District Financial & Rate Update

December 10, 2014



Strong Track Record

- Credit Rating
 - Fitch "AAA"
 - S&P "AA+"
- Recent Grants
 - \$0.5 MM Prop. 84
 - \$1.3 MM Prop. 50
 - \$1.8 MM FEMA
- History of Bond Refunding Save Ratepayers \$\$\$
 - 2003 Certificate of Participation
 - 2009 Certificate of Participation
 - 2014 General Obligation Bond
- Alternate Plan Approval (1 of 2 Agencies Statewide)



Evolving Times

- Demand side management
 - Demand hardening
- Growing infrastructure needs
 - \$230 million 10-year capital program
- Evolution of available data and information



Importance of Planning

- Recent planning actions
 - Reserve Policy
 - Long Range Financial Plan ("LRFP")
 - Long Range Water Reliability Plan ("LRWRP")
- Integrated planning
- Anticipate future challenges

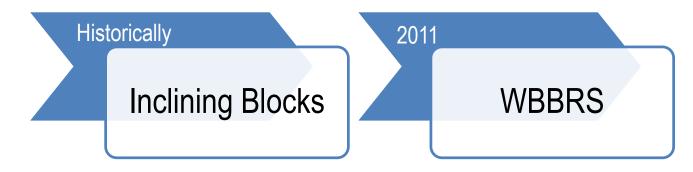


Financial Management Tools

- Financial policies
- Operational efficiencies
- Cooperative agreements
- Outside funding sources
- Rates and fees
- District owned property



History



- Most recent rate increase in 2011
- Water Budget Based Rate Structure (WBBRS)
 - Unique customer water needs
 - Conserve region's limited water resources
 - Encourage water use efficiency
 - Price water more accurately based on cost
 - Stabilize District finances

