 – 20 ccf allowance (see above)

Tier 2 - Outdoor water budget (see above)

Tier 3 - Based on exceeding the combined Tier 1 and Tier 2 water budget by up to 10%.

Tier 4 - Based on exceeding the combined Tier 1 and Tier 2 water budget by up to 20%.

Tier 5 - All remaining water usage.

Commercial Customer Water Budgets

Commercial customers also have a two-part budget. Like Irrigation customers, the first budget consists of a 20 ccf allowance for all Commercial customers. The second budget is calculated based on a three-year rolling average of each customer's monthly water use. Commercial customer rates are ultimately made up of five tiers, as follows:



Tier 1 – 20 ccf allowance (see above)

Tier 2 – Average monthly use (see above)

Tier 3 - Based on exceeding the combined Tier 1 and Tier 2 water budget by up to 10%.

Tier 4 - Based on exceeding the combined Tier 1 and Tier 2 water budget by up to 20%.

Tier 5 - All remaining water usage.

Variance Program

Each customer class has the ability to apply for temporary or permanent variances from the above described budget allocations, as described by the District's adopted variance program rules.

4.1.2. Current Water and Recycled Water Rates

Table 44 summarizes the current rate schedule for all Water and Recycled Water customers.

Table 44 – Current Water and Recycled Water Rate Schedule

	Tier Rates (\$/ccf)			Service Charge*	
	Residential, Multifamily & Commercial	Irrigation	Recycled Water	Meter Size	Monthly Rate
Tier 1	\$1.38	\$1.54	\$1.23	5/8"	\$10.36
Tier 2	\$1.54	\$1.54	\$1.23	3/4"	\$10.36
Tier 3	\$2.75	\$2.75	\$2.20	1"	\$10.36
Tier 4	\$5.51	\$5.51	\$4.41	1 1/2"	\$34.53
Tier 5	\$11.02	\$11.02	\$8.81	2"	\$55.25
				3"	\$120.87
				4"	\$207.20
				6"	\$431.67
				8"	\$621.60
				10"	\$1,001.47

* Residential water meters are all assumed to be either 5/8", 3/4" or 1" and billed at the same current monthly rate of \$10.36 per month.

Figure 19 and Figure 20 presents the current share of Water and Recycled Water revenue received from each tier, respectively.

Figure 19 – Current Volumetric Water Revenue by Tier

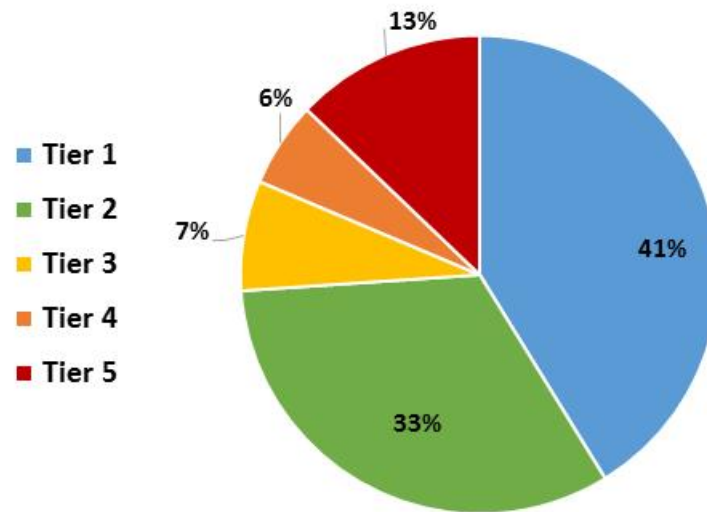
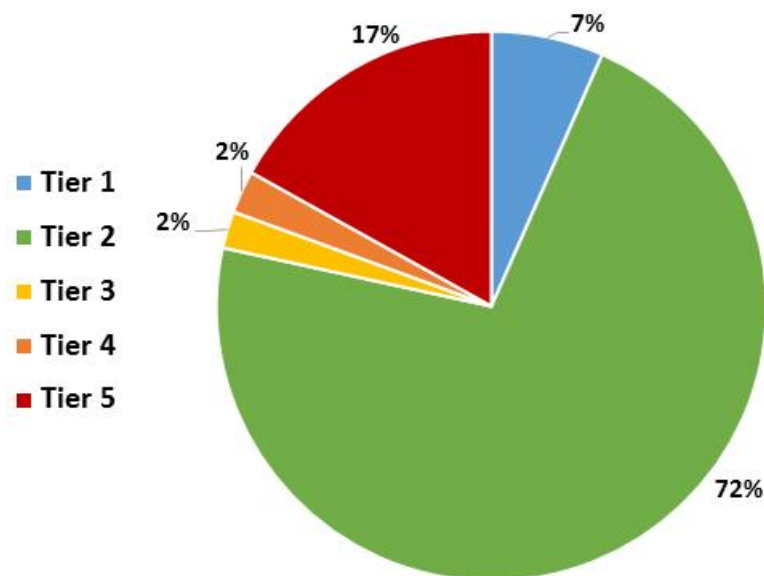


Figure 20 – Current Volumetric Recycled Water Revenue by Tier



Part of the rate revenue derived from Tiers 4 and 5 above the Tier 2 rate is used to support the WUE Fund.

Private Fire Protection and Construction Meters

The District also has a monthly service charge and volumetric usage charge for private fire protection and construction meters (known as “Hydrant” accounts). Fire Protection rates are currently charged based on a linear meter equivalency scale, which is not a common practice in the industry. These charges are reflected below in Table 45 and Table 46.

**Table 45 – Current Private Fire Protection Rates**

Fire Protection Rates	
Volumetric Rate = \$2.29 / ccf	
Meter Size	Monthly Rate
1"	\$6.28
1.5"	\$9.42
2"	\$12.56
2.5"	\$15.70
3"	\$18.84
4"	\$25.12
6"	\$37.68
8"	\$50.24
10"	\$62.80

Table 46 – Current Construction Meter Rates

Hydrant Rates	
Volumetric Rate =	\$2.29 / ccf
Fixed Monthly Rate =	\$78.45

4.1.3. Proposed Changes to Water and Recycled Water Rate Structure

This Rate Study Report recommends retaining the same basic rate structure for water rates with the following modifications:

- 1) GPCD – Recommend a reduction of the indoor gpcd allocation from 65 gallons to 60 gallons to be more aligned with the estimated actual indoor water use within the District²⁸ and to address the water use goals expressed by the California Department of Water Resources (which has expressed a goal of 55 gpcd).
- 2) Plant Factor – Recommend a reduction of the outdoor water budget plant factor from 0.80 to 0.70 to be aligned with the water needs of plants that are native to the District's service area and guidelines provided by the California's SBx7-7 water conservation mandate and Model Water Efficient Landscape Ordinance pursuant to AB 1881 Section 65597. This change is not applicable to some designated high-use public spaces which require more water to maintain turf health, as well as Recycled Water rates due to the fact that recycled water has higher salt content and therefore requires more water to avoid salt accumulation in the soil.

