

Calscape Nursery Program Update

September 26, 2019

#### Motivation

- Drought resilient plants with multiple benefits
- Landscape transformation and education
- Limited availability & professional training
- No unique branding for CA native plants





# **Program Origins**

- Build on NatureScape Program
- WaterNow Project Accelerator Award
- Statewide nursery survey
- Set regional pilot program objectives:
  - Unique branding for CA native plants
  - Professional development & training
  - Point-of-sale marketing materials





### **Program Partners**

- California Native Plant Society\*
- Metropolitan Water District\*
- Moulton Niguel Water District\*
- El Toro Water District
- City of Huntington Beach
- Irvine Ranch Water District
- Laguna Beach County Water District
- Long Beach Water
- Mesa Water District
- Municipal Water District of Orange County
- City of Newport Beach
- City of San Clemente
- City of San Juan Capistrano
- City of Santa Ana
- Santa Margarita Water District
- WaterNow Alliance































## Calscape Nursery Program

- Generate awareness and market demand
- Distinct branding for CA native plants
- Free educational materials for nursery staff
- Free point-of-sale marketing materials
- Media kits for partners and nurseries





#### Rollout Plan

- October 2019
  - MWD Legislative & Communication Committee presentation (10/7)
  - Press Release (10/7)
  - Release media kits & marketing (10/21)
- November 2019
  - Begin promoting program and participating nurseries
- December 2019 May 2020
  - On-going nursery recruitment & program promotion
  - Continue developing corporate nursery partnerships