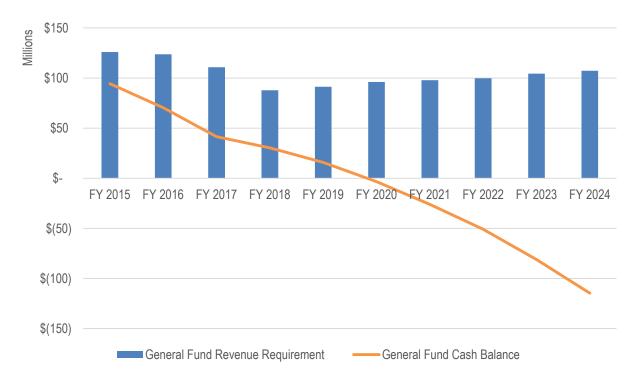


Purpose of LRFP

- Update cost of service
- Combined system need

Refined cost assignment and recovery

Status quo



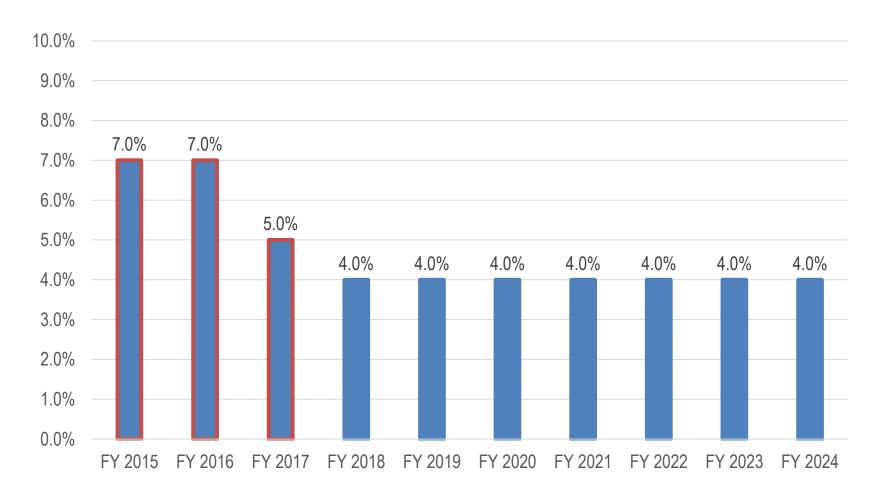


General Fund Revenue Requirements



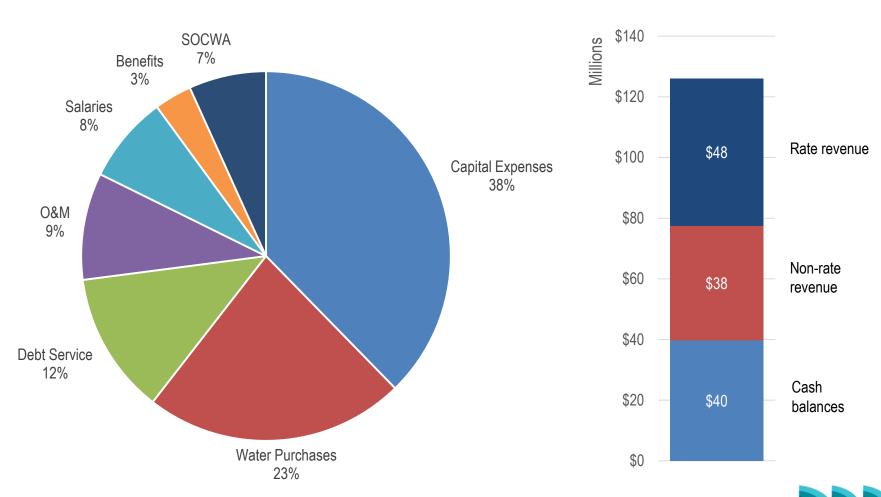


General Fund Revenue Adjustments





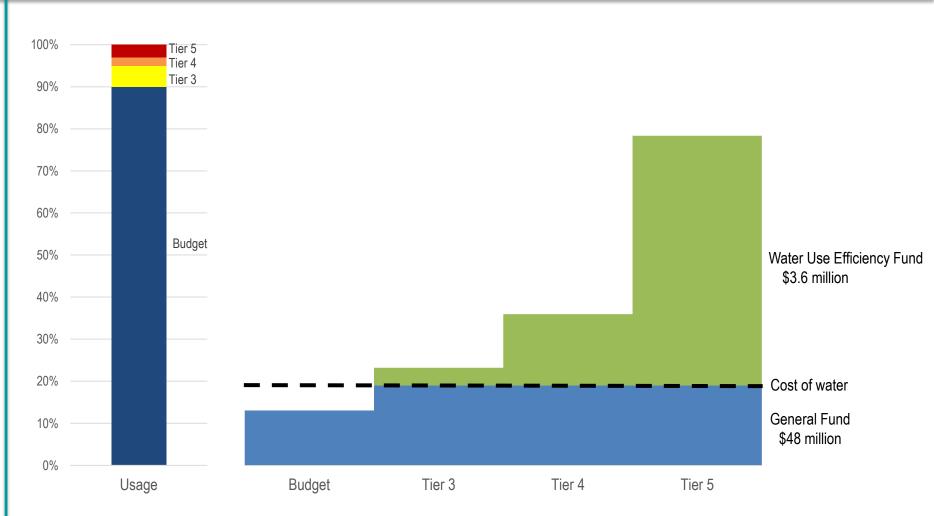
FY 14-15 General Fund Revenues and Expenses



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Total FY14-15 General Fund Revenue Requirement - \$126 million

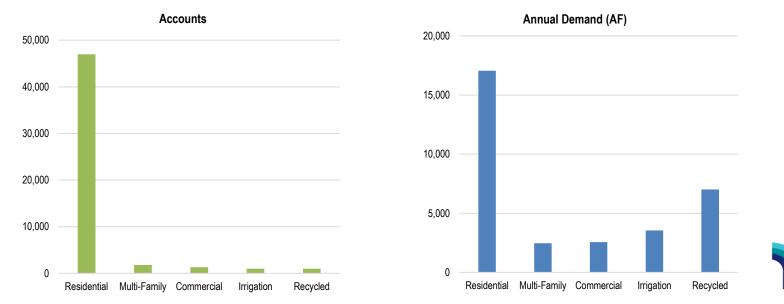
Rate Revenue





Cost of Service

- Why?
 - Equitable allocation of revenue requirements between customer classes
 - Makes rates proportional on basis of actual cost to serve
- How?
 - Extensive review of each District operating and capital cost
 - Attribute each cost by allocation methods