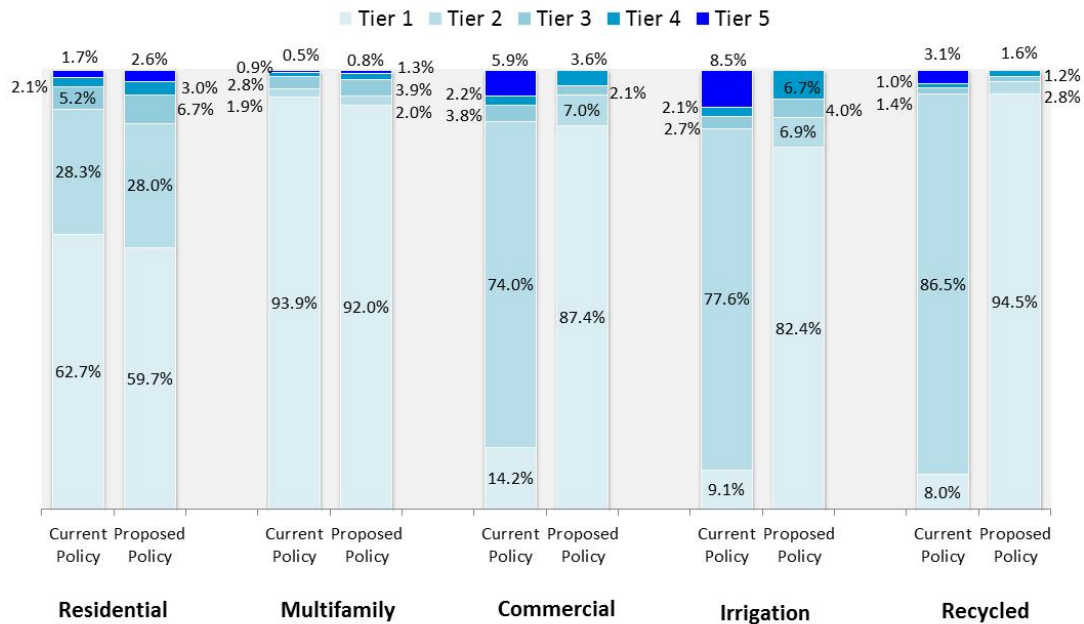
²⁸ The indoor water usage in the District was estimated by dividing each Multi-Family account's FY 2013 water usage by each account's respective household size. This should yield the approximate per capita indoor water usage since Multi-Family customers use approximately all of their water indoors. The average usage was 55 GPCD with 72% of Multi-Family accounts using less than 60 GPCD indoors.



- 3) Number of Tiers – Recommend eliminating the 20 ccf Tier 1 allowance for Commercial, Irrigation, and Recycled water customers, thereby creating a 4-tier rate structure for those customers.
- 4) Non-budget Tier Allocations – Recommend making the budget allocation for the (new) Tier 2 and Tier 3 for Commercial and Irrigation customers each equal to 25% of their budget (as opposed to the current 10% allocation), thereby giving each customer class the same relative allocation in this regard.
- 5) Universal Tiered Rates & Tailored Service Charge Rates – The cost-of-service analysis yielded the costs of providing Water and Recycled Water service to each respective customer class. The primary drivers for the difference in cost for providing service were due to (1) distribution capacity requirements and (2) number of accounts. The distribution capacity requirements for a customer class are determined by both the volume of water that they require and their peaking behavior (i.e., the amount of distribution capacity they require during their peak demands). Since these cost drivers are both fixed in nature, the District has elected to recover those costs through the fixed Service Charge. As such, it is recommended that each Water customer class have its own respective fixed Service Charge schedule and that all Water customers pay the same unit price for volumetric water rates. It is proposed that Recycled Water pay the same Service Charge as Irrigation customers (since their capacity requirements are similar) and the volumetric rates are unique to Recycled Water customers (since the cost of recycled water is different from the cost of potable water).
- 6) Rate Revenue Allocation to WUE Fund: All Water rate revenue in excess of \$2.27 per ccf (which is approximately the marginal cost of purchasing water from MWD OC) will be designated for the WUE Fund. In other words, the first \$2.27 of every unit of potable water sold will be designated for the District's General Fund, and in the case of Tier 3, 4 and 5 for residential customers and Tier 2, 3, & 4 for non-residential customers (hereafter referred to as the "upper tiers") the revenue in excess of that amount will be designated for the WUE Fund. The rates for the non-budget tiers were established based on the volume of water currently sold in those tiers and the revenue requirements of the WUE Fund. In the case of Recycled Water, this delineation of revenue to the General Fund and the WUE Fund is above and below \$1.44 per ccf, respectively.

The purpose for charging incrementally more expensive rates with each tier is to collect WUE program revenue from those users that are creating the greatest demand on the system, and therefore driving the costs of the program. Those water users that stay within their allocation are not charged for WUE program costs. The more that a water customer exceeds their allocation, the more conservation effort is required from the District's WUE program. As such, the inclining tiers result in collecting the most WUE program revenue from those customers that enter into the upper tiers.

The first three policies described above will result in more water usage in the upper tiers. Since rate setting must, by definition, remain revenue neutral, there is no fiscal impact to making these changes to the rate structure. As the allocation of water in the budgets is reduced, and as more consumption occurs in the upper tiers, the overall water rates will be reduced in order to remain revenue neutral. Figure 21 shows the impact of proposed policy changes.

**Figure 21 – Comparison of Percentage of Consumption by Tier**

4.1.4. Recommended Water & Recycled Water Rates

The recommended rate schedules for Water and Recycled Water for FY 2015 are summarized in Table 47. As described in Section 4.1.3, the volumetric rates are the same between all Water customer classes and marginally lower for Recycled Water (reflecting the lower cost of water supply for Recycled Water). The intention of making the volumetric rates for potable water the same for all customer classes is to reflect the fact that cost of potable water is largely the same, irrespective of the customer demands. The fixed Service Charge, on the other hand, varies significantly between customers classes, reflecting the fixed costs associated with service demands of each customer class. These fixed cost drivers include system capacity, peaking factors, meter maintenance, billing costs, and customer service support.

The recommended rate schedule was designed in order to meet the cost-of-service results by customer class, as reported in Table 22. These costs were calculated using a complex model which calculated anticipated revenue based the current water use patterns of existing customers. As explained in Section 4.1.3, all volumetric rate revenue from rates at or below \$2.27 (in FY 2105) is used to meet the revenue requirements of the General Fund. All Water rate revenue from volumetric rates above \$2.27 is used to meet the revenue requirements of the WUE Fund. As explained in Section 2.10, those customers who exceed their allocation are those that drive the costs of the WUE program, and therefore shall bear the costs of the program. Since the proposed rate adjustments will only be for the General Fund (not the WUE Fund) the threshold of \$2.27 will be increased by the same adjustment from FY 2016 onward.

**Table 47 – Recommended Water and Recycled Water Rate Schedule – Effective April 1, 2015***

Volumetric Rates (\$/ccf) WUE Threshold: \$2.27			Service Charge (\$/month)					
Residential & Multifamily	Commercial & Irrigation	Recycled Water	Meter Size	Residential	Multifamily	Commercial	Irrigation	Recycled
Tier 1 \$1.41	Tier 1 \$1.61	Tier 1 \$1.17	5/8"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 2 \$1.61	Tier 2 \$2.49	Tier 2 \$1.66	3/4"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 3 \$2.49	Tier 3 \$4.25	Tier 3 \$3.42	1"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 4 \$4.25	Tier 4 \$9.04	Tier 4 \$8.21	1 1/2"	\$35.97	\$22.13	\$19.77	\$56.27	\$56.27
Tier 5 \$9.04			2"	\$57.55	\$35.41	\$31.63	\$90.03	\$90.03
			3"	\$125.89	\$77.47	\$69.19	\$196.94	\$196.94
			4"	\$215.80	\$132.80	\$118.60	\$337.60	\$337.60
			6"	\$449.94	\$276.89	\$247.28	\$703.90	\$703.90
			8"	\$647.40	\$398.40	\$355.80	\$1,012.80	\$1,012.80
			10"	\$1,043.39	\$642.09	\$573.43	\$1,632.30	\$1,632.30

* For potable water, volumetric rates above the \$2.27/ccf threshold will be designated for the WUE Fund. The threshold for Recycled Water is \$1.44

The District also has a monthly service charge and volumetric usage charge for private fire protection and construction meters. These charges are reflected below in Table 48 and Table 49.