Rate Structure Assumptions

- Budget Allocations
 - GPCD: 60
 - Plant Factor: 0.7 (0.8 for recycled)
- Tier Widths

Residential, Multi-Family

Tier 1: Indoor allocation

Tier 2: Outdoor allocation

Tier 3: 100% - 125% total allocation

Tier 4: 125% - 150% total allocation

Tier 5: >150% total allocation

- Adopt 3 years of rate adjustments
- Integrate Water Shortage Contingency Plan
- Pass-through wholesale cost increases
- Fixed Wastewater Charge

Commercial, Irrigation, Recycled

Tier 1: Allocation

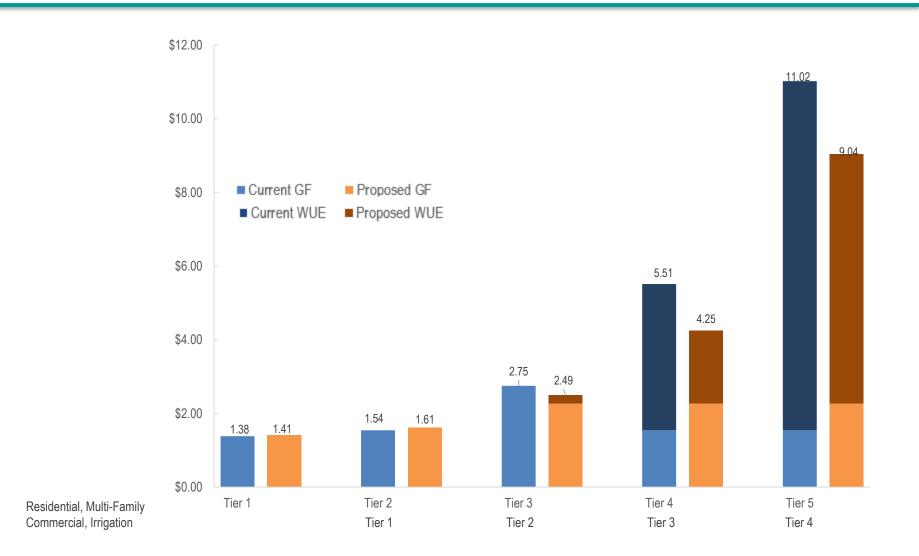
Tier 2: 100% - 125% total allocation

Tier 3: 125% - 150% total allocation

Tier 4: >150% total allocation



Potable Volumetric Water Rates



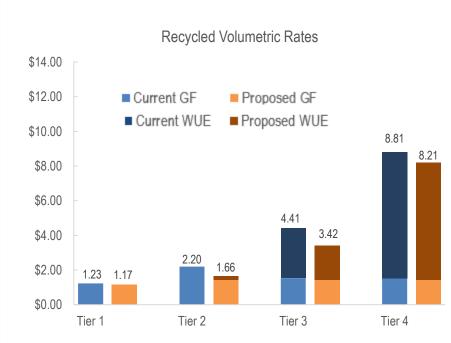
Potable Monthly Water Meter Charge

| Meter Size | Current | Proposed | | | | |
|----------------|------------|-------------|--------------|------------|------------|--|
| | | Residential | Multi-Family | Commercial | Irrigation | |
| 5/8", 3/4", 1" | \$10.36 | \$10.79 | \$6.64 | \$5.93 | \$16.88 | |
| 1 1⁄2" | \$34.53 | \$35.97 | \$22.14 | \$19.78 | \$56.25 | |
| 2" | \$55.25 | \$57.55 | \$35.43 | \$31.64 | \$90.00 | |
| 3" | \$120.87 | - | \$77.50 | \$69.21 | \$196.88 | |
| 4" | \$207.20 | - | \$132.85 | \$118.65 | \$337.50 | |
| 6" | \$431.67 | - | \$276.98 | \$247.39 | \$703.69 | |
| 8" | \$621.60 | - | \$398.54 | \$355.95 | \$1,012.50 | |
| 10" | \$1,001.47 | - | - | \$573.67 | \$1,631.82 | |