Table 48 – Proposed Private Fire Protection Rates – Effective April 1, 2015

Meter Size	Meter Equivalency Schedule	Current Rate (\$/month)	Proposed Rate (\$/month)
5/8"	1.00	\$6.28	\$3.58
3/4"	1.00	\$6.28	\$3.58
1"	1.00	\$6.28	\$3.58
1 1/2"	3.33	\$9.42	\$11.94
2"	5.33	\$12.56	\$19.11
2.5"	8.50	\$15.70	\$30.45
3"	11.67	\$18.84	\$41.80
4"	20.00	\$25.12	\$71.65
6"	41.67	\$37.68	\$149.27
8"	60.00	\$50.24	\$214.95
10"	96.67	\$62.80	\$346.31

Table 49 – Proposed Construction Meter – FY 2015

Meter Charge (\$/month)	\$114.78
Volumetric Charge (\$/ccf)	
Potable Water	\$2.45
Recycled Water	\$2.38



A complete 3-year schedule of the proposed Water and Recycled Water Rates, escalated as recommended in Section 2.9 of this Rate Study Report, are provided as Appendix G.

4.2. Wastewater Rate Design

4.2.1. Current Wastewater Rates

The District's current rate structure for wastewater rates which is made up of two parts:

1. Sewer Service Charge; and
2. Volumetric Charge.

The Sewer Service Charge is a fixed charge that is assessed per dwelling unit (and sometimes sewer lateral), regardless of water meter size. The volumetric charge is a variable charge that is determined by the amount of water served to the property and is measured in ccf. Residential customers are charged a maximum volumetric charge of 25 ccf per account and multifamily customers are charged the same maximum per dwelling unit.

The volumetric rates for non-residential customers also depend on the type of business and the associated wastewater strength for that classification.

Non-residential customers (typically commercial) are assigned to one of the four classes below based on the type of commercial activity. These classifications were chosen due to the available data on District customers and the availability of industry-standard strength data for such classifications.

- **Commercial Class 1:** Typical users include residential, bank, car washes, churches, department and retail stores, Laundromats, professional offices, schools and colleges.
- **Commercial Class 2:** Typical users include beauty and barber shops, hospital and convalescent facilities, commercial laundry, repair shops, service stations and veterinary hospitals.
- **Commercial Class 3:** Typical users include hotels with dining facilities, markets with garbage disposals, mortuaries and fast-food restaurants.
- **Commercial Class 4:** Typical users include restaurants, auto-steam-cleaning facilities and bakeries.

A summary of current Wastewater Rates is provided in Table 50.

Table 50 – Current Wastewater Rate Schedule

Service Charge (\$ / month / lateral)	Volumetric Rates (\$ / ccf)	
\$11.14	Residential	\$0.88
	Commercial	
	Class 1	\$0.88
	Class 2	\$1.19
	Class 3	\$1.51
	Class 4	\$1.82



4.2.1. Proposed Changes to Wastewater Rate Structure

This Rate Study Report recommends eliminating the volumetric portion of the wastewater rates in favor of fixed rates based on meter size. There are two primary drivers for this recommendation:

- 1) The District's costs to provide sewer service are almost entirely fixed. The only costs that vary with wastewater volume are some limited pumping and chemical costs.
- 2) Concern regarding the equity of charging a volumetric wastewater rate based on metered water usage when some customers use significant quantities of water outdoors rather than returning it to the sewer.

4.2.2. Recommended Wastewater Rates

Using the results of the cost-of-service analysis, the District recommends the following wastewater rate schedule based on meter size (see Table 51). Residential customers are charged only one rate (the equivalent of a 1" meter).

Table 51 – Proposed Wastewater Rate Schedule – FY 2015

Meter Size	5/8"	3/4"	1"	1 1/2"	2"	2.5"
Single Family Residential	\$22.68	\$22.68	\$22.68	\$22.68	\$22.68	\$22.68
Multi-family Residential	\$24.72	\$24.72	\$24.72	\$75.90	\$119.77	\$119.77
Commercial 1	\$17.87	\$17.87	\$17.87	\$53.05	\$83.22	\$83.22
Commercial 2	\$38.07	\$38.07	\$38.07	\$120.39	\$190.96	\$190.96
Commercial 3	\$78.32	\$78.32	\$78.32	\$254.54	\$405.60	\$405.60
Commercial 4	\$84.49	\$84.49	\$84.49	\$275.11	\$438.53	\$438.53

Meter Size	3"	4"	6"	8"	10"
Single Family Residential	NA	NA	NA	NA	NA
Multi-family Residential	\$258.72	\$441.52	\$916.83	\$1,319.01	\$2,123.37
Commercial 1	\$178.75	\$304.43	\$631.22	\$907.72	\$1,460.74
Commercial 2	\$414.46	\$708.50	\$1,473.04	\$2,119.93	\$3,413.76
Commercial 3	\$884.04	\$1,513.46	\$3,150.05	\$4,534.81	\$7,304.41
Commercial 4	\$956.06	\$1,636.92	\$3,407.27	\$4,905.21	\$7,901.16

A complete 3-year schedule of the Wastewater rates, escalated as recommended in Section 2.9 of this Rate Study Report, is provided as Appendix G.



5. Conclusion

This Rate Study Report used methodologies that are aligned with industry standard practices for rate setting as promulgated by AWWA and WEF and all applicable law, including Proposition 218. The rate adjustments recommended by the Long Range Financial Plan for FY 2015 are included in rate recommendations presented in Section 4. As such, those recommended rates will need to be adjusted annually, as described in the Long Range Financial Plan and Section 2.9 of this report.

The District's WBBRS has proven to be an effective demand-side management tool that allows the District to equitably share target usages by providing targeted messaging to the public regarding efficient water use and maximizing essential use during water shortages. On July 28, 2014, the State of California (State) adopted drought emergency water conservation regulations in response to the Governor's call for action to address the severe statewide drought. The District's WBBRS contributes towards the District's ability to comply with the current requirements of the State's Section 865 Mandatory Actions by Water Suppliers and plays a key role in the District's ability to achieve a level of conservation that is superior to that achieved by implementing limitations on outdoor irrigation of ornamental landscapes or turf with potable water. To date, the District's WBBRS has allowed the District to realize a 26 percent reduction in its potable water use since its peak use during 2007²⁹. While most communities experience a rebound in water usage when restrictions are lifted, the District's water usage increased minimally, despite economic recovery, three percent population growth, and a relatively dry climate. This long-term sustained reduction in demand demonstrates the effectiveness of the WBBRS. Moreover, WBBRS has allowed the District to avoid imposing water day restrictions on its customers. We believe that WBBRS will continue to be an important demand-side management tool for the District as it continues to monitor water use behaviors and manage the District's limited water resources.

The adjustments to the Wastewater rates will provide revenue stability and continue to equitably and proportionately recover costs from the appropriate customers.

²⁹ Plan for Alternative Demand Reductions, August 15, 2014



Appendix A – Water System Proforma – Projections with No Rate Adjustments

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Revenue										
Current Rate Revenue	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790
Ad Valorem Property Tax Revenue	\$ 20,319,105	\$ 20,519,055	\$ 20,929,436	\$ 21,348,025	\$ 21,774,985	\$ 22,210,485	\$ 22,654,695	\$ 23,107,789	\$ 23,569,944	\$ 24,041,343
Cellular Lease Income	\$ 957,000	\$ 946,000	\$ 897,237	\$ 885,296	\$ 847,652	\$ 858,405	\$ 873,720	\$ 889,285	\$ 905,104	\$ 921,181
Connection Fees	\$ 339,265	\$ 680,988	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533
Tax Credit Subsidy	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147
AMP RPOI	\$ 3,523,663	\$ 6,968	\$ 6,834	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Income	\$ 293,956	\$ 330,249	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236
General Obligation Property Tax	\$ 6,227,747	\$ 6,240,500	\$ 6,365,900	\$ 1,419,500	\$ 1,449,875	\$ 1,490,375	\$ -	\$ -	\$ -	\$ -
Future General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Investment Income	\$ 1,193,141	\$ 1,157,920	\$ 1,226,184	\$ 949,919	\$ 775,448	\$ 733,330	\$ 372,921	\$ (39,667)	\$ (586,992)	\$ (1,265,159)
Rate Revenue Adjustments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Revenues	\$ 60,388,814	\$ 57,416,616	\$ 57,332,297	\$ 52,509,446	\$ 52,754,666	\$ 53,199,300	\$ 51,808,041	\$ 51,864,112	\$ 51,794,762	\$ 51,604,071
Revenue Requirements										
Salaries	\$ 4,741,626	\$ 5,050,171	\$ 5,277,429	\$ 5,409,365	\$ 5,544,599	\$ 5,683,214	\$ 5,825,294	\$ 5,970,926	\$ 6,120,200	\$ 6,273,204
Benefits	\$ 2,019,900	\$ 2,126,662	\$ 2,239,990	\$ 2,280,130	\$ 2,320,929	\$ 2,362,398	\$ 2,404,545	\$ 2,447,382	\$ 2,490,917	\$ 2,535,162
Water Purchases	\$ 28,514,417	\$ 28,790,898	\$ 28,894,760	\$ 29,796,280	\$ 30,809,912	\$ 32,105,621	\$ 33,457,850	\$ 34,744,329	\$ 36,108,427	\$ 37,581,872
O&M	\$ 7,211,338	\$ 6,790,595	\$ 6,948,245	\$ 7,109,194	\$ 7,274,210	\$ 7,443,411	\$ 7,616,915	\$ 7,794,846	\$ 7,977,331	\$ 8,164,500
SOCWA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
JPA	\$ 1,050,370	\$ 1,254,000	\$ 1,296,127	\$ 1,342,945	\$ 1,391,453	\$ 1,441,714	\$ 1,493,790	\$ 1,547,748	\$ 1,603,654	\$ 1,661,580
Existing GO Bond Debt Service	\$ 6,227,747	\$ 6,240,500	\$ 6,365,900	\$ 1,419,500	\$ 1,449,875	\$ 1,490,375	\$ -	\$ -	\$ -	\$ -
COPs	\$ 5,582,711	\$ 5,580,016	\$ 5,581,281	\$ 5,578,201	\$ 5,643,170	\$ 5,640,763	\$ 5,640,832	\$ 5,637,738	\$ 5,636,845	\$ 5,635,195
Loans										
New Debt Service	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Debt Service	\$ 11,810,457	\$ 11,820,516	\$ 11,947,181	\$ 6,997,701	\$ 7,093,045	\$ 7,131,138	\$ 5,640,832	\$ 5,637,738	\$ 5,636,845	\$ 5,635,195
Total Revenue Requirements	\$ 55,348,109	\$ 55,832,841	\$ 56,603,732	\$ 52,935,613	\$ 54,434,148	\$ 56,167,495	\$ 56,439,227	\$ 58,142,970	\$ 59,937,373	\$ 61,851,513
Revenues Over (Under) Expenses	\$ 5,040,705	\$ 1,583,775	\$ 728,565	\$ (426,167)	\$ (1,679,482)	\$ (2,968,195)	\$ (4,631,186)	\$ (6,278,857)	\$ (8,142,610)	\$ (10,247,442)
Change in Fund Balance										
Capital Expenses	\$ 27,439,944	\$ 22,513,214	\$ 13,777,226	\$ 5,219,090	\$ 4,481,154	\$ 5,943,318	\$ 4,838,138	\$ 5,293,818	\$ 8,198,284	\$ 7,998,183
Bond Issuance New Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Beginning Balance	\$ 91,338,894	\$ 68,939,656	\$ 48,010,217	\$ 34,961,556	\$ 29,316,299	\$ 23,155,663	\$ 14,244,150	\$ 4,774,827	\$ (6,797,848)	\$ (23,138,742)
Ending Balance	\$ 68,939,656	\$ 48,010,217	\$ 34,961,556	\$ 29,316,299	\$ 23,155,663	\$ 14,244,150	\$ 4,774,827	\$ (6,797,848)	\$ (23,138,742)	\$ (41,384,367)



Appendix B – Recycled Water System Proforma – Projections with No Rate Adjustments

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Revenue										
Current Rate Revenue	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591
Ad Valorem Property Tax Revenue	\$ 1,529,395	\$ 1,544,445	\$ 1,590,778	\$ 1,638,502	\$ 1,687,657	\$ 1,755,163	\$ 1,825,370	\$ 1,898,384	\$ 1,974,320	\$ 2,053,292
Cellular Lease Income	\$ 174,000	\$ 172,000	\$ 163,134	\$ 160,963	\$ 154,119	\$ 156,074	\$ 158,858	\$ 161,688	\$ 164,564	\$ 167,487
Connection Fees	\$ 61,685	\$ 123,816	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915
Tax Credit Subsidy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
AMP RPOI	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Income	\$ 53,447	\$ 60,045	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679
General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Future General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Investment Income	\$ 176,537	\$ 155,160	\$ 98,632	\$ 5,319	\$ (46,663)	\$ (122,156)	\$ (201,812)	\$ (293,369)	\$ (393,013)	\$ (478,504)
Rate Revenue Adjustments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Revenues	\$ 6,700,654	\$ 6,761,057	\$ 6,625,730	\$ 6,577,969	\$ 6,568,298	\$ 6,562,266	\$ 6,555,602	\$ 6,539,889	\$ 6,519,056	\$ 6,515,462
Revenue Requirements										
Salaries	\$ 1,907,953	\$ 2,034,165	\$ 2,125,702	\$ 2,178,845	\$ 2,233,316	\$ 2,289,149	\$ 2,346,378	\$ 2,405,037	\$ 2,465,163	\$ 2,526,792
Benefits	\$ 831,110	\$ 874,358	\$ 920,804	\$ 937,305	\$ 954,076	\$ 971,123	\$ 988,449	\$ 1,006,058	\$ 1,023,954	\$ 1,042,142
O&M	\$ 1,044,556	\$ 893,296	\$ 925,175	\$ 957,609	\$ 991,195	\$ 1,025,975	\$ 1,061,991	\$ 1,099,288	\$ 1,137,912	\$ 1,177,910
SOCWA	\$ 745,161	\$ 760,848	\$ 774,336	\$ 788,212	\$ 802,316	\$ 816,651	\$ 831,221	\$ 846,029	\$ 861,079	\$ 876,374
JPA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COPs	\$ 296,747	\$ 296,208	\$ 296,461	\$ 295,845	\$ 308,839	\$ 308,358	\$ 308,371	\$ 307,753	\$ 307,574	\$ 307,244
Loans	\$ 2,507,751	\$ 2,353,360	\$ 2,198,955	\$ 2,198,463	\$ 1,700,615	\$ 1,380,874	\$ 1,380,338	\$ 1,379,448	\$ 1,184,595	\$ -
New Debt Service	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Debt Service	\$ 2,804,498	\$ 2,649,568	\$ 2,495,416	\$ 2,494,308	\$ 2,009,454	\$ 1,689,231	\$ 1,688,709	\$ 1,687,201	\$ 1,492,169	\$ 307,244
Total Revenue Requirements	\$ 7,333,279	\$ 7,212,234	\$ 7,241,434	\$ 7,356,279	\$ 6,990,357	\$ 6,792,129	\$ 6,916,748	\$ 7,043,613	\$ 6,980,277	\$ 5,930,462
Revenues Over (Under) Expenses	\$ (632,625)	\$ (451,177)	\$ (615,704)	\$ (778,310)	\$ (422,059)	\$ (229,863)	\$ (361,146)	\$ (503,724)	\$ (461,220)	\$ 585,000
Change in Fund Balance										
Capital Expenses	\$ 2,603,778	\$ 4,356,039	\$ 3,574,101	\$ 1,346,095	\$ 970,949	\$ 1,449,560	\$ 2,021,873	\$ 1,782,701	\$ 2,334,203	\$ 2,149,591
Bond Issuance New Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Beginning Balance	\$ 13,475,572	\$ 10,239,169	\$ 5,431,954	\$ 1,242,149	\$ (882,256)	\$ (2,275,264)	\$ (3,954,686)	\$ (6,337,705)	\$ (8,624,130)	\$ (11,419,554)
Ending Balance	\$ 10,239,169	\$ 5,431,954	\$ 1,242,149	\$ (882,256)	\$ (2,275,264)	\$ (3,954,686)	\$ (6,337,705)	\$ (8,624,130)	\$ (11,419,554)	\$ (12,984,145)