Potable Monthly Wastewater Service Charge

| Meter Size | Residential | Multi-Family — | Commercial | | | | |
|----------------|-------------|----------------|------------|------------|------------|------------|--|
| | | | 1 | 2 | 3 | 4 | |
| 5/8", 3/4", 1" | \$22.68 | \$24.72 | \$17.87 | \$38.07 | \$78.32 | \$84.49 | |
| 1 1⁄2" | \$22.68 | \$75.90 | \$53.05 | \$120.39 | \$254.54 | \$275.11 | |
| 2" | \$22.68 | \$119.77 | \$83.22 | \$190.96 | \$405.60 | \$438.53 | |
| 3" | - | \$258.72 | \$178.75 | \$414.46 | \$884.04 | \$956.06 | |
| 4" | - | \$441.52 | \$304.43 | \$708.50 | \$1,513.46 | \$1,636.92 | |
| 6" | - | \$916.83 | \$631.22 | \$1,473.04 | \$3,150.05 | \$3,407.27 | |
| 8" | - | \$1,319.01 | \$907.72 | \$2,119.93 | \$4,534.81 | \$4,905.21 | |
| 10" | - | - | \$1,460.74 | \$3,413.76 | \$7,304.41 | \$7,901.16 | |

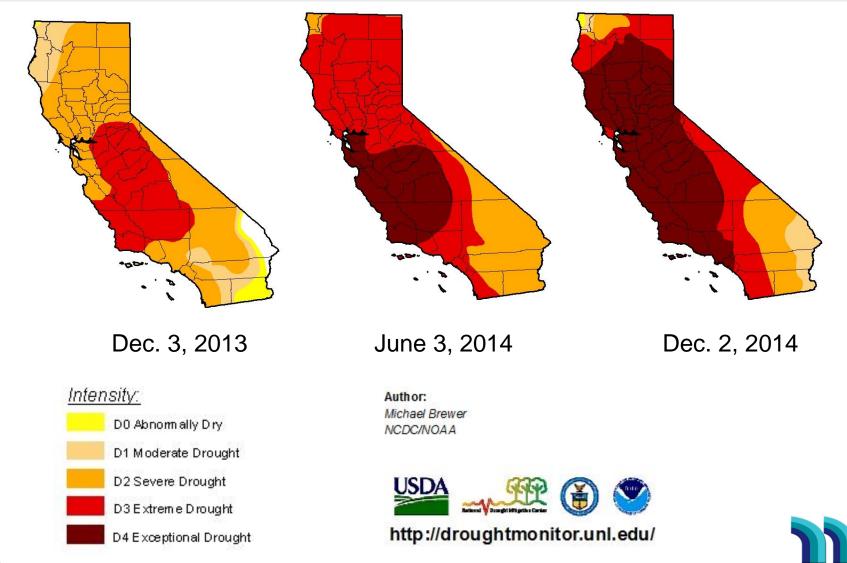
Recycled Water Rates



| Meter Size | Current | Proposed | |
|-----------------|---------------------|-----------------|--|
| 5/8", 3/4" & 1" | \$10.36 | \$16.88 | |
| 1 ½" | \$34.53 \$56.2 | | |
| 2" | \$55.25 | \$90.00 | |
| 3" | \$120.87 | \$196.88 | |
| 4" | \$207.20 | 207.20 \$337.50 | |
| 6" | \$431.67 | \$703.69 | |
| 8" | 8 " \$621.60 | | |
| 10" | \$1,001.47 | \$1,631.82 | |
| | | | |

Monthly Meter Charge

Drought Outlook



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Foundation for Water Shortage Stages

- Target customers over allocation first
- Further incentivize conservation
- Penalize customers violating water use ordinance
- Ensure timely and appropriate responses to future water shortage events
- Possible stage implementation triggers
 - State calls to actions
 - Regulatory mandated actions
 - Supply allocations
 - System/supply emergency
 - Natural disaster
- Outreach for implementing stages

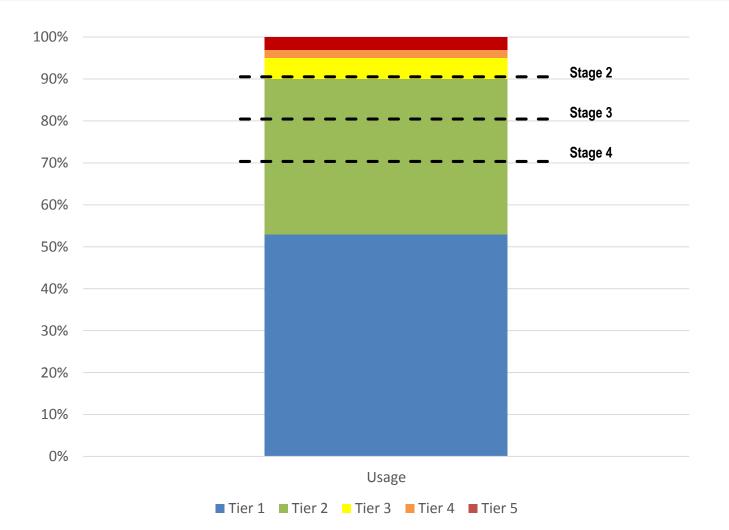


Potable Water Shortage Stages

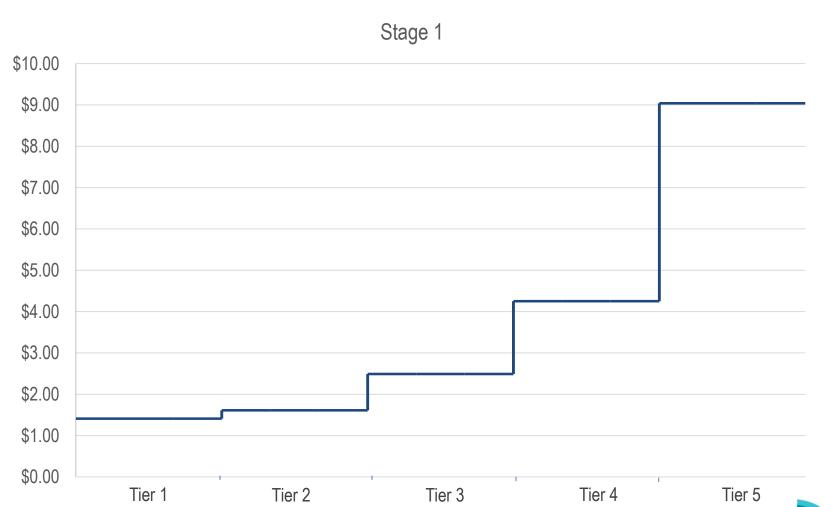
| Water Shortage Stage | Residential | Multi-Family | Irrigation | Commercial | Recycled | |
|-------------------------|--|--------------|---------------------------------|---------------------------------|---------------------------------|--|
| Stage 1 | Voluntary with variance reductions | | | | | |
| Stage 2 | Remain within allocation | | | | | |
| Stage 3 | Remain within indoor and 60% of outdoor allocation | | Remain within 60% of allocation | Remain within budget allocation | Remain within 90% of allocation | |
| Stage 4 | Remain within indoor and 30% of outdoor allocation | | Remain within 30% of allocation | Remain within budget allocation | Remain within 80% of allocation | |
| Stage 5 | Remain within indoor allocation at 40 GPCD | | No potable water use | Remain within budget allocation | Remain within 70% of allocation | |