Appendix C – Wastewater System Proforma – Projections with No Rate Adjustments

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Revenue										
Current Rate Revenue	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141
Ad Valorem Property Tax Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cellular Lease Income	\$ 609,000	\$ 602,000	\$ 570,969	\$ 563,370	\$ 539,415	\$ 546,258	\$ 556,003	\$ 565,909	\$ 575,975	\$ 586,206
Connection Fees	\$ 215,896	\$ 433,356	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703
Tax Credit Subsidy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
AMP RPOI	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Income	\$ 187,063	\$ 210,158	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878
General Obligation Property Tax										
Future General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Investment Income	\$ 590,968	\$ 486,773	\$ 327,451	\$ 104,565	\$ (47,803)	\$ (368,519)	\$ (749,416)	\$ (1,179,881)	\$ (1,614,250)	\$ (2,101,197)
Rate Revenue Adjustments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Revenues	\$ 18,343,068	\$ 18,472,428	\$ 17,875,141	\$ 17,644,657	\$ 17,468,333	\$ 17,154,459	\$ 16,783,308	\$ 16,362,749	\$ 15,938,447	\$ 15,461,730
Revenue Requirements										
Salaries	\$ 2,915,535	\$ 3,107,801	\$ 3,247,652	\$ 3,328,843	\$ 3,412,064	\$ 3,497,366	\$ 3,584,800	\$ 3,674,420	\$ 3,766,281	\$ 3,860,438
Benefits	\$ 1,255,493	\$ 1,322,298	\$ 1,392,858	\$ 1,417,818	\$ 1,443,188	\$ 1,468,973	\$ 1,495,181	\$ 1,521,818	\$ 1,548,889	\$ 1,576,401
O&M	\$ 3,440,304	\$ 3,325,941	\$ 3,414,002	\$ 3,504,856	\$ 3,598,362	\$ 3,694,605	\$ 3,793,672	\$ 3,895,654	\$ 4,000,645	\$ 4,108,740
SOCWA	\$ 7,705,659	\$ 7,869,152	\$ 8,008,656	\$ 8,152,169	\$ 8,298,039	\$ 8,446,302	\$ 8,596,993	\$ 8,750,147	\$ 8,905,800	\$ 9,063,988
JPA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COPs	\$ 917,218	\$ 915,552	\$ 916,334	\$ 914,430	\$ 954,593	\$ 953,105	\$ 953,148	\$ 951,235	\$ 950,683	\$ 949,663
New Debt Service	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Debt Service	\$ 917,218	\$ 915,552	\$ 916,334	\$ 914,430	\$ 954,593	\$ 953,105	\$ 953,148	\$ 951,235	\$ 950,683	\$ 949,663
Total Revenue Requirements	\$ 16,234,210	\$ 16,540,744	\$ 16,979,502	\$ 17,318,115	\$ 17,706,245	\$ 18,060,351	\$ 18,423,794	\$ 18,793,274	\$ 19,172,296	\$ 19,559,229
Revenues Over (Under) Expenses	\$ 2,108,858	\$ 1,931,685	\$ 895,639	\$ 326,541	\$ (237,912)	\$ (905,892)	\$ (1,640,486)	\$ (2,430,526)	\$ (3,233,850)	\$ (4,097,499)
Change in Fund Balance										
Capital Expenses	\$ 17,051,150	\$ 17,212,008	\$ 12,621,887	\$ 3,682,218	\$ 6,716,629	\$ 7,699,409	\$ 9,179,938	\$ 8,702,762	\$ 7,785,668	\$ 9,717,319
Bond Issuance New Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Beginning Balance	\$ 47,164,489	\$ 32,222,197	\$ 16,941,874	\$ 5,215,626	\$ 1,859,949	\$ (5,094,592)	\$ (13,699,894)	\$ (24,520,318)	\$ (35,653,606)	\$ (46,673,124)
Ending Balance	\$ 32,222,197	\$ 16,941,874	\$ 5,215,626	\$ 1,859,949	\$ (5,094,592)	\$ (13,699,894)	\$ (24,520,318)	\$ (35,653,606)	\$ (46,673,124)	\$ (60,487,942)



Appendix D – Water System Proforma – Projections with Recommended Financial Strategy