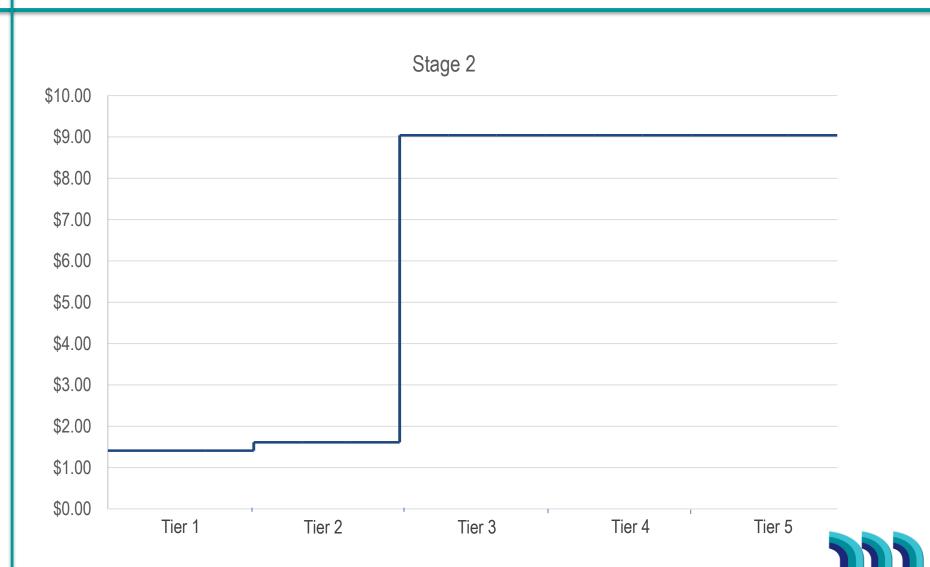
Tier Usage





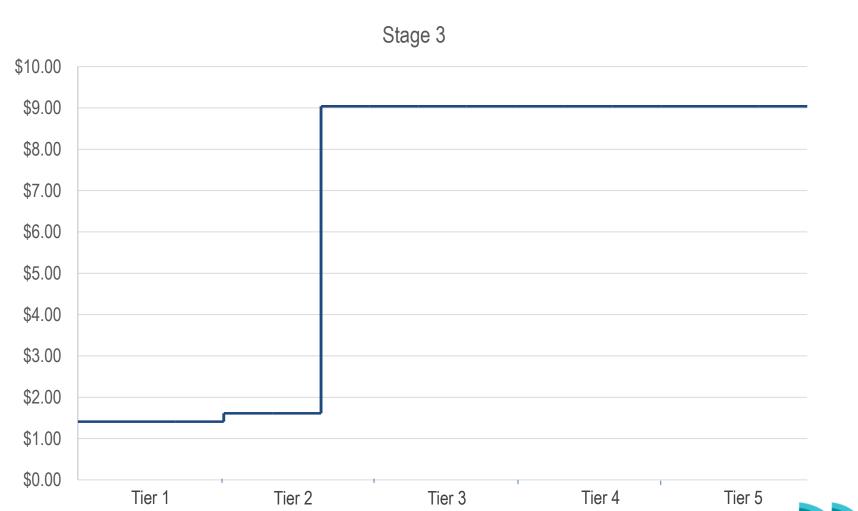




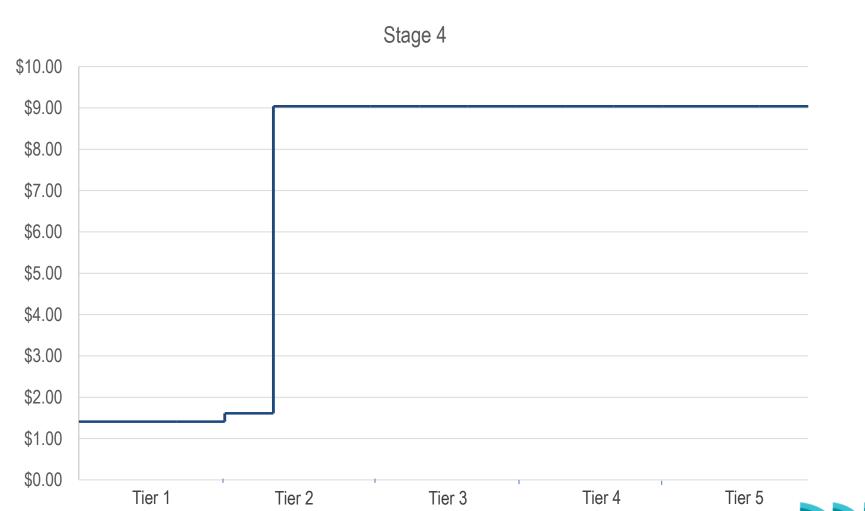


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