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Revenue										
Current Rate Revenue	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790	\$ 26,203,790
Ad Valorem Property Tax Revenue	\$ 20,319,105	\$ 20,519,055	\$ 20,929,436	\$ 21,348,025	\$ 21,774,985	\$ 22,210,485	\$ 22,654,695	\$ 23,107,789	\$ 23,569,944	\$ 24,041,343
Cellular Lease Income	\$ 957,000	\$ 946,000	\$ 897,237	\$ 885,296	\$ 847,652	\$ 858,405	\$ 873,720	\$ 889,285	\$ 905,104	\$ 921,181
Connection Fees	\$ 339,265	\$ 680,988	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533	\$ 98,533
Tax Credit Subsidy	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147	\$ 1,331,147
AMP RPOI	\$ 3,523,663	\$ 6,968	\$ 6,834	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Income	\$ 293,956	\$ 330,249	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236	\$ 273,236
General Obligation Property Tax	\$ 6,227,747	\$ 6,240,500	\$ 6,365,900	\$ 1,419,500	\$ 1,449,875	\$ 1,490,375	\$ -	\$ -	\$ -	\$ -
Future General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Investment Income	\$ 1,196,039	\$ 1,188,938	\$ 1,782,074	\$ 2,042,025	\$ 2,009,549	\$ 2,620,862	\$ 2,577,456	\$ 2,545,155	\$ 2,445,807	\$ 2,287,955
Rate Revenue Adjustments	\$ 386,506	\$ 2,323,018	\$ 3,774,001	\$ 5,015,046	\$ 6,170,143	\$ 7,367,979	\$ 8,610,134	\$ 9,898,249	\$ 11,234,025	\$ 12,619,224
Total Revenues	\$ 60,778,218	\$ 59,770,653	\$ 61,662,188	\$ 58,616,598	\$ 60,158,910	\$ 62,454,812	\$ 62,622,710	\$ 64,347,183	\$ 66,061,585	\$ 67,776,408
Revenue Requirements										
Salaries	\$ 4,741,626	\$ 5,050,171	\$ 5,277,429	\$ 5,409,365	\$ 5,544,599	\$ 5,683,214	\$ 5,825,294	\$ 5,970,926	\$ 6,120,200	\$ 6,273,204
Benefits	\$ 2,019,900	\$ 2,126,662	\$ 2,239,990	\$ 2,280,130	\$ 2,320,929	\$ 2,362,398	\$ 2,404,545	\$ 2,447,382	\$ 2,490,917	\$ 2,535,162
Water Purchases	\$ 28,514,417	\$ 28,790,898	\$ 28,894,760	\$ 29,796,280	\$ 30,809,912	\$ 32,105,621	\$ 33,457,850	\$ 34,744,329	\$ 36,108,427	\$ 37,581,872
O&M	\$ 7,211,338	\$ 6,790,595	\$ 6,948,245	\$ 7,109,194	\$ 7,274,210	\$ 7,443,411	\$ 7,616,915	\$ 7,794,846	\$ 7,977,331	\$ 8,164,500
SOCWA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
JPA	\$ 1,050,370	\$ 1,254,000	\$ 1,296,127	\$ 1,342,945	\$ 1,391,453	\$ 1,441,714	\$ 1,493,790	\$ 1,547,748	\$ 1,603,654	\$ 1,661,580
Existing GO Bond Debt Service	\$ 6,227,747	\$ 6,240,500	\$ 6,365,900	\$ 1,419,500	\$ 1,449,875	\$ 1,490,375	\$ -	\$ -	\$ -	\$ -
COPs	\$ 5,582,711	\$ 5,580,016	\$ 5,581,281	\$ 5,578,201	\$ 5,643,170	\$ 5,640,763	\$ 5,640,832	\$ 5,637,738	\$ 5,636,845	\$ 5,635,195
Loans										
New Debt Service	\$ -	\$ -	\$ 1,951,543	\$ 1,951,543	\$ 1,951,543	\$ 1,951,543	\$ 1,951,543	\$ 1,951,543	\$ 1,951,543	\$ 1,951,543
Total Debt Service	\$ 11,810,457	\$ 11,820,516	\$ 13,898,724	\$ 8,949,244	\$ 9,044,588	\$ 9,082,681	\$ 7,592,375	\$ 7,589,281	\$ 7,588,388	\$ 7,586,738
Total Revenue Requirements	\$ 55,348,109	\$ 55,832,841	\$ 58,555,275	\$ 54,887,156	\$ 56,385,691	\$ 58,119,039	\$ 58,390,770	\$ 60,094,513	\$ 61,888,916	\$ 63,803,056
Revenues Over (Under) Expenses	\$ 5,430,110	\$ 3,937,812	\$ 3,106,913	\$ 3,729,442	\$ 3,773,219	\$ 4,335,773	\$ 4,231,940	\$ 4,252,671	\$ 4,172,670	\$ 3,973,352
Change in Fund Balance										
Capital Expenses	\$ 27,439,944	\$ 22,513,214	\$ 13,777,226	\$ 5,219,090	\$ 4,481,154	\$ 5,943,318	\$ 4,838,138	\$ 5,293,818	\$ 8,198,284	\$ 7,998,183
Bond Issuance New Cash	\$ -	\$ -	\$ 29,750,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Beginning Balance	\$ 91,338,894	\$ 69,329,060	\$ 50,753,658	\$ 69,833,345	\$ 68,343,697	\$ 67,635,763	\$ 66,028,218	\$ 65,422,020	\$ 64,380,873	\$ 60,355,259
Ending Balance	\$ 69,329,060	\$ 50,753,658	\$ 69,833,345	\$ 68,343,697	\$ 67,635,763	\$ 66,028,218	\$ 65,422,020	\$ 64,380,873	\$ 60,355,259	\$ 56,330,428



Appendix E – Water System Proforma – Projections with Recommended Financial Strategy

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Revenue										
Current Rate Revenue	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141	\$ 16,740,141
Ad Valorem Property Tax Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cellular Lease Income	\$ 609,000	\$ 602,000	\$ 570,969	\$ 563,370	\$ 539,415	\$ 546,258	\$ 556,003	\$ 565,909	\$ 575,975	\$ 586,206
Connection Fees	\$ 215,896	\$ 433,356	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703	\$ 62,703
Tax Credit Subsidy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
AMP RPOI	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Income	\$ 187,063	\$ 210,158	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878	\$ 173,878
General Obligation Property Tax										
Future General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Investment Income	\$ 593,793	\$ 518,096	\$ 467,967	\$ 378,953	\$ 394,871	\$ 492,772	\$ 441,213	\$ 396,660	\$ 408,996	\$ 434,017
Rate Revenue Adjustments	\$ 376,653	\$ 2,373,333	\$ 3,799,500	\$ 4,844,224	\$ 5,826,070	\$ 6,841,550	\$ 7,902,726	\$ 9,011,655	\$ 10,170,486	\$ 11,381,464
Total Revenues	\$ 18,722,546	\$ 20,877,084	\$ 21,815,157	\$ 22,763,269	\$ 23,737,077	\$ 24,857,300	\$ 25,876,663	\$ 26,950,945	\$ 28,132,178	\$ 29,378,408
Revenue Requirements										
Salaries	\$ 2,915,535	\$ 3,107,801	\$ 3,247,652	\$ 3,328,843	\$ 3,412,064	\$ 3,497,366	\$ 3,584,800	\$ 3,674,420	\$ 3,766,281	\$ 3,860,438
Benefits	\$ 1,255,493	\$ 1,322,298	\$ 1,392,858	\$ 1,417,818	\$ 1,443,188	\$ 1,468,973	\$ 1,495,181	\$ 1,521,818	\$ 1,548,889	\$ 1,576,401
O&M	\$ 3,440,304	\$ 3,325,941	\$ 3,414,002	\$ 3,504,856	\$ 3,598,362	\$ 3,694,605	\$ 3,793,672	\$ 3,895,654	\$ 4,000,645	\$ 4,108,740
SOCWA	\$ 7,705,659	\$ 7,869,152	\$ 8,008,656	\$ 8,152,169	\$ 8,298,039	\$ 8,446,302	\$ 8,596,993	\$ 8,750,147	\$ 8,905,800	\$ 9,063,988
JPA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COPs	\$ 917,218	\$ 915,552	\$ 916,334	\$ 914,430	\$ 954,593	\$ 953,105	\$ 953,148	\$ 951,235	\$ 950,683	\$ 949,663
New Debt Service	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Debt Service	\$ 917,218	\$ 915,552	\$ 916,334	\$ 914,430	\$ 954,593	\$ 953,105	\$ 953,148	\$ 951,235	\$ 950,683	\$ 949,663
Total Revenue Requirements	\$ 16,234,210	\$ 16,540,744	\$ 16,979,502	\$ 17,318,115	\$ 17,706,245	\$ 18,060,351	\$ 18,423,794	\$ 18,793,274	\$ 19,172,296	\$ 19,559,229
Revenues Over (Under) Expenses	\$ 2,488,336	\$ 4,336,341	\$ 4,835,655	\$ 5,445,153	\$ 6,030,832	\$ 6,796,949	\$ 7,452,868	\$ 8,157,670	\$ 8,959,881	\$ 9,819,179
Change in Fund Balance										
Capital Expenses	\$ 17,051,150	\$ 17,212,008	\$ 12,621,887	\$ 3,682,218	\$ 6,716,629	\$ 7,699,409	\$ 9,179,938	\$ 8,702,762	\$ 7,785,668	\$ 9,717,319
Bond Issuance New Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Beginning Balance	\$ 47,164,489	\$ 32,601,675	\$ 19,726,008	\$ 11,939,776	\$ 13,702,711	\$ 13,016,914	\$ 12,114,454	\$ 10,387,384	\$ 9,842,292	\$ 11,016,505
Ending Balance	\$ 32,601,675	\$ 19,726,008	\$ 11,939,776	\$ 13,702,711	\$ 13,016,914	\$ 12,114,454	\$ 10,387,384	\$ 9,842,292	\$ 11,016,505	\$ 11,118,365



Appendix F – Water System Proforma – Projections with Recommended Financial Strategy

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
Revenue										
Current Rate Revenue	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591	\$ 4,705,591
Ad Valorem Property Tax Revenue	\$ 1,529,395	\$ 1,544,445	\$ 1,590,778	\$ 1,638,502	\$ 1,687,657	\$ 1,755,163	\$ 1,825,370	\$ 1,898,384	\$ 1,974,320	\$ 2,053,292
Cellular Lease Income	\$ 174,000	\$ 172,000	\$ 163,134	\$ 160,963	\$ 154,119	\$ 156,074	\$ 158,858	\$ 161,688	\$ 164,564	\$ 167,487
Connection Fees	\$ 61,685	\$ 123,816	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915	\$ 17,915
Tax Credit Subsidy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
AMP RPOI	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Income	\$ 53,447	\$ 60,045	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679	\$ 49,679
General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Future General Obligation Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Investment Income	\$ 177,057	\$ 160,730	\$ 123,578	\$ 54,687	\$ 34,316	\$ 37,677	\$ 21,801	\$ 5,661	\$ (6,124)	\$ 9,531
Rate Revenue Adjustments	\$ 69,407	\$ 417,160	\$ 677,723	\$ 900,586	\$ 1,108,014	\$ 1,323,118	\$ 1,546,180	\$ 1,777,495	\$ 2,017,370	\$ 2,266,119
Total Revenues	\$ 6,770,582	\$ 7,183,787	\$ 7,328,398	\$ 7,527,923	\$ 7,757,291	\$ 8,045,217	\$ 8,325,394	\$ 8,616,415	\$ 8,923,315	\$ 9,269,615
Revenue Requirements										
Salaries	\$ 1,907,953	\$ 2,034,165	\$ 2,125,702	\$ 2,178,845	\$ 2,233,316	\$ 2,289,149	\$ 2,346,378	\$ 2,405,037	\$ 2,465,163	\$ 2,526,792
Benefits	\$ 831,110	\$ 874,358	\$ 920,804	\$ 937,305	\$ 954,076	\$ 971,123	\$ 988,449	\$ 1,006,058	\$ 1,023,954	\$ 1,042,142
O&M	\$ 1,044,556	\$ 893,296	\$ 925,175	\$ 957,609	\$ 991,195	\$ 1,025,975	\$ 1,061,991	\$ 1,099,288	\$ 1,137,912	\$ 1,177,910
SOCWA	\$ 745,161	\$ 760,848	\$ 774,336	\$ 788,212	\$ 802,316	\$ 816,651	\$ 831,221	\$ 846,029	\$ 861,079	\$ 876,374
JPA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COPs	\$ 296,747	\$ 296,208	\$ 296,461	\$ 295,845	\$ 308,839	\$ 308,358	\$ 308,371	\$ 307,753	\$ 307,574	\$ 307,244
Loans	\$ 2,507,751	\$ 2,353,360	\$ 2,198,955	\$ 2,198,463	\$ 1,700,615	\$ 1,380,874	\$ 1,380,338	\$ 1,379,448	\$ 1,184,595	\$ -
New Debt Service	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Debt Service	\$ 2,804,498	\$ 2,649,568	\$ 2,495,416	\$ 2,494,308	\$ 2,009,454	\$ 1,689,231	\$ 1,688,709	\$ 1,687,201	\$ 1,492,169	\$ 307,244
Total Revenue Requirements	\$ 7,333,279	\$ 7,212,234	\$ 7,241,434	\$ 7,356,279	\$ 6,990,357	\$ 6,792,129	\$ 6,916,748	\$ 7,043,613	\$ 6,980,277	\$ 5,930,462
Revenues Over (Under) Expenses	\$ (562,697)	\$ (28,446)	\$ 86,965	\$ 171,645	\$ 766,934	\$ 1,253,088	\$ 1,408,646	\$ 1,572,802	\$ 1,943,038	\$ 3,339,154
Change in Fund Balance										
Capital Expenses	\$ 2,603,778	\$ 4,356,039	\$ 3,574,101	\$ 1,346,095	\$ 970,949	\$ 1,449,560	\$ 2,021,873	\$ 1,782,701	\$ 2,334,203	\$ 2,149,591
Bond Issuance New Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Beginning Balance	\$ 13,475,572	\$ 10,309,097	\$ 5,924,612	\$ 2,437,475	\$ 1,263,025	\$ 1,059,010	\$ 862,539	\$ 249,312	\$ 39,413	\$ (351,752)
Ending Balance	\$ 10,309,097	\$ 5,924,612	\$ 2,437,475	\$ 1,263,025	\$ 1,059,010	\$ 862,539	\$ 249,312	\$ 39,413	\$ (351,752)	\$ 837,811

**Appendix G – Proposed 3-Year Rate Schedules**

April 1, 2015

Water and Recycled Water*

Volumetric Rates (\$/ccf) WUE Threshold: \$2.27			Service Charge (\$/month)					
Residential & Multifamily	Commercial & Irrigation	Recycled Water	Meter Size	Residential	Multifamily	Commercial	Irrigation	Recycled
Tier 1 \$1.41	Tier 1 \$1.61	Tier 1 \$1.17	5/8"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 2 \$1.61	Tier 2 \$2.49	Tier 2 \$1.66	3/4"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 3 \$2.49	Tier 3 \$4.25	Tier 3 \$3.42	1"	\$10.79	\$6.64	\$5.93	\$16.88	\$16.88
Tier 4 \$4.25	Tier 4 \$9.04	Tier 4 \$8.21	1 1/2"	\$35.97	\$22.13	\$19.77	\$56.27	\$56.27
Tier 5 \$9.04			2"	\$57.55	\$35.41	\$31.63	\$90.03	\$90.03
			3"	\$125.89	\$77.47	\$69.19	\$196.94	\$196.94
			4"	\$215.80	\$132.80	\$118.60	\$337.60	\$337.60
			6"	\$449.94	\$276.89	\$247.28	\$703.90	\$703.90
			8"	\$647.40	\$398.40	\$355.80	\$1,012.80	\$1,012.80
			10"	\$1,043.39	\$642.09	\$573.43	\$1,632.30	\$1,632.30

* For potable water, volumetric rates above the \$2.27/ccf threshold will be designated for the WUE Fund. The threshold for Recycled Water is \$1.44.

Fire Protection

Meter Size	Proposed Rate (\$/month)
5/8"	\$3.58
3/4"	\$3.58
1"	\$3.58
1 1/2"	\$11.94
2"	\$19.11
2.5"	\$30.45
3"	\$41.80
4"	\$71.65
6"	\$149.27
8"	\$214.95
10"	\$346.31



Construction Water Rates

Meter Charge (\$/month)	\$114.78
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Volumetric Charge (\$/ccf)

Potable Water	\$2.45
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Recycled Water	\$2.38
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Wastewater Rates (\$/month)

Meter Size	5/8"	3/4"	1"	1 1/2"	2"	2.5"
Single Family Residential	\$22.68	\$22.68	\$22.68	\$22.68	\$22.68	\$22.68
Multi-family Residential	\$24.72	\$24.72	\$24.72	\$75.90	\$119.77	\$119.77
Commercial 1	\$17.87	\$17.87	\$17.87	\$53.05	\$83.22	\$83.22
Commercial 2	\$38.07	\$38.07	\$38.07	\$120.39	\$190.96	\$190.96
Commercial 3	\$78.32	\$78.32	\$78.32	\$254.54	\$405.60	\$405.60
Commercial 4	\$84.49	\$84.49	\$84.49	\$275.11	\$438.53	\$438.53

Meter Size	3"	4"	6"	8"	10"
Single Family Residential	NA	NA	NA	NA	NA
Multi-family Residential	\$258.72	\$441.52	\$916.83	\$1,319.01	\$2,123.37
Commercial 1	\$178.75	\$304.43	\$631.22	\$907.72	\$1,460.74
Commercial 2	\$414.46	\$708.50	\$1,473.04	\$2,119.93	\$3,413.76
Commercial 3	\$884.04	\$1,513.46	\$3,150.05	\$4,534.81	\$7,304.41
Commercial 4	\$956.06	\$1,636.92	\$3,407.27	\$4,905.21	\$7,901.16