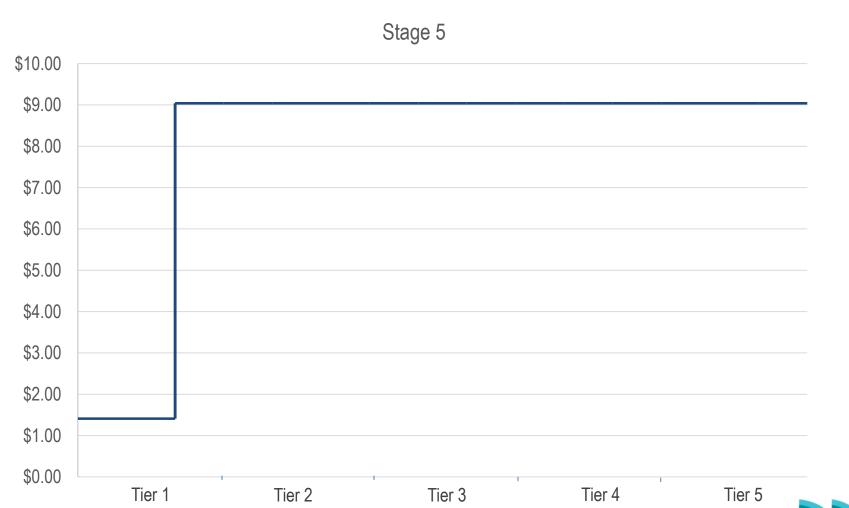
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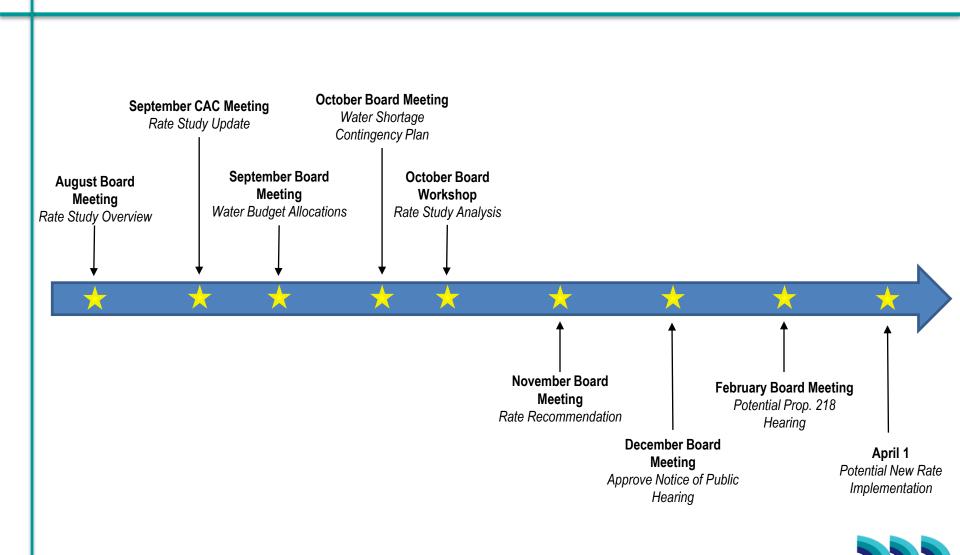








Timeline



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