January 1, 2016

Water and Recycled Water
(based on 5.6% increase over April 1, 2015)

Volumetric Rates (\$/ccf) WUE Threshold: \$2.40*			Service Charge (\$/month)					
Residential & Multifamily	Commercial & Irrigation	Recycled Water	Meter Size	Residential	Multifamily	Commercial	Irrigation	Recycled
Tier 1 \$1.49	Tier 1 \$1.70	Tier 1 \$1.24	5/8"	\$11.39	\$7.01	\$6.26	\$17.83	\$17.83
Tier 2 \$1.70	Tier 2 \$2.62	Tier 2 \$1.74	3/4"	\$11.39	\$7.01	\$6.26	\$17.83	\$17.83
Tier 3 \$2.62	Tier 3 \$4.38	Tier 3 \$3.50	1"	\$11.39	\$7.01	\$6.26	\$17.83	\$17.83
Tier 4 \$4.38	Tier 4 \$9.17	Tier 4 \$8.29	1 1/2"	\$37.98	\$23.37	\$20.88	\$59.42	\$59.42
Tier 5 \$9.17			2"	\$60.77	\$37.39	\$33.40	\$95.07	\$95.07
			3"	\$132.94	\$81.81	\$73.06	\$207.97	\$207.97
			4"	\$227.88	\$140.24	\$125.24	\$356.51	\$356.51
			6"	\$475.14	\$292.40	\$261.13	\$743.32	\$743.32
			8"	\$683.65	\$420.71	\$375.72	\$1,069.52	\$1,069.52
			10"	\$1,101.82	\$678.05	\$605.54	\$1,723.71	\$1,723.71

* For potable water, volumetric rates above the \$2.40/ccf threshold will be designated for the WUE Fund. The threshold for Recycled Water is \$1.52

Fire Protection
(based on 5.6% increase over April 1, 2015)

Meter Size	Proposed Rate (\$/month)
5/8"	\$3.78
3/4"	\$3.78
1"	\$3.78
1 1/2"	\$12.61
2"	\$20.18
2.5"	\$32.16
3"	\$44.14
4"	\$75.66
6"	\$157.63
8"	\$226.99
10"	\$365.70



Construction Water Rates
(based on 5.6% increase over April 1, 2015)

Meter Charge (\$/month)	\$121.21
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Volumetric Charge (\$/ccf)

Potable Water	\$2.59
Recycled Water	\$2.51

Wastewater (\$/month)
(based on 9.5% rate adjustment over April 1, 2015)

Meter Size	5/8"	3/4"	1"	1 1/2"	2"	2.5"
Single Family Residential	\$24.83	\$24.83	\$24.83	\$24.83	\$24.83	\$24.83
Multi-family Residential	\$27.07	\$27.07	\$27.07	\$83.11	\$131.15	\$131.15
Commercial 1	\$19.56	\$19.56	\$19.56	\$58.09	\$91.12	\$91.12
Commercial 2	\$41.69	\$41.69	\$41.69	\$131.83	\$209.10	\$209.10
Commercial 3	\$85.76	\$85.76	\$85.76	\$278.72	\$444.14	\$444.14
Commercial 4	\$92.52	\$92.52	\$92.52	\$301.25	\$480.19	\$480.19

Meter Size	3"	4"	6"	8"	10"
Single Family Residential	NA	NA	NA	NA	NA
Multi-family Residential	\$283.30	\$483.47	\$1,003.93	\$1,444.31	\$2,325.09
Commercial 1	\$195.73	\$333.35	\$691.18	\$993.95	\$1,599.51
Commercial 2	\$453.84	\$775.81	\$1,612.98	\$2,321.33	\$3,738.07
Commercial 3	\$968.02	\$1,657.24	\$3,449.31	\$4,965.62	\$7,998.33
Commercial 4	\$1,046.88	\$1,792.43	\$3,730.96	\$5,371.20	\$8,651.77



January 1, 2017

Water and Recycled Water
(based on 4.6% adjustment over January 1, 2016)

Volumetric Rates (\$/ccf) WUE Threshold: \$2.510*			Service Charge (\$/month)					
Residential & Multifamily	Commercial & Irrigation	Recycled Water	Meter Size	Residential	Multifamily	Commercial	Irrigation	Recycled
Tier 1 \$1.56	Tier 1 \$1.78	Tier 1 \$1.29	5/8"	\$11.91	\$7.33	\$6.55	\$18.65	\$18.65
Tier 2 \$1.78	Tier 2 \$2.73	Tier 2 \$1.81	3/4"	\$11.91	\$7.33	\$6.55	\$18.65	\$18.65
Tier 3 \$2.73	Tier 3 \$4.49	Tier 3 \$3.57	1"	\$11.91	\$7.33	\$6.55	\$18.65	\$18.65
Tier 4 \$4.49	Tier 4 \$9.28	Tier 4 \$8.36	1 1/2"	\$39.73	\$24.45	\$21.84	\$62.15	\$62.15
Tier 5 \$9.28			2"	\$63.57	\$39.11	\$34.94	\$99.44	\$99.44
			3"	\$139.06	\$85.57	\$76.42	\$217.54	\$217.54
			4"	\$238.36	\$146.69	\$131.00	\$372.91	\$372.91
			6"	\$497.00	\$305.85	\$273.14	\$777.51	\$777.51
			8"	\$715.10	\$440.06	\$393.00	\$1,118.72	\$1,118.72
			10"	\$1,152.50	\$709.24	\$633.39	\$1,803.00	\$1,803.00

* For potable water, volumetric rates above the \$2.51/ccf threshold will be designated for the WUE Fund. The threshold for Recycled Water is \$1.59.

Fire Protection
(based on 4.6% adjustment over January 1, 2016)

Meter Size	Proposed Rate (\$/month)
5/8"	\$3.95
3/4"	\$3.95
1"	\$3.95
1 1/2"	\$13.19
2"	\$21.11
2.5"	\$33.64
3"	\$46.17
4"	\$79.14
6"	\$164.88
8"	\$237.43
10"	\$382.52



Construction Water
(based on 4.6% adjustment over January 1, 2016)

Meter Charge (\$/month)	\$126.78
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Volumetric Charge (\$/ccf)

Potable Water	\$2.71
Recycled Water	\$2.63

Wastewater (\$/month)
(based on 5.6% adjustment over January 1, 2016)

Meter Size	5/8"	3/4"	1"	1 1/2"	2"	2.5"
Single Family Residential	\$26.22	\$26.22	\$26.22	\$26.22	\$26.22	\$26.22
Multi-family Residential	\$28.58	\$28.58	\$28.58	\$87.76	\$138.50	\$138.50
Commercial 1	\$20.66	\$20.66	\$20.66	\$61.35	\$96.23	\$96.23
Commercial 2	\$44.02	\$44.02	\$44.02	\$139.21	\$220.81	\$220.81
Commercial 3	\$90.56	\$90.56	\$90.56	\$294.33	\$469.01	\$469.01
Commercial 4	\$97.70	\$97.70	\$97.70	\$318.12	\$507.08	\$507.08

Meter Size	3"	4"	6"	8"	10"
Single Family Residential	NA	NA	NA	NA	NA
Multi-family Residential	\$299.17	\$510.54	\$1,060.15	\$1,525.19	\$2,455.30
Commercial 1	\$206.69	\$352.02	\$729.89	\$1,049.61	\$1,689.08
Commercial 2	\$479.25	\$819.25	\$1,703.30	\$2,451.32	\$3,947.40
Commercial 3	\$1,022.23	\$1,750.04	\$3,642.47	\$5,243.70	\$8,446.24
Commercial 4	\$1,105.51	\$1,892.81	\$3,939.89	\$5,671.99	\$9,136.27



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